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## Lampiran 1. Kuesioner Penelitian

Hal: Permohonan Mengisi Kuesioner

Kepada Yang Terhormat,Bapak/Ibu

### **Pegawai Bank Kantor Wilayah dan Cabang di Sulawesi Selatan**

Di -

Tempat

Dengan hormat,

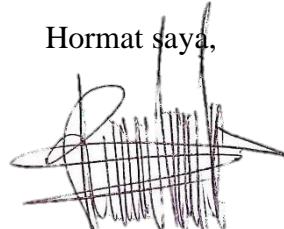
Sehubungan dengan penyelesaian tugas akhir disertasi untuk memenuhi persyaratan dalam memperoleh gelar Strata -3 (S3) pada Program Doktor Fakultas Ekonomi dan Bisnis, Universitas Hasanuddin, maka dilakukan penelitian yang berjudul: "**Pengaruh Training Satisfaction, Reward Satisfaction Dan Efek Mediasi Organizational Culture Engagement Serta Organizational Citizenship Behaviour Terhadap Turnover Intention di Perbankan Sulawesi Selatan**".

Dengan ini saya mengharapkan kesediaan Bapak/Ibu untuk menjadi responden dalam penelitian ini. Mengingat kualitas penelitian ini sangat bergantung pada jawaban yang Bapak/Ibu berikan, maka dari itu mohon menjawab kuesioner ini sesuai dengan keadaan dan kondisi yang dialami. Sesuai dengan kode etik penelitian, semua data yang dikumpulkan akan dijamin kerahasiaannya.

Kesediaan Bapak/Ibu dalam mengisi kuesioner ini merupakan bantuan yang tidak ternilai harganya. Atas kerjasama, dukungan dan bantuan dari Bapak/Ibu, saya sampaikan terima kasih.

Makassar, 3 Oktober 2022

Hormat saya,



**Randi Tangdialla**

**A013181022**

## KARAKTERISTIK RESPONDEN

Berilah tanda checklist (✓) sesuai dengan jawaban yang anda pilih.

Nama : .....

Jenis Kelamin:  Laki-Laki  Perempuan

Bank tempat bekerja : .....

Tingkat Pendidikan :  Tidak Sekolah  S1

SMP  S2

SMA  S3

D3

# **LEMBAR KUESIONER PENELITIAN**

## **Petunjuk Pengisian Kuesioner:**

Berilah tanda checklist (✓) pada jawaban yang anda pilih di lembar jawaban yang telah disediakan. Pilihlah jawaban yang sesuai dengan perasaan, pendapat dan keadaan Bapak/Ibu/Saudara/i yang sebenarnya.

<b>Pilihan Jawaban</b>	<b>Keterangan</b>
SS	Sangat Setuju
S	Setuju
N	Netral
TS	Tidak Setuju
STS	Sangat Tidak Setuju

## **Pernyataan Kuesioner**

NO	PERNYATAAN	SKOR PENILAIAN				
<b>Training Satisfaction (X1)</b>						
A.	<b>Kepuasan Terhadap Pelatihan</b>	STS	TS	N	S	SS
1.	Pelatihan yang diberikan sesuai dengan kebutuhankerja.					
2.	Intensitas pelatihan yang diberikan sesuai denganharapan saya					
3.	Materi pelatihan yang diterima dapat dipraktekkandengan baik					
4.	Pelatihan yang didapatkan mudah diterapkan dalampekerjaan saya					
B.	<b>Memaknai Pelatihan</b>	STS	TS	N	S	SS
1.	Pelatihan merupakan sarana untuk menambah pengetahuan dan wawasan bagi saya					
2.	Pelatihan adalah upaya berkelanjutan dalammengembangkan diri					
3.	Saya mengikuti pelatihan bukan karena paksaan					
4.	Pelatihan yang didapatkan berguna untuk masa kini					
5.	Pelatihan yang didapatkan berguna untuk masa yangakan datang.					

C	<b>Perusahaan mendukung Pelatihan</b>	STS	TS	N	S	SS
1.	Materi yang diberikan disusun sesuai dengan tujuan pelatihan					
2.	Pelatihan dilaksanakan sesuai dengan jadwal yang ditentukan					
3.	Perusahaan memberikan kesempatan pelatihan					
4.	Perusahaan melaksanakan pelatihan untuk mendukung minat dalam pengembangan pribadi					
5.	Perusahaan melaksanakan pelatihan untuk mendukung minat dalam pengembangan profesional					
6.	Pelatihan merupakan dorongan dan penghargaan yang diberikan perusahaan					
<b>Reward Satisfaction (X2)</b>						
A	<b>Kepuasan Penghargaan Financial</b>	STS	TS	N	S	SS
1.	Saya merasa puas dengan imbalan gaji yang diterima dari perusahaan					
2.	Bonus yang diterima berupa uang sesuai dengan ekspektasi saya					
3.	Kenaikan upah yang diterima sesuai dengan harapan saya					
B	<b>Kepuasan Penghargaan Material</b>	STS	TS	N	S	SS
1.	Saya mendapatkan imbalan material seperti tunjangan kesehatan, tunjangan hari tua atau tunjangan lainnya yang tidak dibayarkan secara tunai.					
2.	Saya merasa puas dengan imbalan material yang diterima dari perusahaan					
3.	Kenaikan imbalan material yang diterima sesuai dengan harapan saya.					
C	<b>Kepuasan Penghargaan Psikologis</b>	STS	TS	N	S	SS
1.	Saya selalu mendapatkan pengakuan dari atasan dan kolega saya atas keberhasilan pekerjaan saya					
2.	Saya selalu mendapatkan pengakuan dari klien saya atas pelayanan saya yang baik					
3.	Saya percaya diri dalam melaksanakan pekerjaan saya					
4.	Saya selalu mendapatkan pujian atas prestasi yang saya capai					
5.	Saya selalu mendapatkan apresiasi atas usaha saya dalam mengerjakan tugas yang diberikan					

6.	Atasan dan kolega saya selalu memberikan dorongan yang positif.					
7.	Nasabah saya selalu memberi masukan yang positif untuk peningkatan kinerja saya					
<b>Organizational Citizenship Behavior (Z1)</b>						
<b>A. Sportsmanship</b>	STS	TS	N	S	SS	
1. Saya tidak menghabiskan banyak waktu untuk mengeluh tentang sesuatu yang sepele.						
2. Saya tidak membesar-besarkan masalah yang sesungguhnya tidak besar.						
3. Saya selalu focus pada sesuatu yang benar dalam pekerjaan						
<b>B. Civic Virtue</b>	STS	TS	N	S	SS	
1. Saya selalu mengikuti perkembangan kemajuan di perusahaan.						
2. Sering melakukan sesuatu yang kurang penting, tetapi hal itu dapat membantu meningkatkan nama baik perusahaan.						
3. Mengambil risiko tidak meyakinkan untuk menyatakan keyakinan saya tentang apa yang paling baik buat perusahaan.						
<b>C. Conscientiousness</b>	STS	TS	N	S	SS	
1. Saya sungguh-sungguh mengikuti peraturan dan prosedur di perusahaan						
2. Saya menyerahkan laporan lebih awal dari yang seharusnya						
3. Saya memberi alasan terhadap permintaan informasi secara spontan						
<b>D. Altruism</b>	STS	TS	N	S	SS	
1. Membantu memberikan orientasi terhadap karyawan baru walaupun sebenarnya tidak diharuskan						
2. Selalu siap membantu rekan kerja yang membutuhkan dengan sukarela						
3. Saya mau meluangkan waktu untuk membantu orang lain						
<b>E. Courtesy</b>	STS	TS	N	S	SS	
1. Saya menjalin hubungan yang baik dengan rekannya						

2.	Saya menghargai pendapat dan argumentasi yang tidak sependapat					
3.	Saya memiliki hubungan yang baik dengan rekannya					

**Organizational Culture Engagement (Z2)**

A.	Dedikasi Personal	STS	TS	N	S	SS
1.	Saya mengabdikan tenaga untuk organisasi					
2.	Saya mengabdikan pikiran untuk organisasi					
3.	Saya mengabdikan waktu untuk organisasi					
4.	Memiliki antusiasme yang tinggi untuk mencapai tujuan organisasi					
B.	Semangat Berprestasi	STS	TS	N	S	SS
1.	Saya memiliki kemauan untuk sukses					
2.	Mencapai kesuksesan sesuai nilai organisasi					
C.	Kebermaknaan dalam Tim	STS	TS	N	S	SS
1.	Merasa bermanfaat dalam kerja tim/kelompok					
2.	Saya memiliki rasa tanggung jawab dalam kerjatim/kelompok					
3.	Menghargai perbedaan pendapat dalam tim/kelompok					
C.	Inovatif dalam peran	STS	TS	N	S	SS
1.	Mampu berinovasi dalam tugas pekerjaan					
2.	Berinovasi tanpa takut diberi penilaian yang buruk					

**Turnover Intention (Y)**

A.	Pikiran untuk Keluar	STS	TS	N	S	SS
1.	Saya berniat keluar dari pekerjaan saya karena mendapatkan pekerjaan baru					
2.	Lingkungan kerja yang kurang nyaman membuat saya berpikir untuk mencari pekerjaan lain					
3.	Saya berniat keluar dari pekerjaan karena tingkat kesejahteraan yang rendah					
B.	Posisi yang Lebih Baik	STS	TS	N	S	SS
1.	Saya berkeinginan untuk meningkatkan kapasitas diri di perusahaan yang lebih maju					
2.	Saya berniat keluar dari pekerjaan saya untuk mendapatkan lebih banyak gaji / pendapatan yang lebih baik di tempat lain					
3.	Saya berniat keluar dari perusahaan karena belum mendapatkan promosi yang lebih baik					

C.	<b>Pekerjaan yang Lebih Baik</b>	STS	TS	N	S	SS
<b>1.</b>	Saya berniat keluar dari pekerjaan saya untuk mencari tantangan baru					
<b>2.</b>	Saya berniat keluar dari pekerjaan saya karena ingin bekerja sesuai dengan kemampuan saya					
<b>3.</b>	Saya berniat keluar dari pekerjaan karena transportasi yang sulit					
<b>4.</b>	Jarak tempuh yang jauh menyebabkan saya berniat keluar dari pekerjaan					
<b>5.</b>	Dorongan keluarga menyebabkan saya berniat keluar dari pekerjaan					

**Lampiran 2. Data Hasil Penelitian**

No	Jenis Kelamin	Tingkat Pendidikan	Nama Bank	X1.A1	X1.A2	X1.A3	X1.A4	X1.B1	X1.B2	X1.B3
1	Wanita	Sarjana (S1)	Bank Mandiri Toraja	4	4	4	4	4	4	4
2	Wanita	Sarjana (S1)	BANK BRI ENREKANG	4	4	4	4	4	4	4
3	Pria	Sarjana (S1)	BANK BRI ENREKANG	5	5	5	5	5	5	5
4	Pria	Sarjana (S1)	BANK BRI ENREKANG	3	3	3	3	3	3	3
5	Pria	Sarjana (S1)	BANK BRI ENREKANG	4	4	4	4	4	4	4
6	Wanita	Sarjana (S1)	BANK BRI ENREKANG	4	4	4	4	4	4	4
7	Wanita	Sarjana (S1)	BANK BRI ENREKANG	5	5	5	5	5	5	5
8	Wanita	Sarjana (S1)	Bank BRI Unit Enrekang Jl. Imam Bonjol No.10	5	5	5	5	3	3	3
9	Pria	Sarjana (S1)	BANK BRI, JL MESJID RAYA NO 97 B	2	3	2	2	4	4	4
10	Wanita	Sarjana (S1)	Bank BTN Bone	4	4	4	4	4	4	4
11	Wanita	Sarjana (S1)	Bank BTN Bone	5	4	4	4	4	4	5
12	Wanita	Diploma 3 (D3)	Bank BTN Bone	5	5	5	5	5	5	5
13	Pria	Sarjana (S1)	Bank BTN Bone	5	5	5	5	5	5	5
14	Pria	Sarjana (S1)	Bank BTN Bone	5	5	5	5	5	5	5
15	Wanita	Sarjana (S1)	Bank BTN Jalan Kajaolalido No.4 Kota	4	4	4	4	4	4	4

			Makassar, Sulawesi Selatan							
16	Wanita	Sarjana (S1)	Bank BTN Jl Kajaolalido No.4	4	4	3	3	3	3	3
17	Wanita	Sarjana (S1)	Bank Btn kcp sudiang jl perintis kemerdekaan km 18-19	4	4	4	4	4	4	4
18	Wanita	Sarjana (S1)	BANK BTN SUDIANG, Jl Perintis Kemerdekaan KM 19, Kota Makassar, Sulawesi Selatan	5	5	5	5	5	5	5
19	Wanita	Diploma 3 (D3)	Bank BTN Jalan Kajaolalido No. 4 Kota Makassar, Sulawesi Selatan	5	4	4	4	4	4	5
20	Pria	Sarjana (S1)	Bank BTN Jl Kajaolalido no 4	4	4	4	4	4	4	4
21	Pria	Sarjana (S1)	Bank BTN, Jalan Kajaolalido No 4	5	5	5	5	5	5	5
22	Pria	Sarjana (S1)	Bank BTN, Jalan Kajaolalido No.4 Makassar	5	5	5	5	5	5	5
23	Wanita	Sarjana (S1)	Bank BTN, jl kajaolalido no 4	4	4	4	4	4	4	4
24	Wanita	Sarjana (S1)	Bank btn, jl kajaolalido no 4 Makassar	3	3	3	3	3	3	3

25	Wanita	Sarjana (S1)	Bank BTN, Jl Poros Makassar Maros	3	3	3	3	4	4	4
26	Pria	Sarjana (S1)	Bank BTN, Jalan Kajaolalido No.4, Kota Makassar, Sulawesi Selatan	5	5	5	5	5	5	5
27	Wanita	Sarjana (S1)	Bank Tabungan Negara	5	5	5	5	5	5	5
28	Wanita	Sarjana (S1)	Bank Tabungan Negara	4	3	4	4	4	5	5
29	Pria	Sarjana (S1)	Bank Tabungan Negara	4	3	4	4	4	5	5
30	Pria	Sarjana (S1)	Bank Tabungan Negara	4	4	4	4	4	4	4
31	Pria	Sarjana (S1)	Bank Tabungan Negara	4	4	4	4	4	4	4
32	Wanita	Sarjana (S1)	Bank Tabungan Negara	4	4	5	4	4	5	4
33	Wanita	Sarjana (S1)	Bank Tabungan Negara	4	4	5	5	5	4	4
34	Pria	Sarjana (S1)	Bank Mandiri Makassar Kartini	4	4	5	5	5	4	4
35	Wanita	Sarjana (S1)	Bank Mandiri Makassar Kartini	4	4	4	4	4	4	4
36	Pria	Sarjana (S1)	Bank Mandiri Makassar Kartini	4	4	4	4	4	4	4
37	Pria	Sarjana (S1)	Bank Mandiri Makassar Kartini	4	4	4	3	4	3	4

38	Wanita	Sarjana (S1)	Bank Mandiri Makassar Kartini	4	4	4	3	4	3	4
39	Pria	Sarjana (S1)	Bank Mandiri Makassar Kartini	2	3	2	2	4	4	4
40	Pria	Sarjana (S1)	Bank Mandiri Makassar Kartini	4	4	4	4	4	4	4
41	Pria	Sarjana (S1)	Bank Mandiri Makassar Kartini	4	4	4	4	4	4	4
42	Pria	Sarjana (S1)	Bank Mandiri Makassar Kartini	4	3	4	4	4	4	4
43	Wanita	Sarjana (S1)	Bank Mandiri Makassar Kartini	4	4	4	4	4	4	4
44	Pria	Sarjana (S1)	Bank Mandiri Makassar Kartini	4	4	4	4	4	4	4
45	Wanita	Sarjana (S1)	Bank Mandiri Makassar Kartini	4	3	4	4	4	4	4
46	Wanita	Sarjana (S1)	Bank Mandiri Makassar Kartini	4	4	4	4	4	4	4
47	Pria	Sarjana (S1)	Bank Mandiri Makassar Kartini	4	3	3	4	4	5	5
48	Pria	Sarjana (S1)	Bank Mandiri Makassar Kartini	4	3	3	4	4	5	5
49	Wanita	Sarjana (S1)	Bank Mandiri Makassar Kartini	4	4	3	3	3	3	3
50	Pria	Sarjana (S1)	Bank Mandiri Makassar Kartini	5	5	5	5	5	5	5

51	Pria	Sarjana (S1)	Bank Mandiri Makassar Kartini	4	4	4	4	5	5	5
52	Wanita	Sarjana (S1)	Bank Mandiri Makassar Kartini	5	5	5	5	5	5	5
53	Wanita	Sarjana (S1)	Bank Mandiri Makassar Kartini	4	4	4	4	5	5	5
54	Wanita	Sarjana (S1)	Bank Mandiri Makassar Kartini	4	4	4	4	4	5	5
55	Wanita	Sarjana (S1)	Bank Mandiri Makassar Kartini	4	4	4	4	4	4	4
56	Wanita	Sarjana (S1)	Bank Mandiri Makassar Kartini	4	4	4	4	5	4	5
57	Wanita	Sarjana (S1)	Bank Mandiri Makassar Kartini	4	3	4	4	4	4	3
58	Wanita	Sarjana (S1)	Bank Mandiri Makassar Kartini	3	3	3	4	3	3	2
59	Wanita	Sarjana (S1)	Bank Mandiri Makassar Kartini	3	4	3	4	4	4	4
60	Wanita	Sarjana (S1)	Bank Mandiri Toraja	4	4	4	4	4	4	4
61	Pria	Sarjana (S1)	Bank Mandiri Toraja	5	4	5	5	5	5	4
62	Pria	Sarjana (S1)	Bank Mandiri Toraja	3	3	3	3	5	4	4
63	Wanita	Sarjana (S1)	Bank Mandiri Toraja	3	2	3	3	4	4	5
64	Pria	SMA	Bank Mandiri Toraja	3	3	3	3	4	4	4
65	Wanita	Sarjana (S1)	Bank Mandiri Toraja	5	4	4	5	5	5	5
66	Wanita	Sarjana (S1)	Bank Mandiri Toraja	4	4	4	4	5	5	5
67	Wanita	Sarjana (S1)	Bank Tabungan Negara	4	5	4	5	5	5	5
68	Wanita	Sarjana (S1)	BTN Makassar	5	5	5	5	5	5	5

69	Wanita	Sarjana (S1)	Jalan Jend. Sudirman No. 1 Takalar	4	3	4	4	4	5	5
70	Wanita	Sarjana (S1)	Jalan Jendral Sudirman No. 1 Kab Takalar	4	4	5	4	4	5	4
71	Wanita	Sarjana (S1)	Jalan Kajaolalido No 4	4	4	5	5	5	4	4
72	Pria	SMK	Jl sult Hasanuddin no.04 enrekang	4	4	4	4	4	4	4
73	Wanita	Sarjana (S1)	Jl. Sudirman No. 1, Kab. Takalar, Sulawesi Selatan	4	4	4	3	4	3	4
74	Pria	Sarjana (S1)	Bank Mandiri Toraja	4	4	4	4	4	4	4
75	Wanita	Sarjana (S1)	PT. BANK TABUNGAN NEGARA Persero Tbk Jalan kajaolalido No. 4	4	4	4	4	4	5	5
76	Wanita	Sarjana (S1)	BRI KC. Rantepao	4	4	4	4	4	4	4
77	Wanita	Sarjana (S1)	BRI KC. Rantepao	4	3	4	4	4	4	4
78	Wanita	Sarjana (S1)	BRI KC. Rantepao	4	4	4	4	4	4	4
79	Wanita	Sarjana (S1)	BRI KC. Rantepao	4	3	3	4	4	5	5
80	Wanita	Sarjana (S1)	BRI KC. Rantepao	4	4	4	4	5	5	5
81	Wanita	Sarjana (S1)	BRI KC. Rantepao	5	5	5	5	5	5	5
82	Wanita	Sarjana (S1)	BRI KC. Rantepao	4	3	4	4	4	5	5
83	Pria	Sarjana (S1)	BRI KC. Rantepao	4	4	5	4	4	5	4
84	Pria	Diploma 3 (D3)	BRI KC. Rantepao	3	3	3	3	4	4	4
85	Pria	Sarjana (S1)	BRI KC. Rantepao	4	4	5	5	5	4	4
86	Pria	Sarjana (S1)	BRI KC. Rantepao	5	5	5	5	5	5	5
87	Wanita	Sarjana (S1)	BRI KC. Rantepao	4	4	4	4	4	4	4

88	Wanita	Sarjana (S1)	BRI KC. Rantepao	4	4	4	3	4	3	4
89	Wanita	Sarjana (S1)	BRI KC. Rantepao	4	4	4	4	4	4	4
90	Wanita	Sarjana (S1)	BRI KC. Rantepao	3	3	3	3	3	3	3
91	Wanita	Sarjana (S1)	BRI KC. Rantepao	4	4	4	4	4	4	4
92	Pria	Sarjana (S1)	BRI KC. Rantepao	4	4	4	4	4	4	4
93	Wanita	Sarjana (S1)	BRI KC. Rantepao	4	4	4	4	4	4	4
94	Wanita	Sarjana (S1)	BRI KC. Rantepao	4	3	4	4	4	4	4
95	Wanita	Sarjana (S1)	BRI KC. Rantepao	4	4	4	4	4	4	4
96	Wanita	Sarjana (S1)	BRI KC. Rantepao	4	3	3	4	4	5	5
97	Wanita	Sarjana (S1)	BRI KC. Rantepao	5	5	5	5	5	5	5
98	Wanita	Sarjana (S1)	BRI KC. Rantepao	5	5	5	5	5	5	5
99	Wanita	Sarjana (S1)	BRI KC. Rantepao	5	5	5	5	5	5	5
100	Wanita	Sarjana (S1)	BRI KC. Rantepao	4	4	4	4	5	5	5
101	Wanita	Sarjana (S1)	BNI Rantepao	5	5	5	5	5	5	5
102	Wanita	Sarjana (S1)	BNI Rantepao	3	3	3	4	3	3	2
103	Wanita	Sarjana (S1)	BNI Rantepao	5	4	5	5	5	5	4
104	Pria	Sarjana (S1)	BNI Rantepao	3	4	3	4	4	4	4
105	Pria	Sarjana (S1)	BNI Rantepao	4	3	4	4	4	4	3
106	Pria	Sarjana (S1)	BNI Makale	4	4	4	4	4	4	4
107	Pria	Sarjana (S1)	BNI Makale	4	4	4	4	4	4	4
108	Pria	Sarjana (S1)	BNI Makale	4	4	4	4	4	4	4
109	Wanita	Sarjana (S1)	BNI Makale	4	4	4	4	4	4	4
110	Pria	SMK	BNI Makale	4	4	4	4	4	4	4
111	Wanita	Sarjana (S1)	BNI Makale	4	4	4	4	4	4	4
112	Pria	Sarjana (S1)	BNI Makale	4	4	4	4	4	4	4
113	Wanita	Sarjana (S1)	Mandiri Toraja	5	5	5	5	5	5	5
114	Pria	Sarjana (S1)	Mandiri Toraja	2	3	2	2	4	4	4

115	Pria	Sarjana (S1)	Mandiri Toraja	2	3	2	2	4	4	4
116	Pria	Sarjana (S1)	Mandiri Toraja	3	3	3	3	3	3	3
117	Wanita	Sarjana (S1)	Mandiri Toraja	4	4	4	4	4	5	5
118	Wanita	Sarjana (S1)	Mandiri Toraja	4	4	4	4	4	4	4
119	Wanita	Sarjana (S1)	Mandiri Toraja	4	4	4	4	4	4	4
120	Wanita	Sarjana (S1)	Mandiri Toraja	4	4	4	4	4	4	4
121	Wanita	Sarjana (S1)	Mandiri Toraja	5	5	5	5	5	5	5
122	Wanita	Sarjana (S1)	BRI Toraja	5	5	5	5	5	5	5
123	Pria	Sarjana (S1)	BRI Toraja	4	4	4	4	5	4	5
124	Pria	Sarjana (S1)	BRI Toraja	4	4	3	3	3	3	3
125	Pria	Sarjana (S1)	BRI Toraja	4	4	3	3	3	3	3
126	Wanita	Sarjana (S1)	BRI Toraja	5	4	4	4	4	4	5
127	Wanita	Sarjana (S1)	BRI Toraja	5	5	5	5	5	5	5
128	Wanita	Sarjana (S1)	BRI Toraja	5	5	5	5	5	5	5
129	Pria	Sarjana (S1)	BRI Toraja	5	5	5	5	3	3	3
130	Pria	Sarjana (S1)	BNI Palopo	5	5	5	5	5	5	5
131	Wanita	Sarjana (S1)	BNI Palopo	5	5	5	5	3	3	3
132	Pria	Sarjana (S1)	BNI Palopo	4	3	4	4	4	5	5
133	Pria	Sarjana (S1)	BNI Palopo	4	4	4	4	4	4	4
134	Wanita	Sarjana (S1)	BNI Palopo	4	4	4	4	4	4	4
135	Pria	Sarjana (S1)	BNI Palopo	4	4	4	4	4	4	4
136	Pria	Sarjana (S1)	BNI Palopo	4	4	5	5	5	4	4
137	Wanita	Sarjana (S1)	BNI Palopo	5	5	5	5	5	5	5
138	Wanita	Sarjana (S1)	BNI Palopo	4	4	4	4	4	4	4
139	Wanita	Sarjana (S1)	BNI Palopo	4	4	4	3	4	3	4
140	Pria	Sarjana (S1)	BNI Palopo	2	3	2	2	4	4	4
141	Pria	Sarjana (S1)	BNI Palopo	3	3	3	3	3	3	3

142	Pria	Sarjana (S1)	BNI Palopo	4	4	4	4	4	4	4
143	Wanita	Sarjana (S1)	BRI Pinrang	4	4	4	4	4	4	4
144	Pria	Sarjana (S1)	BRI Pinrang	4	3	4	4	4	4	4
145	Pria	Sarjana (S1)	BRI Pinrang	4	4	4	4	4	4	4
146	Wanita	Sarjana (S1)	BRI Pinrang	4	4	4	4	4	4	4
147	Pria	Sarjana (S1)	BRI Pinrang	4	3	3	4	4	5	5
148	Pria	Sarjana (S1)	BRI Pinrang	5	5	5	5	5	5	5
149	Wanita	Sarjana (S1)	BRI Pinrang	4	4	3	3	3	3	3
150	Wanita	Sarjana (S1)	BRI Pinrang	5	4	4	4	4	4	5
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152	Wanita	Sarjana (S1)	BRI Pinrang	4	4	4	4	5	5	5
153	Wanita	Sarjana (S1)	BRI Pinrang	5	5	5	5	5	5	5
154	Wanita	Sarjana (S1)	BRI Pinrang	3	3	3	3	4	4	4
155	Wanita	Sarjana (S1)	BRI Pinrang	5	5	5	5	5	5	5
156	Wanita	Sarjana (S1)	BRI Pinrang	3	3	3	3	3	3	3
157	Pria	Sarjana (S1)	BRI Pinrang	4	4	4	4	4	4	4
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159	Pria	Sarjana (S1)	BRI Pinrang	5	5	5	5	5	5	5
160	Pria	Sarjana (S1)	BRI Pinrang	5	4	4	4	4	4	5
161	Wanita	Sarjana (S1)	BRI Pinrang	5	5	5	5	5	5	5
162	Wanita	Sarjana (S1)	BRI Pinrang	3	3	3	3	4	4	4
163	Wanita	Sarjana (S1)	BRI Pinrang	4	4	4	4	4	4	4
164	Wanita	Sarjana (S1)	BRI Pinrang	5	5	5	5	5	5	5
165	Pria	Sarjana (S1)	BNI Pare-pare	3	3	3	3	3	3	3
166	Pria	Sarjana (S1)	BNI Pare-pare	4	4	4	4	4	4	4
167	Pria	Sarjana (S1)	BNI Pare-pare	4	4	4	4	4	4	4
168	Wanita	Sarjana (S1)	BNI Pare-pare	5	5	5	5	5	5	5

169	Wanita	Sarjana (S1)	BNI Pare-pare	5	4	4	5	5	5	5
170	Wanita	Sarjana (S1)	BNI Pare-pare	3	2	3	3	4	4	5
171	Pria	Sarjana (S1)	BNI Pare-pare	4	5	4	5	5	5	5
172	Wanita	Sarjana (S1)	BNI Pare-pare	3	3	3	3	5	4	4
173	Pria	Sarjana (S1)	BNI Pare-pare	4	4	4	4	5	5	5
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175	Pria	Sarjana (S1)	BNI Pare-pare	4	4	4	4	4	4	4
176	Pria	Sarjana (S1)	BNI Pare-pare	4	4	4	4	4	4	4
177	Wanita	Sarjana (S1)	BNI Pare-pare	2	3	2	2	4	4	4
178	Pria	Sarjana (S1)	BNI Pare-pare	4	4	4	4	4	4	4
179	Pria	Sarjana (S1)	BNI Pare-pare	5	5	5	5	5	5	5
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182	Wanita	Sarjana (S1)	BNI Pare-pare	5	5	5	5	3	3	3
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## Lanjutan Lampiran 2. Data Hasil Penelitian

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## Lanjutan Lampiran 2. Data Hasil Penelitian







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## Lanjutan Lampiran 2. Data Hasil Penelitian





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#### Lanjutan Lampiran 2. Data Hasil Penelitian

No	Z2.E3	Y1.A1	Y1.A2	Y1.A3	Y1.B1	Y1.B2	Y1.B3	Y1.C1	Y1.C2	Y1.C3	Y1.C4	Y1.C5
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### Lampiran 3. Hasil Uji Data

#### Validitas Convergent

Outer Loading				
	OCB	OCE	RS	TI
X1.A1				<b>0.754</b>
X1.A2				<b>0.713</b>
X1.A3				<b>0.778</b>
X1.A4				<b>0.788</b>
X1.B1				<b>0.866</b>
X1.B2				<b>0.841</b>
X1.B3				<b>0.819</b>
X1.B4				<b>0.852</b>
X1.B5				<b>0.875</b>
X1.C1				<b>0.849</b>
X1.C2				<b>0.858</b>
X1.C3				<b>0.872</b>
X1.C4				<b>0.874</b>
X1.C5				<b>0.857</b>
X1.C6				<b>0.839</b>
X2.A1			<b>0.807</b>	
X2.A2			<b>0.801</b>	
X2.A3			<b>0.852</b>	
X2.B1			<b>0.732</b>	
X2.B2			<b>0.838</b>	
X2.B3			<b>0.806</b>	
X2.C1			<b>0.886</b>	
X2.C2			<b>0.812</b>	
X2.C3			<b>0.799</b>	
X2.C4			<b>0.844</b>	
X2.C5			<b>0.874</b>	
X2.C6			<b>0.793</b>	
X2.C7			<b>0.757</b>	

**Outer Loading**

Matriks	OCB	OCE	RS	TI	TS
X2.C5			<b>0.874</b>		
X2.C6			<b>0.793</b>		
X2.C7			<b>0.757</b>		
Y1.A1			<b>0.975</b>		
Y1.A2			<b>0.941</b>		
Y1.A3			<b>0.723</b>		
Y1.B1			<b>0.930</b>		
Y1.B2			<b>0.883</b>		
Y1.B3			<b>0.897</b>		
Y1.C1			<b>0.958</b>		
Y1.C2			<b>0.951</b>		
Y1.C3			<b>0.944</b>		
Y1.C4			<b>0.976</b>		
Y1.C5			<b>0.978</b>		
Z1.A1		<b>0.857</b>			
Z1.A2		<b>0.839</b>			
Z1.A3		<b>0.842</b>			
Z1.A4		<b>0.849</b>			
Z1.B1		<b>0.773</b>			
Z1.B2		<b>0.809</b>			
Z1.C1		<b>0.819</b>			
Z1.C2		<b>0.797</b>			
Z1.C3		<b>0.883</b>			
Z1.D1		<b>0.858</b>			
Z1.D2		<b>0.736</b>			
Z2.A1	<b>0.858</b>				
Z2.A2	<b>0.814</b>				
Z2.A3	<b>0.866</b>				

Outer Loading					
	OCB	OCE	RS	TI	TS_
Y1.C5					<b>0.978</b>
Z1.A1		<b>0.857</b>			
Z1.A2		<b>0.839</b>			
Z1.A3		<b>0.842</b>			
Z1.A4		<b>0.849</b>			
Z1.B1		<b>0.773</b>			
Z1.B2		<b>0.809</b>			
Z1.C1		<b>0.819</b>			
Z1.C2		<b>0.797</b>			
Z1.C3		<b>0.883</b>			
Z1.D1		<b>0.858</b>			
Z1.D2		<b>0.736</b>			
Z2.A1	<b>0.858</b>				
Z2.A2	<b>0.814</b>				
Z2.A3	<b>0.866</b>				
Z2.B1	<b>0.866</b>				
Z2.B2	<b>0.713</b>				
Z2.B3	<b>0.855</b>				
Z2.C1	<b>0.899</b>				
Z2.C2	<b>0.771</b>				
Z2.C3	<b>0.851</b>				
Z2.D1	<b>0.781</b>				
Z2.D2	<b>0.844</b>				
Z2.D3	<b>0.810</b>				
Z2.E1	<b>0.836</b>				
Z2.E2	<b>0.861</b>				
Z2.E3	<b>0.855</b>				

Validitas dan Reliabilitas Konstruk				
	Cronbach's Alpha	rho_A	Reliabilitas Komposit	Rata-rata Varians Diekstrak (AVE)
OCB	<b>0.968</b>	<b>0.970</b>	<b>0.971</b>	<b>0.694</b>
OCE	<b>0.953</b>	<b>0.954</b>	<b>0.959</b>	<b>0.680</b>
RS	<b>0.958</b>	<b>0.963</b>	<b>0.963</b>	<b>0.666</b>
TI	<b>0.983</b>	<b>0.985</b>	<b>0.985</b>	<b>0.858</b>
TS_	<b>0.968</b>	<b>0.970</b>	<b>0.971</b>	<b>0.689</b>

### Validitas diskriminan Forner Larcker Criterion

Validitas Diskriminan				
	X1 TS	X2 RS	Y TI	Z1 OCE
X1 TS	0.830			
X2 RS	0.731	0.816		
Y TI	0.071	0.267	0.926	
Z1 OCE	0.799	0.819	0.262	0.833
Z2 OCB	0.718	0.769	0.312	0.872
				0.825

## Reliabilitas

Validitas dan Reliabilitas Konstruk				Salin ke Clipboard:	Format Excel	Format R
Matriks	Cronbach's Alpha	rho_A	Reliabilitas Komposit	Rata-rata Varians Diekstrak (AVE)		
	Cronbach's Alpha	rho_A	Reliabilitas Komposit	Rata-rata Varians Diekstrak (AVE)		
X1 TS	<b>0.968</b>	<b>0.970</b>	<b>0.971</b>	<b>0.689</b>		
X2 RS	<b>0.958</b>	<b>0.963</b>	<b>0.963</b>	<b>0.666</b>		
Y TI	<b>0.983</b>	<b>0.985</b>	<b>0.985</b>	<b>0.858</b>		
Z1 OCE	<b>0.968</b>	<b>0.970</b>	<b>0.971</b>	<b>0.694</b>		
Z2 OCB	<b>0.953</b>	<b>0.954</b>	<b>0.959</b>	<b>0.680</b>		

## R square

R Square			Salin ke Clipboard:	Format Excel	Format R
Matriks	R Square	Adjusted R Square			
	R Square	Adjusted R Square			
OCB	0.757	0.755			
OCE	0.645	0.641			
TI	0.169	0.151			

## Pengaruh langsung

Pengaruh Total					
	Sampel Asli ( $O$ )	Rata-rata Sampel ( $M$ )	Standar Deviasi (STDEV)	T Statistik ( $ O/STDEV $ )	P Values
OCB - ...	0.155	0.156	0.191	0.811	<b>0.418</b>
OCE - ...	0.340	0.334	0.200	1.697	<b>0.090</b>
RS -> ...	0.504	0.503	0.074	6.851	<b>0.000</b>
RS -> ...	0.525	0.517	0.095	5.511	<b>0.000</b>
RS -> TI	0.460	0.464	0.123	3.756	<b>0.000</b>
TS_-> ...	0.431	0.435	0.069	6.207	<b>0.000</b>
TS_-> ...	0.335	0.344	0.084	3.976	<b>0.000</b>
TS_-> ...	-0.265	-0.271	0.104	2.546	<b>0.011</b>

## Pengaruh tidak langsung

Efek Tidak Langsung Spesifik				
	Sampel Asli (O)	Rata-rata Sampel (M)	Standar Deviasi (STDEV)	T Statistik (  O/ST... P Values
RS -> OCB -> TI	0.078	0.079	0.098	0.795 <b>0.427</b>
TS_ -> OCB -> TI	0.067	0.068	0.084	0.798 <b>0.425</b>
RS -> OCE -> TI	0.178	0.164	0.101	1.763 <b>0.078</b>
TS_ -> OCE -> TI	0.114	0.121	0.081	1.401 <b>0.162</b>

## Model Fit

Fit Model		
	Ringkasan Fit	rms Theta
	Model Saturated	Model Estimasi
SRMR	0.105	0.111
d_ULS	23.785	26.288
d_G	Tidak digunakan	Tidak digunakan
Chi-Sq..	91739.517	91873.750
NFI	0.122	0.121

## Analisis Tambahan – Sobel Tes

### TS - OCE – TI

#### To conduct the Sobel test

Details can be found in Baron and Kenny (1986), Sobel (1982), Goodman (1960), and MacKinnon, Warsi, and Dwyer (1995). Insert the  $a$ ,  $b$ ,  $s_a$ , and  $s_b$  into the cells below and this program will calculate the critical ratio as a test of whether the indirect effect of the IV on the DV via the mediator is significantly different from zero.

Input:	Test statistic:	Std. Error:	p-value:
$a$ 0.335	Sobel test: 1.56384747	0.07283319	0.11785339
$b$ 0.34	Aroian test: 1.52383431	0.07474566	0.12755011
$s_a$ 0.084	Goodman test: 1.60718778	0.07086913	0.10801318
$s_b$ 0.2	Reset all	Calculate	

### RS - OCE – TI

#### To conduct the Sobel test

Details can be found in Baron and Kenny (1986), Sobel (1982), Goodman (1960), and MacKinnon, Warsi, and Dwyer (1995). Insert the  $a$ ,  $b$ ,  $s_a$ , and  $s_b$  into the cells below and this program will calculate the critical ratio as a test of whether the indirect effect of the IV on the DV via the mediator is significantly different from zero.

Input:	Test statistic:	Std. Error:	p-value:
$a$ 0.525	Sobel test: 1.62485777	0.10985577	0.10419287
$b$ 0.34	Aroian test: 1.60108747	0.11148673	0.10935755
$s_a$ 0.095	Goodman test: 1.64971921	0.10820023	0.09900038
$s_b$ 0.2	Reset all	Calculate	

## TS - OCB – TI

### To conduct the Sobel test

Details can be found in Baron and Kenny (1986), Sobel (1982), Goodman (1960), and MacKinnon, Warsi, and Dwyer (1995). Insert the  $a$ ,  $b$ ,  $s_a$ , and  $s_b$  into the cells below and this program will calculate the critical ratio as a test of whether the indirect effect of the IV on the DV via the mediator is significantly different from zero.

Input:	Test statistic:	Std. Error:	p-value:
$a$ 0.431	Sobel test: 0.80475511	0.08301283	0.42096101
$b$ 0.155	Aroian test: 0.79480124	0.08405246	0.42672913
$s_a$ 0.069	Goodman test: 0.81509258	0.08196001	0.41501932
$s_b$ 0.191	<input type="button" value="Reset all"/> <input type="button" value="Calculate"/>		

## RS - OCB – TI

### To conduct the Sobel test

Details can be found in Baron and Kenny (1986), Sobel (1982), Goodman (1960), and MacKinnon, Warsi, and Dwyer (1995). Insert the  $a$ ,  $b$ ,  $s_a$ , and  $s_b$  into the cells below and this program will calculate the critical ratio as a test of whether the indirect effect of the IV on the DV via the mediator is significantly different from zero.

Input:	Test statistic:	Std. Error:	p-value:
$a$ 0.504	Sobel test: 0.80581835	0.09694493	0.4203476
$b$ 0.155	Aroian test: 0.7973883	0.09796983	0.42522555
$s_a$ 0.074	Goodman test: 0.81452155	0.09590906	0.41534623
$s_b$ 0.191	<input type="button" value="Reset all"/> <input type="button" value="Calculate"/>		