

DAFTAR PUSTAKA

- Afriyadi, F. (2015). Efektivitas Komunikasi Interpersonal Antara Atasan dan Bawahan Karyawan PT . Borneo Enterprisindo Samarinda. *Manajemen Komunikasi*, 3(1), 362–376.
- Aguinis, H., & Burgi-Tian, J. (2023). Performance management around the world: solving the standardization vs adaptation dilemma. *IIM Ranchi Journal of Management Studies*, 2(2), 159–170.
- Ahdan, S., Kaharuddin, Burhani A.H. Yusriadi, Y., & Farida, U. (2019). Innovation and empowerment of fishermen communities in maros regency. *International Journal of Scientific and Technology Research*, 8(12), 1–10.
- Alam, S. (2014). Pengaruh Komunikasi, Motivasi, Dan Disiplin Kerja Terhadap Kinerja Pegawai Lembaga Penjaminan Mutu Pendidikan. *E-Jurnal Katalogis*, 2(1), 135–145.
- Amrullah, M. Y., & Hermani, A. (2018). Pengaruh Kompetensi Dan Kompensasi Terhadap Motivasi Kerja Karyawan Di Divisi Body & Rangka Cv. Laksana. *Diponegoro Journal of Social and Politic T*, 1–11.
- Andrey, R., Adolfina, & Uhing, Y. (2019). Pengaruh Pengalaman Kerja Dan Motivasi Terhadap Kinerja Karyawan Rumah Makan Di Manado. *Jurnal EMBA: Jurnal Riset Ekonomi, Manajemen, Bisnis Dan Akuntansi*, 7(1), 361–370.
- Anjani, A. (2019). Pengaruh Kompetensi dan Motivasi Kerja Terhadap Kinerja Karyawan. *Jurnal Inspirasi Bisnis Dan Manajemen*, 3(1), 1. <https://doi.org/10.33603/jibm.v3i1.2191>
- Ansar, F. U., Yahya, M., Yusriadi, Y., & Tahir, S. Z. bin. (2019). Institutional economic analysis of bugis merchants in the inter-island trade. *International Journal of Scientific and Technology Research*, 8(8).
- Antara, M. E. Y., & Sarmawa, N. W. S. and I. W. G. (2021). The Effect of Time Management and Communication on Employee Performance with Mediation of Work Motivation in The Kepeng Money Crafts

- Industry, Kamasan Village, Klungkung District. *Jurnal Ekonomi Dan Bisnis Jagaditha*, 8(2), 117–126.
<https://doi.org/https://doi.org/10.22225/jj.8.2.2021.117-126>
- Anwar Prabu Mangkunegara. (2010). *Manajemen Sumber Daya Manusia Perusahaan*.
- Arifia Nurriqli, A. N. (2021). Pengaruh Budaya Kerja, Kepuasan Kerja, Dan Motivasi Kerja Terhadap Kinerja Karyawan Di Era Pandemi Covid-19 Pada Pt. Patriot Intan Abadi Farm Berlian Kecamatan Bati – Bati. *Jurnal Ilmiah Ekonomi Bisnis*, 7(1), 136–147.
<https://doi.org/10.35972/jieb.v7i1.446>
- Asim, M. (2013). Impact of Motivation on Employee Performance with Effect of Training: Specific to Education Sector of Pakistan. *International Journal of Scientific and Research Publications*, 3(9), 2250–3153.
- Asmar, A. (2020). Pengaruh Kompetensi Pengembangan Sumber Daya Manusia dan Budaya Organisasi Terhadap Kinerja Pegawai Pada BPJS Ketenagakerjaan Kanwil Sulawesi Maluku. *Journal of Management Science (JMS)*, 1(2), 199–212.
- Astuti, J. P., & Soliha, E. (2021). The Effect of Quality of Work Life and Organizational Commitment on Performance With Moderation of Organizational Culture. *International Journal of Social and Management Studies (Ijosmas)*, 2, 89–99.
- Aziz, M. A. (2012). Pengaruh Komunikasi Interpersonal Guru terhadap Motivasi Berprestasi dalam Mewujudkan Kinerja Guru. *Jurnal Pendidikan Universitas Garut*, 11(01), 9–17.
- Bakker, A. B., & de Vries, J. D. (2021). Job Demands–Resources theory and self-regulation: New explanations and remedies for job burnout. *Anxiety, Stress, & Coping*, 34(1), 1–21.
- Barus, H. B. (2018). Pengaruh Pendidikan dan Pelatihan terhadap Kompetensi Pegawai di Sekretariat Dinas Bina Marga dan Bina Konstruksi Provinsi Sumatera Utara [Universitas Meda Area]. In <http://repository.uma.ac.id/>. <https://doi.org/10.20961/ge.v4i1.19180>

- Benny Usman. (2013). Pengaruh Komunikasi Interpersonal terhadap Kinerja Pegawai pada Fakultas Ekonomi Universitas PGRI Palembang. *Jurnal Media Wahana Ekonomika*, Vol. 10, No.1, April 2013 : 1 -18, 10(1), 1–18.
- Bimrew Sendekie Belay. (2022). PENGARUH PENGALAMAN KERJA DAN FASILITAS KERJA TERHADAP KINERJA KARYAWAN MELALUI MOTIVASI KERJA SEBAGAI VARIABEL INTERVENING PADA KSP PEKALI 99 KABUPATEN SITUBONDO. 1, הארץ(8.5.2017), 2003–2005.
- Blumberg, S. (2022). “*There is nothing that can replace a personal relationship*”: practicing intercultural competence in German multinational corporations in Australia. Macquarie University.
- Boyatzis, R. E., & Soler, C. (2012). Vision, leadership and emotional intelligence transforming family business. *Journal of Family Business Management*, 2(1), 23–30.
- Bura, S. T., Brasit, N., & Sumardi, S. (2019). Effect of Work Environment, Work Discipline and Work Motivation on the Performance of the State Civil Apparatus (ASN) in Tana Toraja Regency. *Hasanuddin Journal of Business Strategy*, 1(4).
- Cooke, F. L., Xiao, M., & Chen, Y. (2021). Still in search of strategic human resource management? A review and suggestions for future research with China as an example. *Human Resource Management*, 60(1), 89–118.
- Deci, E. L., Olafsen, A. H., & Ryan, R. M. (2017). Self-determination theory in work organizations: The state of a science. *Annual Review of Organizational Psychology and Organizational Behavior*, 4, 19–43.
- Deming, D. J. (2017). The growing importance of social skills in the labor market. *The Quarterly Journal of Economics*, 132(4), 1593–1640.
- Dhea Wina Sari, Y. R. P. (2019). Pengaruh Komunikasi Organisasi Terhadap Motivasi Kerja Karyawan Lembaga Pengelola Dana Pendidikan The Influence Of Organizational Communication On

- Employee Work Motivation In The Indonesia Endowment Fund For Education. *E-Proceeding of Management*, 6(1), 1656–1664.
- Fachrureza, D., & Suryadana, M. L. (2019). The Influence of Competence and Motivation on Employees Performance. *Kontigensi : Scientific Journal of Management*, 7(1), 8–14. <https://doi.org/ISSN 2088-4877>
- Fahlevi, M. (2020). Mediating effect of motivation on employees' performance in a private hospital, Indonesia. *International Conference on Biospheric Harmony Advanced Research*, 1–8. <https://doi.org/10.1088/1755-1315/729/1/012001>
- Fransiska, Y. (2020). *Pengaruh Komunikasi, Beban Kerja Dan Motivasi Terhadap Kinerja Pegawai Pada Dinas Kependudukan Dan Pencatatan Sipil Labuhanbatu Utara*. Universitas Muhammadiyah Sumatera Utara.
- Fudzah, N. (2020). *Pengaruh Komunikasi dan Lingkungan Kerja Terhadap Kinerja Pegawai dengan Motivasi sebagai Variabel Intervening Pada PT. Pos Indonesia Kantor Regional-I Medan*. Universitas Muhammadiyah Sumatera Utara.
- Gagné, M., Deci, E. L., & Ryan, R. M. (2018). Self-determination theory applied to work motivation and organizational behavior. *The SAGE Handbook of Industrial, Work & Organizational Psychology: Organizational Psychology*, 2, 97–121.
- Gao, K., Wang, R., Chen, J., Cheng, L., Frishcosy, J., Huzumi, Y., Qiu, Y., Schluckbier, T., Wei, X., & Wei, G.-W. (2022). Methodology-centered review of molecular modeling, simulation, and prediction of SARS-CoV-2. *Chemical Reviews*, 122(13), 11287–11368.
- Garcia, P. R. J. M., Amarnani, R. K., Bordia, P., & Restubog, S. L. D. (2021). When support is unwanted: The role of psychological contract type and perceived organizational support in predicting bridge employment intentions. *Journal of Vocational Behavior*, 125, 103525.
- Gumay, S. A., & Seno, A. H. D. (2018). Pengaruh Komunikasi Interpersonal dan lingkungan kerja terhadap kinerja karyawan PT. Euro Management

- Indonesia. *Jurnal Administrasi Bisnis*, 7(2), 68–77.
- Hair, J. F., Black, W. C., Babin, B. J., Anderson, R. E., & Tatham, R. L. (2006). *Multivariate data analysis 6th Edition*. Pearson Prentice Hall. New Jersey. humans: Critique and reformulation
- Handayani, H., & Bachri, A. A. (2014). Pengaruh Motivasi dan Disiplin Kerja terhadap Kinerja Pegawai pada Pengadilan Agama Martapura. *Jurnal Wawasan Manajemen*, 2(3).
- Hartanto, F. M. (2009). *Paradigma Baru Manajemen Indonesia menciptakan nilai dengan bertumpu pada kebijakan dan potensi isani*. Mizan.
- Hartono, B., Sulaeman, S., Nopianna, I., & Sari, K. (2019). Pengaruh Sistem Remunerasi Terhadap Motivasi Kerja, Kepuasan Kerja dan Dampaknya Terhadap Kinerja Perawat di RS Paru Gunawan Tahun 2018. *Jurnal Keperawatan Muhammadiyah*, 4(2), 24–30.
- Henke, J. B., Jones, S. K., & O'Neill, T. A. (2022). Skills and abilities to thrive in remote work: What have we learned. *Frontiers in Psychology*, 13, 893895.
- Hermingsih, A., & Purwanti, D. (2020). Pengaruh Kompensasi dan Beban Kerja terhadap Kepuasan Kerja dengan Motivasi Kerja Sebagai Variabel Pemoderasi. *Jurnal Dimensi*, 9(3), 574–597.
- Hutabarat, L. N. (2019). Pengaruh Pengawasan, Budaya Organisasi dan Remunerasi Terhadap Motivasi Kerja Pegawai. *Maneggio: Jurnal Ilmiah Magister Manajemen*, 2(2), 200–213.
<https://doi.org/10.30596/maneggio.v2i2.3777>
- Hutama, A., Hamid, D., & Mayowan, Y. (2016). Pengaruh Pengalaman Kerja, Motivasi Kerja dan Kepuasan Kerja terhadap Prestasi Kerja Karyawan (Studi pada karyawan bagian produksi CV. Megah Sejahtera). *Jurnal Administrasi Bisnis (JAB)*/Vol, 40(1), 13–22.
- Judge, T. A. (2023). Changes in Perspective and Perspectives on Change: Reflections on a Career. *Annual Review of Organizational Psychology and Organizational Behavior*, 10, 1–24.

- Kanfer, R., Frese, M., & Johnson, R. E. (2017). Motivation related to work: A century of progress. *Journal of Applied Psychology*, 102(3), 338.
- Kasino, & Indrayanti, N. F. (2020). ANALISIS PENGARUH MOTIVASI KERJA, GAYA KEPEMIMPINAN, DISIPLIN KERJA TERHADAP KINERJA KERJA KARYAWAN PT. SIANTAR TOP WARU-SIDOARJO. *Ecobisma*, 7(1), 20–30.
- Kholis, N., Arifin, R., & Basalamah, M. R. (2020). Pengaruh Pengalaman Kerja , Budaya Organisasi Dan Motivasi Kerja Terhadap Kinerja Pegawai Perhotelan Di Pondok Backpacker Hostel. *E-Jurnal Riset Manajemen*, 5(3), 248–253.
- Kim, S., Cho, S., & Chung, W. (2023). Benefits of leaders' pleasurable recovery activities on follower performance via emotional contagion. *Journal of Applied Psychology*, 108(8), 1336.
- Komala, L. (2009). *Ilmu Komunikasi Perspektif, Proses, dan Konteks*. Widya Padjadjaran.
- Kurniawan, & Wijayanti, M. (2021). Meningkatkan Kinerja Karyawan: Peran Komunikasi , Motivasi Kerja, dan Lingkungan Kerja pada Rumah Makan Candisari Kebumen. *Jurnal Pendidikan Tambusai*, 5(2), 10348–10357.
- Lawasi, E. S., & Triatmanto, B. (2017). Pengaruh Komunikasi, Motivasi, dan Kerjasama Tim terhadap Peningkatan Kinerja Karyawan. *Jurnal Manajemen Dan Kewirausahaan*, 5(1). <https://doi.org/10.26905/jmdk.v5i1.1313>
- Manullang, M., & Manullang, M. (2015). *Manajemen personalia* (3rd ed.). Gajah Mada University Press.
- Maria, E. (2019). The Influence of Organizational Culture, Compensation and Interpersonal Communication in Employee Performance Through Work Motivation As Mediation. *International Review of Management and Marketing*, 9(5), 133–140. <https://doi.org/10.32479/irmm.8615>
- Moeheriono. (2009). *Pengukuran Kinerja Berbasis Kompetensi: Competency Based Human Resource Management*. Ghalia Indonesia.

- Murniasih, Y., & Tri Joko Rahardjo, D. (2016). Pengaruh Supervisi Akademik, Komunikasi Interpersonal dan Motivasi Belajar terhadap Kinerja Guru di Jepara. *Nurse Education Today*, 2(3), 2.
- Murti, H., & Srimulyani, V. A. (2013). Pengaruh Motivasi Terhadap Kinerja Pegawai Dengan Variabel Pemediasi Kepuasaan Kerja Pada Pdam Kota Madiun. *JRMA Jurnal Riset Manajemen Dan Akuntansi*, 1(1), 10–17.
- Mutuku, C. K., & Mathooko, P. (2014). Effects of organizational communication on employee motivation: A case study of Nokia Siemens Networks Kenya. *International Academic Journal of Information Sciences and Project Management*, 1(3), 28–62.
- Nasution, H. M., Sudarti, S., & Harahap, I. (2016). *Pengaruh Remunerasi, Motivasi dan Kepuasan Kerja terhadap Kinerja Pegawai Universitas Islam Negeri Sumatera Utara Medan*. 4(1), 64–75.
- Nguyen, M., Sharma, P., & Malik, A. (2024). Leadership styles and employee creativity: the interactive impact of online knowledge sharing and organizational innovation. *Journal of Knowledge Management*, 28(3), 631–650.
- Novriansyah, Y., Yeni, M., & Firmansyah, H. (2019). Pengaruh Motivasi Kerja dan Beban Kerja terhadap Kinerja Aparatur Sipil Negara (Studi pada Aparatur Sipil Negara Badan Pengelola Pajak dan Retribusi Daerah Kabupaten Bungo). *Journal of Chemical Information and Modeling*, 4(5), 1–14.
<https://doi.org/10.1017/CBO9781107415324.004>
- Pariesti, A., & Christa, U. R. (2022). Pengaruh kompetensi dan gaya kepemimpinan transformasional terhadap kinerja pegawai dengan motivasi sebagai variabel intervening pada Kantor Inspektorat Kabupaten Katingan. *Journal of Environment and Management*, 3(1), 35–45.
- Parker, S. K., & Grote, G. (2022). Automation, algorithms, and beyond: Why work design matters more than ever in a digital world. *Applied*

- Psychology*, 71(4), 1171–1204.
- Prabasari, & Netra. (2012). Pengaruh Motivasi, Disiplin Kerja dan Komunikasi terhadap Kinerja pada Karyawan PT. PLN (Persero) Distribusi Bali. *Jurnal Fakultas Ekonomi UNUD Bali*, 8, 469–489.
- Pramukti, A. (2019). Pengaruh Motivasi, Kompetensi, dan Pengembangan Karir terhadap Komitmen Organisasi dan Kinerja Pegawai. *Celebes Equilibrium Journal*, 1(1), 17–23.
- Priyono, Widagdo, & Handayani. (2021). The Effect of Hard Skill and Soft Skill Competency on Improving the Quality of Services in Public Services Malls at Banyuwangi Regency. *International Journal of Innovative Science and Research Technology*, 6(9), 325–329.
- Rahmitasari, ANsar, Jusuf, E., Wardanengsih, E., Lating, Z., Yusriadi, Y., & Nugraheni, K. S. (2021). The Influence of Motivation and Competence on Employee Performance through Organizational Commitment at Regional General Hospitals in Majene Regency. *Proceedings of the International Conference on Industrial Engineering and Operations Management*, 3189–3195.
- Ramadanty, S., & Martinus, H. (2016). ORGANIZATIONAL COMMUNICATION: COMMUNICATION AND MOTIVATION IN THE WORKPLACE. *Humaniora*, 7(1), 77–86.
- Ratulangi, R. S., & Soegoto Agus supandi. (2016). Pengaruh Pengalaman Kerja, Kompetensi, Motivasi Terhadap Kinerja Karyawan (Studi Pada Pt. Hasjrat Abadi Tendean Manado). *Jurnal Riset Ekonomi, Manajemen, Bisnis Dan Akuntansi*, 4(3), 323.
- Riwukore, J. R., Yustini, T., & Likur, A. (2022). Employee Performance Based on Discipline , Workload , and Emotional Intelligence at the Dinas Sosial Kota Kupang. *Enrichment: Journal of Management*, 12(2), 1857–1870.
- Robbins. (2006). *Perilaku Organisasi* (10th ed.). PT. Indeks Kelompok Gramedia.
- Rosmaini, R., & Tanjung, H. (2019). Pengaruh Kompetensi, Motivasi Dan

- Kepuasan Kerja Terhadap Kinerja Pegawai. *Maneggio: Jurnal Ilmiah Magister Manajemen*, 2(1), 1–15.
<https://doi.org/10.30596/maneggio.v2i1.3366>
- Rothbard, N. P., & Patil, S. V. (2011). *Being there: Work engagement and positive organizational scholarship*.
- Rozi, A., & Sunarsi, D. (2020). The Influence of Motivation and Work Experience on Employee Performance at PT. Yamaha Saka Motor in South Tangerang. *Jurnal Office*, 5(2), 65.
<https://doi.org/10.26858/jo.v5i2.13378>
- Sa'diyah, C., & Endratno, H. (2013). *Pengaruh Pengalaman Kerja, Motivasi Intrinsik Dan Kepuasan Kerja Karyawan Terhadap Kinerja Karyawan Depo Pelita Pt Pelita Satria Perkasa Sokaraja*. 69(2009), 74–85.
- Sari, R. N., Sjaharuddin, H., & Razak, N. (2016). Pengaruh Kompetensi dan Kompensasi terhadap Kinerja Karyawan. *Jurnal Manajemen Indonesia*, 4(1), 19–30.
- Sedarmayanti. (2016). *Manajemen Sumber Daya Manusia Reformasi Birokrasi dan Manajemen Pegawai Negeri Sipil*, Edisi Revisi. Refika Aditama.
- Seo, Y. H., & Cho, K. A. (2021). Effect of Korean advanced life support education on non-technical and technical skills of nursing students: A pilot study. *Healthcare*, 9(10), 1253.
- Shin, Y., Hur, W.-M., & Choi, W.-H. (2020). Coworker support as a double-edged sword: A moderated mediation model of job crafting, work engagement, and job performance. *The International Journal of Human Resource Management*, 31(11), 1417–1438.
- Srivastava, R. H. (2022). Cultural Competence in Health Care: Overview of Issues. *The Health Care Professional's Guide to Cultural Competence-E-Book*, 3.
- Strawser, M. G., Smith, S. A., & Rubenking, B. (n.d.). *COMMUNICATION IN ORGANIZATIONS*.
- Sudarmanto. (2009). *Kinerja dan Pengembangan Kompetensi SDM*.

Pustaka Pelajar.

- Sugiarto, S., & Putra, I. G. S. (2020). The role of communication climate on the performance of PT. Lazada Express Bandung employees with work motivation as an intervening variable. *International Journal of Research in Business and Social Science* (2147- 4478), 9(5), 160–165. <https://doi.org/10.20525/ijrbs.v9i5.788>
- Sugiyono. (2017). *Metode Penelitian Kuantitatif, Kualitatif, dan R&D*. Alfabeta, CV.
- Sujana. (2012). Pengaruh kompetensi, motivasi, kesesuaian peran dan komitmen organisasi terhadap kinerja auditor internal Inspektorat Pemerintah Kabupaten (Studi pada Kantor Inspektorat Kabupaten Badung dan Buleleng). *Jurnal Ilmiah Akuntansi Dan Humanika*, 2(1).
- Surajiyo, S. (2019). Pengaruh Kompetensi dan Motivasi terhadap Kinerja Pegawai. *Journal of Management and Bussines (JOMB)*, 1(2), 273–286. <https://doi.org/10.31539/jomb.v1i2.814>
- Sutrisno, E. (2010). *Manajemen Sumber Daya Manusia* (1st ed.). Kencana Prenada Media Group.
- Syaharudin, M., Istifadah, Titisari, P., Slamin, & Susanto, A. B. (2022). The Effect of Transactional Leadership, Compensation, Motivation and Work Experience Through Job in Security on The Performance of Employees. *Quality - Access to Success*, 23(188), 256–262. <https://doi.org/10.47750/QAS/23.188.34>
- Tamsah, H., Ansar, G. Y. Y., & Farida, U. (2020). Training, Knowledge Sharing, and Quality of Work-Life on Civil Servants Performance in Indonesia. *Journal of Ethnic and Cultural Studies*, 7(3). <https://doi.org/https://doi.org/https://doi.org/10.29333/ejecs/514>
- Tasya, I. A., & Gilang, A. (2020). The Influence of Motivation on Employees Performance. *Almana : Jurnal Manajemen Dan Bisnis*, 4(2), 262–265. <https://doi.org/https://doi.org/10.36555/almana.v4i2.1405>
- Tubbs, S. L., & Moss, S. (1974). *Human Communication: An Interpersonal Perspective*. Random House.

- Tuominen, J. M., & Warburg, C. (2023). *Leadership Strategies in Resolving Communication Challenges Among Internationally Educated Nurses: A Literature Review.*
- Utami, S. P. (2015). Pengaruh Kepemimpinan, Motivasi dan Komunikasi Interpersonal terhadap Kinerja Karyawan pada Biro Perjalanan Wisata "Panen Tour." *Jurnal Ilmiah WIDYA*, 3.
- Windasari, R. M., & Mbti, P. (2011). *Pengaruh Komunikasi Interpersonal terhadap Motivasi Kerja Karyawan PT. Telekomunikasi Indonesia, Tbk. Divisi Consumer Service (DCS) Area Karawang.*
- Zulfa, N. L., & Padmantyo, S. (2023). Pengaruh Pelatihan Kerja, Kreativitas Dan Motivasi Terhadap Kinerja Karyawan Pada PT. PWI. *JURNAL LENTERA BISNIS*, 12(2), 447–460.

LAMPIRAN

LAMPIRAN 1 KUISIONER

LAMPIRAN 2 TABULASI DATA

KOMUNIKASI (X1)

N0	X1.1	X1.2	X1.3	X1.4	X1.5	TOTALX1
1	4	4	4	4	4	20
2	4	4	4	4	4	20
3	4	4	4	5	4	21
4	4	4	5	4	5	22
5	4	5	5	4	4	22
6	5	5	5	4	5	24
7	5	4	4	4	5	22
8	4	4	4	4	4	20
9	4	4	4	4	4	20
10	4	4	4	4	4	20
11	4	4	4	4	4	20
12	4	4	5	4	4	21
13	3	4	4	4	4	19
14	3	4	4	5	5	21
15	4	5	5	5	4	23
16	5	5	4	5	5	24
17	5	4	4	4	4	21
18	4	4	5	5	4	22
19	3	5	5	5	5	23
20	4	4	4	5	5	22
21	4	4	5	5	5	23
22	4	4	5	5	5	23
23	5	5	5	5	4	24
24	5	5	5	4	5	24
25	5	5	5	4	5	24
26	4	4	4	4	5	21
27	5	5	5	5	5	25
28	5	5	5	5	5	25
29	5	5	4	5	5	24
30	5	4	4	4	5	22
31	5	4	4	4	5	22
32	4	4	4	4	4	20
33	4	4	4	4	4	20
34	4	4	4	4	4	20
35	4	4	5	4	5	22
36	4	5	5	4	4	22

KOMPETENSI (X2)

N0	X2.1	X2.2	X2.3	X2.4	X2.5	TOTALX2
1	5	4	4	4	5	22
2	3	4	4	4	4	19
3	4	4	4	4	4	20
4	4	4	4	4	4	20
5	4	4	4	4	4	20
6	4	4	5	4	4	21
7	3	4	4	4	4	19
8	3	4	4	5	5	21
9	4	5	5	5	4	23
10	5	5	4	5	5	24
11	5	4	4	4	4	21
12	4	4	5	5	4	22
13	3	5	5	5	5	23
14	4	4	4	5	5	22
15	4	4	5	5	5	23
16	4	4	5	5	5	23
17	5	5	5	5	4	24
18	4	5	4	4	4	21
19	4	4	4	4	4	20
20	4	4	4	5	4	21
21	4	4	5	5	5	23
22	4	4	4	4	5	21
23	4	4	4	4	5	21
24	3	4	5	4	5	21
25	4	4	4	4	4	20
26	5	4	4	4	5	22
27	4	4	4	4	4	20
28	4	4	4	4	5	21
29	4	5	4	5	5	23
30	5	5	5	5	4	24
31	4	4	4	3	4	19
32	5	4	5	5	5	24
33	4	4	4	4	4	20
34	4	4	4	4	5	21
35	5	5	5	5	5	25
36	4	5	5	4	5	23

MOTIVASI KERJA (Y1)

NO	Y1.1	Y1.2	Y1.3	Y1.4	Y1.5	TOTAL Y1
1	4	4	4	5	4	21
2	5	3	4	4	4	20
3	5	3	4	4	4	20
4	4	4	4	4	5	21
5	4	4	4	4	4	20
6	4	5	4	4	4	21
7	4	5	5	4	5	23
8	4	5	4	4	4	21
9	4	4	4	4	4	20
10	4	4	4	4	4	20
11	4	5	4	4	4	21
12	4	4	4	5	4	21
13	4	4	5	5	5	23
14	4	4	4	4	4	20
15	5	5	4	4	5	23
16	5	5	5	5	5	25
17	5	4	4	4	4	21
18	4	5	5	4	4	22
19	3	3	3	3	3	15
20	5	4	4	5	5	23
21	4	4	4	5	5	22
22	5	4	5	5	5	24
23	5	5	5	5	5	25
24	5	5	5	4	5	24
25	5	5	5	4	5	24
26	4	5	5	4	4	22
27	5	5	5	5	5	25
28	5	5	5	5	5	25
29	5	5	5	4	5	24
30	5	4	4	5	4	22
31	4	4	4	5	4	21
32	4	4	4	5	4	21
33	5	3	4	4	4	20
34	5	3	4	4	4	20
35	5	4	4	4	5	22
36	5	4	4	4	4	21

KINERJA KARYAWAN (Y2)

NO	Y2.1	Y2.2	Y2.3	Y2.4	Y2.5	TOTAL Y2
1	4	4	4	5	4	21
2	5	3	4	4	4	20

3	5	3	4	4	4	20
4	4	4	4	4	5	21
5	4	4	4	4	4	20
6	4	5	4	4	4	21
7	4	5	5	4	5	23
8	4	5	4	4	4	21
9	4	4	4	4	4	20
10	4	4	4	4	4	20
11	4	5	4	4	4	21
12	4	4	4	5	4	21
13	4	4	5	5	5	23
14	4	4	4	4	4	20
15	5	5	4	4	5	23
16	5	5	5	5	5	25
17	5	4	4	4	4	21
18	4	5	5	4	4	22
19	3	3	3	3	3	15
20	5	4	4	5	5	23
21	4	4	4	5	5	22
22	5	4	5	5	5	24
23	5	5	5	5	5	25
24	5	5	5	4	5	24
25	4	4	4	3	4	19
26	4	5	5	4	4	22
27	5	5	5	5	5	25
28	4	4	4	4	4	20
29	5	5	5	4	5	24
30	5	4	4	5	4	22
31	4	4	4	5	4	21
32	4	4	4	5	4	21
33	5	3	4	4	4	20
34	5	3	4	4	4	20
35	5	4	4	4	5	22
36	5	4	4	4	4	21

LAMPIRAN 3 CORRELATIONS

Correlations						
	X1.1	X1.2	X1.3	X1.4	X1.5	TOTALX1
X1.1 Pearson Correlation	1	.396*	.094	-.024	.327	.602**

	Sig. (2-tailed)		.017	.586	.888	.052	.000
	N	36	36	36	36	36	36
X1.2	Pearson Correlation	.396*	1	.553**	.327	.236	.772**
	Sig. (2-tailed)	.017		.000	.051	.166	.000
	N	36	36	36	36	36	36
X1.3	Pearson Correlation	.094	.553**	1	.259	.224	.644**
	Sig. (2-tailed)	.586	.000		.128	.190	.000
	N	36	36	36	36	36	36
X1.4	Pearson Correlation	-.024	.327	.259	1	.289	.548**
	Sig. (2-tailed)	.888	.051	.128		.087	.001
	N	36	36	36	36	36	36
X1.5	Pearson Correlation	.327	.236	.224	.289	1	.648**
	Sig. (2-tailed)	.052	.166	.190	.087		.000
	N	36	36	36	36	36	36
TOTALX1	Pearson Correlation	.602**	.772**	.644**	.548**	.648**	1
	Sig. (2-tailed)	.000	.000	.000	.001	.000	
	N	36	36	36	36	36	36

*. Correlation is significant at the 0.05 level (2-tailed).

**. Correlation is significant at the 0.01 level (2-tailed).

Correlations

		X2.1	X2.2	X2.3	X2.4	X2.5	TOTALX2
X2.1	Pearson Correlation	1	.243	.089	.158	.047	.537**
	Sig. (2-tailed)		.154	.605	.357	.787	.001
	N	36	36	36	36	36	36
X2.2	Pearson Correlation	.243	1	.367*	.415*	.064	.636**
	Sig. (2-tailed)	.154		.028	.012	.710	.000

	N	36	36	36	36	36	36
X2.3	Pearson Correlation	.089	.367*	1	.528**	.173	.671**
	Sig. (2-tailed)	.605	.028		.001	.312	.000
	N	36	36	36	36	36	36
X2.4	Pearson Correlation	.158	.415*	.528**	1	.308	.770**
	Sig. (2-tailed)	.357	.012	.001		.068	.000
	N	36	36	36	36	36	36
X2.5	Pearson Correlation	.047	.064	.173	.308	1	.507**
	Sig. (2-tailed)	.787	.710	.312	.068		.002
	N	36	36	36	36	36	36
TOTALX2	Pearson Correlation	.537**	.636**	.671**	.770**	.507**	1
	Sig. (2-tailed)	.001	.000	.000	.000	.002	
	N	36	36	36	36	36	36

**. Correlation is significant at the 0.01 level (2-tailed).

*. Correlation is significant at the 0.05 level (2-tailed).

Correlations							
		Y1.1	Y1.2	Y1.3	Y1.4	Y1.5	TOTALY1
Y1.1	Pearson Correlation	1	.055	.370*	.223	.501**	.583**
	Sig. (2-tailed)		.749	.026	.192	.002	.000
	N	36	36	36	36	36	36
Y1.2	Pearson Correlation	.055	1	.649**	.155	.489**	.696**
	Sig. (2-tailed)	.749		.000	.368	.002	.000
	N	36	36	36	36	36	36
Y1.3	Pearson Correlation	.370*	.649**	1	.340*	.666**	.850**
	Sig. (2-tailed)	.026	.000		.043	.000	.000
	N	36	36	36	36	36	36

Y1.4	Pearson Correlation	.223	.155	.340*	1	.422*	.578**
	Sig. (2-tailed)	.192	.368	.043		.010	.000
	N	36	36	36	36	36	36
Y1.5	Pearson Correlation	.501**	.489**	.666**	.422*	1	.857**
	Sig. (2-tailed)	.002	.002	.000	.010		.000
	N	36	36	36	36	36	36
TOTALY1	Pearson Correlation	.583**	.696**	.850**	.578**	.857**	1
	Sig. (2-tailed)	.000	.000	.000	.000	.000	
	N	36	36	36	36	36	36

*. Correlation is significant at the 0.05 level (2-tailed).

**. Correlation is significant at the 0.01 level (2-tailed).

Correlations

		Y2.1	Y2.2	Y2.3	Y2.4	Y2.5	TOTALY2
Y2.1	Pearson Correlation	1	.006	.335*	.258	.482**	.571**
	Sig. (2-tailed)		.970	.046	.129	.003	.000
	N	36	36	36	36	36	36
Y2.2	Pearson Correlation	.006	1	.620**	.155	.453**	.663**
	Sig. (2-tailed)	.970		.000	.366	.006	.000
	N	36	36	36	36	36	36
Y2.3	Pearson Correlation	.335*	.620**	1	.353*	.641**	.830**
	Sig. (2-tailed)	.046	.000		.035	.000	.000
	N	36	36	36	36	36	36
Y2.4	Pearson Correlation	.258	.155	.353*	1	.441**	.619**
	Sig. (2-tailed)	.129	.366	.035		.007	.000
	N	36	36	36	36	36	36

Y2.5	Pearson Correlation	.482** .003	.453** .006	.641** .000	.441** .007	1	.847** .000
	N	36	36	36	36	36	36
TOTALY2	Pearson Correlation	.571** .000	.663** .000	.830** .000	.619** .000	.847** .000	1
	N	36	36	36	36	36	36

*. Correlation is significant at the 0.05 level (2-tailed).

**. Correlation is significant at the 0.01 level (2-tailed).

LAMPIRAN 4 RELIABILITY

Case Processing Summary

		N	%
Cases	Valid	36	100.0
	Excluded ^a	0	.0
	Total	36	100.0

a. Listwise deletion based on all variables in the procedure.

Reliability Statistics

Cronbach's Alpha	N of Items
.753	6

Item Statistics

	Mean	Std. Deviation	N
X1.1	4.25	.604	36
X1.2	4.33	.478	36
X1.3	4.44	.504	36
X1.4	4.36	.487	36

X1.5	4.50	.507	36
TOTALX1	21.89	1.652	36

Item-Total Statistics

	Scale Mean if Item Deleted	Scale Variance if Item Deleted	Corrected Item-Total Correlation	Cronbach's Alpha if Item Deleted
X1.1	39.53	8.885	.465	.728
X1.2	39.44	8.711	.702	.699
X1.3	39.33	9.029	.541	.721
X1.4	39.42	9.393	.432	.740
X1.5	39.28	9.006	.544	.721
TOTALX1	21.89	2.730	1.000	.636

Case Processing Summary

		N	%
Cases	Valid	36	100.0
	Excluded ^a	0	.0
	Total	36	100.0

a. Listwise deletion based on all variables in the procedure.

Reliability Statistics

Cronbach's Alpha	N of Items
.743	6

Item Statistics

	Mean	Std. Deviation	N
X2.1	4.08	.604	36
X2.2	4.25	.439	36
X2.3	4.36	.487	36

X2.4	4.39	.549	36
X2.5	4.50	.507	36
TOTALX2	21.58	1.610	36

Item-Total Statistics

	Scale Mean if Item Deleted	Scale Variance if Item Deleted	Corrected Item-Total Correlation	Cronbach's Alpha if Item Deleted
X2.1	39.08	8.650	.382	.732
X2.2	38.92	8.764	.544	.715
X2.3	38.81	8.504	.574	.705
X2.4	38.78	7.949	.685	.677
X2.5	38.67	8.971	.376	.736
TOTALX2	21.58	2.593	1.000	.598

Case Processing Summary

		N	%
Cases	Valid	36	100.0
	Excluded ^a	0	.0
	Total	36	100.0

a. Listwise deletion based on all variables in the procedure.

Reliability Statistics

Cronbach's Alpha	N of Items
.780	6

Item Statistics

	Mean	Std. Deviation	N
Y1.1	4.47	.560	36
Y1.2	4.25	.692	36

Y1.3	4.31	.525	36
Y1.4	4.33	.535	36
Y1.5	4.39	.549	36
TOTALY1	21.75	2.034	36

Item-Total Statistics

	Scale Mean if Item Deleted	Scale Variance if Item Deleted	Corrected Item-Total Correlation	Cronbach's Alpha if Item Deleted
Y1.1	39.03	14.199	.481	.768
Y1.2	39.25	13.107	.590	.743
Y1.3	39.19	13.190	.807	.727
Y1.4	39.17	14.314	.480	.769
Y1.5	39.11	13.016	.814	.723
TOTALY1	21.75	4.136	1.000	.750

Case Processing Summary

		N	%
Cases	Valid	36	100.0
	Excluded ^a	0	.0
Total		36	100.0

a. Listwise deletion based on all variables in the procedure.

Reliability Statistics

Cronbach's Alpha	N of Items
.777	6

Item Statistics

	Mean	Std. Deviation	N

Y2.1	4.42	.554	36
Y2.2	4.19	.668	36
Y2.3	4.25	.500	36
Y2.4	4.28	.566	36
Y2.5	4.33	.535	36
TOTALY2	21.47	1.978	36

Item-Total Statistics

	Scale Mean if Item Deleted	Scale Variance if Item Deleted	Corrected Item-Total Correlation	Cronbach's Alpha if Item Deleted
Y2.1	38.53	13.456	.465	.765
Y2.2	38.75	12.593	.551	.746
Y2.3	38.69	12.618	.784	.728
Y2.4	38.67	13.200	.518	.757
Y2.5	38.61	12.359	.801	.720
TOTALY2	21.47	3.913	1.000	.736

LAMPIRAN 5 FREQUENCIES

X1.1

		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	ragu-ragu	3	8.3	8.3	8.3
	setuju	21	58.3	58.3	66.7
	sangat setuju	12	33.3	33.3	100.0
Total		36	100.0	100.0	

X1.2

		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	setuju	24	66.7	66.7	66.7
	sangat setuju	12	33.3	33.3	100.0
Total		36	100.0	100.0	

X1.3

		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	setuju	20	55.6	55.6	55.6
	sangat setuju	16	44.4	44.4	100.0
	Total	36	100.0	100.0	

X1.4

		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	setuju	23	63.9	63.9	63.9
	sangat setuju	13	36.1	36.1	100.0
	Total	36	100.0	100.0	

X1.5

		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	setuju	18	50.0	50.0	50.0
	sangat setuju	18	50.0	50.0	100.0
	Total	36	100.0	100.0	

X2.1

		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	ragu-ragu	5	13.9	13.9	13.9
	setuju	23	63.9	63.9	77.8
	sangat setuju	8	22.2	22.2	100.0
	Total	36	100.0	100.0	

X2.2

		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	setuju	27	75.0	75.0	75.0
	sangat setuju	9	25.0	25.0	100.0
	Total	36	100.0	100.0	

X2.3

		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	setuju	23	63.9	63.9	63.9
	sangat setuju	13	36.1	36.1	100.0
	Total	36	100.0	100.0	

X2.4

		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	ragu-ragu	1	2.8	2.8	2.8
	setuju	20	55.6	55.6	58.3
	sangat setuju	15	41.7	41.7	100.0
	Total	36	100.0	100.0	

X2.5

		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	setuju	18	50.0	50.0	50.0
	sangat setuju	18	50.0	50.0	100.0
	Total	36	100.0	100.0	

Y1.1

		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	ragu-ragu	1	2.8	2.8	2.8
	setuju	17	47.2	47.2	50.0
	sangat setuju	18	50.0	50.0	100.0
	Total	36	100.0	100.0	

Y1.2

		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	ragu-ragu	5	13.9	13.9	13.9
	setuju	17	47.2	47.2	61.1
	sangat setuju	14	38.9	38.9	100.0
	Total	36	100.0	100.0	

Y1.3

		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	ragu-ragu	1	2.8	2.8	2.8
	setuju	23	63.9	63.9	66.7
	sangat setuju	12	33.3	33.3	100.0
	Total	36	100.0	100.0	

Y1.4

		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	ragu-ragu	1	2.8	2.8	2.8
	setuju	22	61.1	61.1	63.9
	sangat setuju	13	36.1	36.1	100.0
	Total	36	100.0	100.0	

Y1.5

		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	ragu-ragu	1	2.8	2.8	2.8
	setuju	20	55.6	55.6	58.3
	sangat setuju	15	41.7	41.7	100.0
Total		36	100.0	100.0	

Y2.1

		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	ragu-ragu	1	2.8	2.8	2.8
	setuju	19	52.8	52.8	55.6
	sangat setuju	16	44.4	44.4	100.0
Total		36	100.0	100.0	

Y2.2

		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	ragu-ragu	5	13.9	13.9	13.9
	setuju	19	52.8	52.8	66.7
	sangat setuju	12	33.3	33.3	100.0
Total		36	100.0	100.0	

Y2.3

		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	ragu-ragu	1	2.8	2.8	2.8
	setuju	25	69.4	69.4	72.2

sangat setuju	10	27.8	27.8	100.0
Total	36	100.0	100.0	

Y2.4

		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	ragu-ragu	2	5.6	5.6	5.6
	setuju	22	61.1	61.1	66.7
	sangat setuju	12	33.3	33.3	100.0
Total		36	100.0	100.0	

Y2.5

		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	ragu-ragu	1	2.8	2.8	2.8
	setuju	22	61.1	61.1	63.9
	sangat setuju	13	36.1	36.1	100.0
Total		36	100.0	100.0	

LAMPIRAN 6 DESCRIPTIVES

Descriptive Statistics

	N	Minimum	Maximum	Mean	Std. Deviation
X1.1	36	3	5	4.25	.604
X1.2	36	4	5	4.33	.478
X1.3	36	4	5	4.44	.504
X1.4	36	4	5	4.36	.487
X1.5	36	4	5	4.50	.507
X2.1	36	3	5	4.08	.604
X2.2	36	4	5	4.25	.439
X2.3	36	4	5	4.36	.487
X2.4	36	3	5	4.39	.549
X2.5	36	4	5	4.50	.507

Y1.1	36	3	5	4.47	.560
Y1.2	36	3	5	4.25	.692
Y1.3	36	3	5	4.31	.525
Y1.4	36	3	5	4.33	.535
Y1.5	36	3	5	4.39	.549
Y2.1	36	3	5	4.42	.554
Y2.2	36	3	5	4.19	.668
Y2.3	36	3	5	4.25	.500
Y2.4	36	3	5	4.28	.566
Y2.5	36	3	5	4.33	.535
Valid N (listwise)	36				

LAMPIRAN 7 REGRESSION

Variables Entered/Removed^a

Model	Variables Entered	Variables Removed	Method
1	TOTALX2, TOTALX1 ^b	.	Enter

a. Dependent Variable: TOTALY1

b. All requested variables entered.

Model Summary

Model	R	R Square	Adjusted R Square	Std. Error of the Estimate
1	.589 ^a	.347	.308	1.692

a. Predictors: (Constant), TOTALX2, TOTALX1

ANOVA^a

Model	Sum of Squares	df	Mean Square	F	Sig.
1	Regression	50.279	2	25.140	8.782
	Residual	94.471	33	2.863	.001 ^b

Total	144.750	35		
-------	---------	----	--	--

- a. Dependent Variable: TOTALY1
 b. Predictors: (Constant), TOTALX2, TOTALX1

Coefficients^a

Model	Unstandardized Coefficients			Standardized Coefficients	t	Sig.
	B	Std. Error	Beta			
1 (Constant)	.887	5.879			.151	.881
TOTALX1	.726	.175	.590		4.142	.000
TOTALX2	.230	.180	.182		1.280	.209

- a. Dependent Variable: TOTALY1

Variables Entered/Removed^a

Model	Variables Entered	Variables Removed	Method
1	TOTALY1, TOTALX2, TOTALX1 ^b	.	Enter

- a. Dependent Variable: TOTALY2
 b. All requested variables entered.

Model Summary

Model	R	R Square	Adjusted R Square	Std. Error of the Estimate
1	.849 ^a	.721	.694	1.094

- a. Predictors: (Constant), TOTALY1, TOTALX2, TOTALX1

ANOVA^a

Model		Sum of Squares	df	Mean Square	F	Sig.
1	Regression	98.701	3	32.900	27.509	.000 ^b
	Residual	38.271	32	1.196		
	Total	136.972	35			

a. Dependent Variable: TOTALY2

b. Predictors: (Constant), TOTALY1, TOTALX2, TOTALX1

Coefficients^a

Model	Unstandardized Coefficients		Standardized Coefficients	t	Sig.
	B	Std. Error	Beta		
1	(Constant)	3.883	3.801	1.022	.315
	TOTALX1	-.177	.140		
	TOTALX2	.104	.119	.085	.873
	TOTALY1	.883	.113	.908	7.849

a. Dependent Variable: TOTALY2