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DAFTAR LAMPIRAN

1. Tabulasi Data 148 Responden
2. Kuesioner

Lampiran 1. Tabulasi Data 148 Responden

NO RESPONDEN	VARIABEL COLLABORATION MANAJEMEN										TOTAL
	X1.1	X1.2	X1.3	X1.4	X1.5	X1.6	X1.7	X1.8	X1.9	X1.10	
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Total	663	676	648	668	666	672	652	626	66 9	677	6617

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63	4	3	5	5	5	5	5	3	3	4	42
64	4	3	5	5	5	5	5	3	2	4	41
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147	5	2	4	4	4	4	4	2	4	5	38
148	5	2	4	4	4	4	4	2	4	5	38
Total	652	621	648	676	676	676	648	621	611	638	6467

NO RESPONDEN	VARIABEL INOVASI										
	X3.1	X3.2	X2.3	X3.1	X3.2	X2.6	X3.1	X3.2	X2.9	X3.1	X3.2
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Total	675	671	Total	675	671	Total	675	671	Total	675	671

NO RESPONDEN	VARIABEL DECISION MAKING										
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143	4	3	143	4	3	143	4	3	143	4	3
144	4	3	144	4	3	144	4	3	144	4	3
145	4	3	145	4	3	145	4	3	145	4	3
146	4	3	146	4	3	146	4	3	146	4	3
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148	4	2	148	4	2	148	4	2	148	4	2
Total	680	648	Total	680	648	Total	680	648	Total	680	648

NO RESPONDEN	VARIABEL INENSITAS KINERJA MITRA BINAAN										
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11	5	4	11	5	4	11	5	4	11	5	4
12	5	4	12	5	4	12	5	4	12	5	4
13	5	4	13	5	4	13	5	4	13	5	4
14	5	4	14	5	4	14	5	4	14	5	4
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71	5	5	71	5	5	71	5	5	71	5	5
72	5	5	72	5	5	72	5	5	72	5	5
73	5	5	73	5	5	73	5	5	73	5	5
74	5	5	74	5	5	74	5	5	74	5	5

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Total	675	674	Total	675	674	Total	675	674	Total	675	674

NO RESPONDEN	VARIABEL PERSONAL KOMITMEN										
	Y2.1	Y2.2	X2.3	Y2.1	Y2.2	X2.6	Y2.1	Y2.2	X2.9	Y2.1	
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147	3	3	147	3	3	147	3	3	147	3	3
148	3	2	148	3	2	148	3	2	148	3	2
Total	671	670	Total	671	670	Total	671	670	Total	671	670

Lampiran 2.**KUESIONER**

Perkenalkan saya Muh. Syahreza Rifti Mahasiswa Program Magister Sains Manajemen Fakultas Ekonomi Dan Bisnis Universitas Hasanuddin. Sehubungan dengan tugas akhir saya tentang **“Pengaruh Colaboration Managemen, Leadership, Inovation, Dan Decision Making Terhadap Intensitas Kinerja Mitra Binaan Melalui Personal Komitmen Di PT. Semen Tonasa (Study Kasus Pada Mitra Binaan CSR di PT. Semen Tonasa)”** .Bersama ini saya mohon kesediaan Bapak/Ibu untuk mengisi daftar pernyataan Kuisoner dibawah ini. Saya mohon anda dapat menjawab pertanyaan dengan memberikan tanda *checklist* (√) pada jawaban yang anda pilih dan menuliskan jawabannya pada tempat yang telah disediakan.

Akhir kata saya ucapkan terima kasih kepada responden yang telah bersedia meluangkan waktunya untuk mengisi kuesioner ini.

Hormat saya

Muh. Syahreza Rifti

I. Identitas Responden

- Nama / Inisial (boleh tidak diisi) :
- Nama : Nama Asli
- Umur : < 30thn ; 31-40 thn ; 41-50 thn ;
>50 thn
- Lama Menjadi Mitra : < 1 tahun, 2 – 4 thun, 5 – 8 thn,
>10th
- Jenis Kelamin : L/P
- Pendidikan Terakhir : SMU/STM ; D3 ; S1 ; S2 ; S3
- Lama Piutang : =< 1 Tahun ; 2–4 Tahun ; 5-8 Tahun,
>8 tahun
- Jumlah Nominal Piutang : =< 5 juta ; 5-10 juta ; 10-30 juta ;
>= 30 juta

II. Petunjuk Pengisian

- a. Pada lembaran ini terdapat beberapa pertanyaan yang harus saudara tanggap. Kepada bapak/ibu/saudara/I kami mohon untuk berkenan menjawab seluruh pertanyaan yang ada dengan jujur dan sebenarnya.
- b. Dalam menjawab pertanyaan-pertanyaan ini, tidak ada jawaban yang salah. Oleh karena itu, usahakanlah agar tidak ada jawaban

yang salah. Oleh karena itu, usahakanlah agar tidak ada jawaban yang dikosongkan.

c. Berilah tanda *checklist* (\checkmark) pada kolom yang tersedia dan pilih sesuai keadaan yang sebenarnya.

d. Ada enam alternative jawaban, yaitu:

(5) = Sangat Baik

(4) = Baik

(3) = Cukup Baik

(2) = Buruk

(1) = Sangat Buruk

III. Item Pernyataan

1. VARIABEL COLLABORATION MANAGEMEN

NO	PERNYATAAN	(5)	(4)	(3)	(2)	(1)
X 1.1	KERJA SAMA MITRA BINAAN					
1	Pembinaan PT SEMEN TONASA memberi manfaat bagi UMKM mitra binaan INKA					
2	Dengan adanya pembinaan tersebut dapat membantu mengembangkan UMKM mitra binaan PT SEMEN TONASA					
3	Tanggapan Bapak/Ibu terhadap pembinaan yang diberikan oleh PT SEMEN TONASA					
4	Pembinaan yang diberikan PT SEMEN TONASA sudah sesuai dengan yang dibutuhkan oleh pelaku UMKM					
5	Adakah kendala dalam pelaksanaan pembinaan dan pelatihan yang diberikan oleh PT SEMEN TONASA kepada UMKM					
X 1.2	TANGGUNG JAWAB TIM PKBL					
1	PKBL PT SEMEN TONASA dapat membantu mengembangkan UMKM mitra binaan					
2	PKBL PT SEMEN TONASA memiliki peran dalam mengembangkan UMKM mitra binaan					

3	Dengan adanya PT SEMEN TONASA dapat meningkatkan kreativitas UMKM mitra Binaan					
4	PKBL PT SEMEN TONASA memperhatikan usaha-usaha mitra binaanya dalam pengembangan usaha					
5	PKBL PT SEMEN TONASA memiliki manfaat bagi para mitranya					

2. VARIABEL LEADERSHIP

NO	PERNYATAAN	(5)	(4)	(3)	(2)	(1)
X 2.1	KEMAMPUAN					
1	Saya memimpin dengan keteladanan / perilaku					
2	Saya bersifat jujur dan terbuka					
3	Saya hangat dan membina rasa saling percaya					
4	Saya konsisten antara pembicaraan dengan perilaku					
5	Tetap tenang dan memberi solusi meskipun dalam situasi kritis atau tidak menyenangkan					
X 2.2	PENGHARGAAN					
1	Memanfaatkan SDM dan sumber daya lainnya untuk menghasilkan efek/hasil yang sangat baik					

2	Bersikap respek, mendengarkan keluhan, sharing informasi dan bisa mengakui kelebihan orang lain					
3	Mengelola perencanaan secara cepat dan tepat pada masalah dan kesempatan					
4	Mampu mengambil keputusan dengan cara dan pada waktu yang tepat					
5	Mampu bersikap tegas untuk menentukan keputusan yang kompleks atau membingungkan					

3. VARIABEL INOVASI

NO	PERNYATAAN	(5)	(4)	(3)	(2)	(1)
X 3.1	KREATIVITAS					
1	Dalam kurun waktu tertentu saya membuat jenis/bentuk produk yang baru.					
2	Dalam kurun waktu tertentu saya memperbaharui produk yang telah ada.					
3	Saya memberikan teknik-teknik baru dalam memproduksi produk.					
4	Saya memberikan ciri khas dan keunikan yang menarik terhadap produk yang dihasilkan seperti warna, bentuk, tambahan asesoris, dll.					
5	Saya selalu menggunakan teknologi baru (mesin) dalam memproduksi produk dalam beberapa periode tertentu.					
X 1.2	METODE KERJA					

1	Saya terbantu menggunakan teknologi perbankan dalam transaksi pembayaran.					
2	Saya akan menggunakan metode pemasaran yang baru Ketika metode pemasaran yang lam sudah tidaj lagi mendorong penjualan produksi.					
3	Saya membuat pendistribusian yang lebih luas dari pendistribusian yang sudah ada sebelumnya.					
4	Saya menggunakan media social (Instagram, Web, Facebook, Dll) Sebagai media pemasaran yang baru					
5	Sayah menggunakan aplikasi website sebagai media penjualan sekaligus transaksi					

4. VARIABEL DECISION MAKING

NO	PERNYATAAN	(5)	(4)	(3)	(2)	(1)
X 4.1	SIKAP					
1	Seller (penjual) selalu memenuhi pelayanan yang telah dijanjikan					
2	Seller selalu memberikan penjelasan/informasi atas kesulitan konsumen secara baik, jelas, cepat, dan tepat					
3	Seller selalu bersikap profesional, ramah dan mampu menumbuhkan rasa percaya konsumen..					

4	Seller melayani dengan sopan, sesuai kebutuhan dan mengedepankan kepentingan konsumen					
5	Seller memberikan pelayanan dalam ketepatan waktu pengiriman barang.					
X 4.2	RESIKO					
1	Produk saya bermanfaat untuk orang lain					
2	Hasil Produk saya lebih menarik dibandingkan dengan toko lain					
3	Produk saya dijamin kualitasnya					
4	Produk saya tidak mudah rusak					
5	Produk saya mudah dipercaya					

5. VARIABEL INTENSITAS KINERJA MITRA BINAAN

NO	PERNYATAAN	(5)	(4)	(3)	(2)	(1)
Y 1.1	HASIL / PENINGKATAN					
1	Memperkenalkan usaha saya dengan baik					
2	Mempromosikan Jenis Produk dengan masyarakat					
3	Menjelaskan kelebihan hasil produk/jasa usaha saya					

4	Menjelaskan pengalaman dan pencapaian usaha saya					
5	Membagi kontak informasi (nomor telepon, email, media sosial & customer care) usaha saya					
Y 2.1	TINGKAT KEPUASAN					
1	Saya selalu membayar angsuran hutang tepat waktu					
2	Saya selalu membandingkan persyaratan hutang sebelum berhutang					
3	Usaha saya menggunakan setengah dari pendapatan untuk membayar hutang.					
4	Saya memiliki kemampuan manajemen hutang					
5	Saya dapat mengetahui total hutang usaha saya secara akurat					

6. VARIABEL PERSONAL KOMITMEN

NO	PERNYATAAN	(5)	(4)	(3)	(2)	(1)
Y 2.1	IDENTIFIKASI					
1	Kemampuan yang saya miliki dapat digunakan pada kegiatan pengembangan usaha					

2	Saya punya tanggung jawab terhadap usaha					
3	Saya memiliki adaptasi yang baik terhadap teknologi yang ada.					
4	Saya berusaha meningkatkan potensi diri secara continue.					
5	Saya memiliki teamwork yang baik.					
Y 2.2	LOYALITAS					
1	memahami system operasional usaha saya					
2	Memahami pencapaian atau realisasi penjualan usaha saya					
3	Saya mampu membuat laporan kas operasional usaha					
4	Saya menyediakan survei kepuasan konsumen					
5	Saya selalu melakukan evaluasi terhadap masalah operasional					

Pertanyaan :

NO	PERNYATAAN	PERSENTASE JAWABAN
1	Apa masalah yang dihadapi mitra binaan dalam melunasi angsuran ?	
a.		
b.		
c.		
2	Apa hambatan dalam kegiatan usaha selama ini ?	
a.		
b.		
c.		
3	Kapan Pelunasan angsuran di CSR ? Periode Mei – Juni	
a.		
b.		
c.		

Terima Kasih Atas Partisipasi Anda Untuk Keberhasilan Penelitian Ini

Variabel Leadership (X2)

Correlations

		X2_1	X2_2	X2_3	X2_4	X2_5	X2_6	X2_7	X2_8	X2_9	X2_10	X2
X2_1	Pearson Correlation Sig. (2-tailed) N	1 .000 121	.631** .000 121	.361** .000 121	.352** .000 121	.382** .000 121	.336** .000 121	.400** .000 119	.361** .000 121	.352** .000 121	.382** .000 121	.693** .000 121
X2_2	Pearson Correlation Sig. (2-tailed) N	.631** .000 121	1 .000 121	.448** .000 121	.454** .000 121	.388** .000 121	.317** .000 121	.348** .000 119	.448** .000 121	.454** .000 121	.388** .000 121	.718** .000 121
X2_3	Pearson Correlation Sig. (2-tailed) N	.361** .000 121	.448** .000 121	1 .000 121	.543** .000 121	.459** .000 121	.306** .001 121	.431** .000 119	1 .000 121	.543** .000 121	.459** .000 121	.723** .000 121
X2_4	Pearson Correlation Sig. (2-tailed) N	.352** .000 121	.454** .000 121	.543** .000 121	1 .000 121	.449** .000 121	.273** .002 121	.404** .000 119	.543** .000 121	1 .000 121	.449** .000 121	.660** .000 121
X2_5	Pearson Correlation Sig. (2-tailed) N	.382** .000 121	.388** .000 121	.459** .000 121	.449** .000 121	1 .000 121	.611** .000 121	.554** .000 119	.459** .000 121	.449** .000 121	1 .000 121	.763** .000 121
X2_6	Pearson Correlation Sig. (2-tailed) N	.336** .000 121	.317** .000 121	.306** .001 121	.273** .002 121	.611** .000 121	1 .000 121	.574** .000 119	.306** .001 121	.273** .002 121	.611** .000 121	.668** .000 121
X2_7	Pearson Correlation Sig. (2-tailed) N	.400** .000 119	.348** .000 119	.431** .000 119	.404** .000 119	.554** .000 119	.574** .000 119	1 .000 119	.431** .000 119	.404** .000 119	.554** .000 119	.724** .000 119
X2_8	Pearson Correlation Sig. (2-tailed) N	.361** .000 121	.448** .000 121	1 .000 121	.543** .000 121	.459** .000 121	.306** .001 121	.431** .000 119	1 .000 121	.543** .000 121	.459** .000 121	.723** .000 121
X2_9	Pearson Correlation Sig. (2-tailed) N	.352** .000 121	.454** .000 121	.543** .000 121	1 .000 121	.449** .000 121	.273** .002 121	.404** .000 119	.543** .000 121	1 .000 121	.449** .000 121	.660** .000 121
X2_10	Pearson Correlation Sig. (2-tailed) N	.382** .000 121	.388** .000 121	.459** .000 121	.449** .000 121	1 .000 121	.611** .000 121	.554** .000 119	.459** .000 121	.449** .000 121	1 .000 121	.763** .000 121
X2	Pearson Correlation Sig. (2-tailed) N	.693** .000 121	.718** .000 121	.723** .000 121	.660** .000 121	.763** .000 121	.668** .000 121	.724** .000 121	1 .000 121	.725** .000 121	.719** .000 121	1 .000 121

** Correlation is significant at the 0.01 level (2-tailed).

Variabel Inovasi (X3)

Correlations

	X3_1	X3_2	X3_3	X3_4	X3_5	X3_6	X3_7	X3_8	X3_9	X3_10	X3	
X3_1	Pearson Correlation Sig. (2- tailed) N	1 .575** 121	.637** .000 121	.421** .000 121	.409** .000 121	.488** .000 121	.737** .000 121	.361** .000 121	.352** .000 121	.382** .000 121	.737** .000 121	
X3_2	Pearson Correlation Sig. (2- tailed) N	.575** .000 121	1 .000 121	.660** .000 121	.663** .000 121	.555** .000 121	.572** .000 121	.838** .000 121	.448** .000 121	.454** .000 121	.388** .000 121	.838** .000 121
X3_3	Pearson Correlation Sig. (2- tailed) N	.637** .000 121	.660** .000 121	1 .000 121	.649** .000 121	.571** .000 121	.530** .000 121	.845** .000 121	1 .000 121	.543** .000 121	.459** .000 121	.845** .000 121
X3_4	Pearson Correlation Sig. (2- tailed) N	.421** .000 121	.663** .000 121	.649** .000 121	1 .000 121	.637** .000 121	.553** .000 121	.809** .000 121	.543** .000 121	1 .000 121	.449** .000 121	.809** .000 121
X3_5	Pearson Correlation Sig. (2- tailed) N	.409** .000 121	.555** .000 121	.571** .000 121	.637** .000 121	1 .000 121	.599** .000 121	.789** .000 121	.459** .000 121	.449** .000 121	1 .000 121	.789** .000 121
X3_6	Pearson Correlation Sig. (2- tailed) N	.488** .000 121	.572** .000 121	.530** .000 121	.553** .000 121	.599** .000 121	1 .000 121	.781** .000 121	.306** .001 121	.273** .002 121	.611** .000 121	.781** .000 121
X3_7	Pearson Correlation Sig. (2- tailed) N	.575** .000 121	1 .000 121	.660** .000 121	.663** .000 121	.555** .000 121	.572** .000 121	.838** .000 121	.431** .000 119	.404** .000 119	.554** .000 119	.838** .000 121
X3_8	Pearson Correlation Sig. (2- tailed) N	.637** .000 121	.660** .000 121	1 .000 121	.649** .000 121	.571** .000 121	.530** .000 121	.845** .000 121	1 .000 121	.543** .000 121	.459** .000 121	.845** .000 121
X3_9	Pearson Correlation Sig. (2- tailed) N	.421** .000 121	.663** .000 121	.649** .000 121	1 .000 121	.637** .000 121	.553** .000 121	.809** .000 121	.543** .000 121	1 .000 121	.449** .000 121	.809** .000 121
X3_10	Pearson Correlation Sig. (2- tailed) N	.409** .000 121	.555** .000 121	.571** .000 121	.637** .000 121	1 .000 121	.599** .000 121	.789** .000 121	.459** .000 121	.449** .000 121	1 .000 121	.789** .000 121
X3	Pearson Correlation Sig. (2- tailed) N	.737** .000 121	.838** .000 121	.845** .000 121	.809** .000 121	.789** .000 121	.781** .000 121	1 .000 121	1 .000 121	.725** .000 121	.719** .000 121	1 .000 121

** Correlation is significant at the 0.01 level (2-tailed).

Variabel Decision Making

		X4 1	X4 2	X4 3	X4 4	X4 5	X4 6	X4 7	X4 8	X4 9	X4 10	X4
X4_1	Pearson Correlation Sig. (2-tailed) N	1 .000 121	.631** .000 121	.361** .000 121	.352** .000 121	.382** .000 121	.336** .000 121	.400** .000 119	.361** .000 121	.352** .000 121	.382** .000 121	.693** .000 121
X4_2	Pearson Correlation Sig. (2-tailed) N	.631** .000 121	1 .000 121	.448** .000 121	.454** .000 121	.388** .000 121	.317** .000 121	.348** .000 119	.448** .000 121	.454** .000 121	.388** .000 121	.718** .000 121
X4_3	Pearson Correlation Sig. (2-tailed) N	.361** .000 121	.448** .000 121	1 .000 121	.543** .000 121	.459** .000 121	.306** .001 121	.431** .000 119	1 .000 121	.543** .000 121	.459** .000 121	.723** .000 121
X4_4	Pearson Correlation Sig. (2-tailed) N	.352** .000 121	.454** .000 121	.543** .000 121	1 .000 121	.449** .000 121	.273** .002 121	.404** .000 119	.543** .000 121	1 .000 121	.449** .000 121	.660** .000 121
X4_5	Pearson Correlation Sig. (2-tailed) N	.382** .000 121	.388** .000 121	.459** .000 121	.449** .000 121	1 .000 121	.611** .000 121	.554** .000 119	.459** .000 121	.449** .000 121	1 .000 121	.763** .000 121
X4_6	Pearson Correlation Sig. (2-tailed) N	.336** .000 121	.317** .000 121	.306** .001 121	.273** .002 121	.611** .000 121	1 .000 121	.574** .000 119	.306** .001 121	.273** .002 121	.611** .000 121	.668** .000 121
X4_7	Pearson Correlation Sig. (2-tailed) N	.400** .000 119	.348** .000 119	.431** .000 119	.404** .000 119	.554** .000 119	.574** .000 119	1 .000 119	.431** .000 119	.404** .000 119	.554** .000 119	.724** .000 119
X4_8	Pearson Correlation Sig. (2-tailed) N	.361** .000 121	.448** .000 121	1 .000 121	.543** .000 121	.459** .000 121	.306** .001 121	.431** .000 119	1 .000 121	.543** .000 121	.459** .000 121	.723** .000 121
X4_9	Pearson Correlation Sig. (2-tailed) N	.352** .000 121	.454** .000 121	.543** .000 121	1 .000 121	.449** .000 121	.273** .002 121	.404** .000 119	.543** .000 121	1 .000 121	.449** .000 121	.660** .000 121
X4_10	Pearson Correlation Sig. (2-tailed) N	.382** .000 121	.388** .000 121	.459** .000 121	.449** .000 121	1 .000 121	.611** .000 121	.554** .000 119	.459** .000 121	.449** .000 121	1 .000 121	.763** .000 121
X4	Pearson Correlation Sig. (2-tailed) N	.693** .000 121	.718** .000 121	.723** .000 121	.660** .000 121	.763** .000 121	.668** .000 121	.724** .000 121	1 .000 121	.725** .000 121	.719** .000 121	1 .000 121

Variabel Instensitas Mitra Binaan

		Y1.1	Y1.2	Y1.3	Y1.4	Y1.5	Y1.6	Y1.7	Y1.8	Y1.9	Y1.10	Y1
Y1.1	Pearson Correlation Sig. (2-tailed) N	1 121	.680** .000 121	.691** .000 121	.682** .000 121	.725** .000 121	.584** .000 121	.682** .000 121	.725** .000 121	.584** .000 121	.682** .000 121	.867** .000 121
Y1.2	Pearson Correlation Sig. (2-tailed) N	.680** .000 121	1 121	.751** .000 121	.598** .000 121	.638** .000 121	.568** .000 121	.598** .000 121	.638** .000 121	.568** .000 121	.598** .000 121	.847** .000 121
Y1.3	Pearson Correlation Sig. (2-tailed) N	.691** .000 121	.751** .000 121	1 121	.750** .000 121	.672** .000 121	.497** .000 121	.750** .000 121	.672** .000 121	.497** .000 121	.750** .000 121	.870** .000 121
Y1.4	Pearson Correlation Sig. (2-tailed) N	.682** .000 121	.598** .000 121	.750** .000 121	1 121	.707** .000 121	.506** .000 121	1 121	.707** .000 121	.506** .000 121	1 121	.842** .000 121
Y1.5	Pearson Correlation Sig. (2-tailed) N	.725** .000 121	.638** .000 121	.672** .000 121	.707** .000 121	1 121	.533** .000 121	.643** .000 121	.672** .000 121	.707** .000 121	1 121	.846** .000 121
Y1.6	Pearson Correlation Sig. (2-tailed) N	.584** .000 121	.568** .000 121	.497** .000 121	.506** .000 121	.533** .000 121	1 121	.584** .000 121	.497** .000 121	.506** .000 121	.611** .000 121	.744** .000 121
Y1.7	Pearson Correlation Sig. (2-tailed) N	.645** .000 121	.567** .000 121	.580** .000 121	.694** .000 121	.643** .000 121	.584** .000 121	1 121	.580** .000 121	.694** .000 121	.554** .000 119	.739** .000 121
Y1.8	Pearson Correlation Sig. (2-tailed) N	.725** .000 121	.638** .000 121	.672** .000 121	.707** .000 121	1 121	.533** .000 121	.643** .000 121	.846** .000 121	1 121	.449** .000 121	.846** .000 121
Y1.9	Pearson Correlation Sig. (2-tailed) N	.725** .000 121	.638** .000 121	.672** .000 121	.707** .000 121	1 121	.533** .000 121	.643** .000 121	.846** .000 121	1 121	.449** .000 121	.846** .000 121
Y1.10	Pearson Correlation Sig. (2-tailed) N	.584** .000 121	.568** .000 121	.497** .000 121	.506** .000 121	.533** .000 121	1 121	.584** .000 121	.744** .000 121	.449** .000 121	1 121	.744** .000 121
Y1	Pearson Correlation Sig. (2-tailed) N	.867** .000 121	.847** .000 121	.870** .000 121	.842** .000 121	.846** .000 121	.744** .000 121	.739** .000 121	1 121	.543** .000 121	.459** .000 121	1 121

Variabel Personal Komitmen

		Y2.1	Y2.2	Y2.3	Y2.4	Y2.5	Y2.6	Y2.7	Y2.8	Y2.9	Y2.10	Y2
Y1.1	Pearson Correlation Sig. (2-tailed) N	1 .000 121	.680** .000 121	.691** .000 121	.682** .000 121	.725** .000 121	.584** .000 121	.682** .000 121	.725** .000 121	.584** .000 121	.682** .000 121	.867** .000 121
Y1.2	Pearson Correlation Sig. (2-tailed) N	.680** .000 121	1 .000 121	.751** .000 121	.598** .000 121	.638** .000 121	.568** .000 121	.598** .000 121	.638** .000 121	.568** .000 121	.598** .000 121	.847** .000 121
Y1.3	Pearson Correlation Sig. (2-tailed) N	.691** .000 121	.751** .000 121	1 .000 121	.750** .000 121	.672** .000 121	.497** .000 121	.750** .000 121	.672** .000 121	.497** .000 121	.750** .000 121	.870** .000 121
Y1.4	Pearson Correlation Sig. (2-tailed) N	.682** .000 121	.598** .000 121	.750** .000 121	1 .000 121	.707** .000 121	.506** .000 121	1 .000 121	.707** .000 121	.506** .000 121	1 .000 121	.842** .000 121
Y1.5	Pearson Correlation Sig. (2-tailed) N	.725** .000 121	.638** .000 121	.672** .000 121	.707** .000 121	1 .000 121	.533** .000 121	.643** .000 121	.672** .000 121	.707** .000 121	1 .000 121	.846** .000 121
Y1.6	Pearson Correlation Sig. (2-tailed) N	.584** .000 121	.568** .000 121	.497** .000 121	.506** .000 121	.533** .000 121	1 .000 121	.584** .000 121	.497** .000 121	.506** .000 121	.611** .000 121	.744** .000 121
Y1.7	Pearson Correlation Sig. (2-tailed) N	.645** .000 121	.567** .000 121	.580** .000 121	.694** .000 121	.643** .000 121	.584** .000 121	1 .000 121	.580** .000 121	.694** .000 121	.554** .000 119	.739** .000 121
Y1.8	Pearson Correlation Sig. (2-tailed) N	.725** .000 121	.638** .000 121	.672** .000 121	.707** .000 121	1 .000 121	.533** .000 121	.643** .000 121	.846** .000 121	1 .000 121	.449** .000 121	.846** .000 121
Y1.9	Pearson Correlation Sig. (2-tailed) N	.725** .000 121	.638** .000 121	.672** .000 121	.707** .000 121	1 .000 121	.533** .000 121	.643** .000 121	.846** .000 121	1 .000 121	.449** .000 121	.846** .000 121
Y1.10	Pearson Correlation Sig. (2-tailed) N	.584** .000 121	.568** .000 121	.497** .000 121	.506** .000 121	.533** .000 121	1 .000 121	.584** .000 121	.744** .000 121	.449** .000 121	1 .000 121	.744** .000 121
Y2	Pearson Correlation Sig. (2-tailed) N	.867** .000 121	.847** .000 121	.870** .000 121	.842** .000 121	.846** .000 121	.744** .000 121	.739** .000 121	1 .000 121	.543** .000 121	.459** .000 121	1 121

Lampiran 4. Output Uji Reabilitas

Reliability Statistics

Cronbach's Alpha	Cronbach's Alpha Based on Standardized Items	N of Items
.782	.883	7

Inter-Item Correlation Matrix

	X1_1	X1_2	X1_3	X1_4	X1_5	X1_6	X1
X1_1	1.000	.628	.533	.298	.380	.408	.738
X1_2	.628	1.000	.469	.364	.352	.519	.760
X1_3	.533	.469	1.000	.363	.445	.404	.735
X1_4	.298	.364	.363	1.000	.496	.361	.683
X1_5	.380	.352	.445	.496	1.000	.492	.725
X1_6	.408	.519	.404	.361	.492	1.000	.719
X1	.738	.760	.735	.683	.725	.719	1.000

Reliability Statistics

Cronbach's Alpha	Cronbach's Alpha Based on Standardized Items	N of Items
.777	.890	8

Inter-Item Correlation Matrix

	X2_1	X2_2	X2_3	X2_4	X2_5	X2_6	X2_7	X2
X2_1	1.000	.631	.358	.360	.380	.341	.400	.694
X2_2	.631	1.000	.450	.458	.387	.320	.348	.726
X2_3	.358	.450	1.000	.564	.459	.324	.431	.720
X2_4	.360	.458	.564	1.000	.455	.271	.404	.691
X2_5	.380	.387	.459	.455	1.000	.617	.554	.768
X2_6	.341	.320	.324	.271	.617	1.000	.574	.691
X2_7	.400	.348	.431	.404	.554	.574	1.000	.724

X2	.694	.726	.720	.691	.768	.691	.724	1.000
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Reliability Statistics

Cronbach's Alpha	Cronbach's Alpha Based on Standardized Items	N of Items
.788	.968	11

Inter-Item Correlation Matrix

	Y1.1	Y1.2	Y1.3	Y1.4	Y1.5	Y1.6	Y1.7	Y1.8	Y1.9	Y1.10	Y1
Y1.1	1.000	.663	.649	.651	.733	.726	.730	.519	.575	.619	.798
Y1.2	.663	1.000	.734	.638	.739	.759	.739	.584	.679	.718	.844
Y1.3	.649	.734	1.000	.593	.700	.693	.722	.533	.693	.743	.820
Y1.4	.651	.638	.593	1.000	.714	.797	.793	.700	.689	.726	.852
Y1.5	.733	.739	.700	.714	1.000	.788	.830	.561	.681	.750	.873
Y1.6	.726	.759	.693	.797	.788	1.000	.820	.696	.733	.774	.907
Y1.7	.730	.739	.722	.793	.830	.820	1.000	.741	.734	.833	.924
Y1.8	.519	.584	.533	.700	.561	.696	.741	1.000	.758	.749	.798
Y1.9	.575	.679	.693	.689	.681	.733	.734	.758	1.000	.861	.864
Y1.10	.619	.718	.743	.726	.750	.774	.833	.749	.861	1.000	.905
Y1	.798	.844	.820	.852	.873	.907	.924	.798	.864	.905	1.000

Reliability Statistics

Cronbach's Alpha	Cronbach's Alpha Based on Standardized Items	N of Items
.826	.945	8

Inter-Item Correlation Matrix

	Y2.1	Y2.2	Y2.3	Y2.4	Y2.5	Y2.6	Y2.7	Y2.8	Y2.9	Y2.10	Y2
Y2.1	1.000	.680	.691	.682	.725	.584	.645	.584	.645	.645	.867
Y2.2	.680	1.000	.751	.598	.638	.568	.567	.568	.567	.567	.847
Y2.3	.691	.751	1.000	.750	.672	.497	.580	.497	.580	.580	.870
Y2.4	.682	.598	.750	1.000	.707	.506	.694	.506	.694	.694	.842
Y2.5	.725	.638	.672	.707	1.000	.533	.643	.533	.643	.643	.846
Y2.6	.584	.568	.497	.506	.533	1.000	.584	1.000	.584	.584	.744
Y2.7	.645	.567	.580	.694	.643	.584	1.000	.584	1.000	1.000	.739
Y2.8	.725	.638	.672	.707	1.000	.533	.643	1.000	.643	.643	.846
Y2.9	.584	.568	.497	.506	.533	1.000	.584	.533	1.000	.584	.744
Y2.10	.645	.567	.580	.694	.643	.584	1.000	.584	.584	1.000	.739
Y2	.867	.847	.870	.842	.846	.744	.739	.744	.739	.739	1.000