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**LAMPIRAN**  
IDENTITAS RESPONDEN

| No | Nama               | Umur (tahun) | j.kelamin | p.pokok | t.pddkn | j.tanggung | pengalaman usaha (tahun) |
|----|--------------------|--------------|-----------|---------|---------|------------|--------------------------|
| 1  | Naharuddin         | 38           | L         | Petani  | SD      | 3          | 5                        |
| 2  | Sikki              | 28           | L         | Petani  | SD      | 2          | 7                        |
| 3  | Alimuddin          | 27           | L         | Petani  | SMP     | 1          | 6                        |
| 4  | Nursiah            | 31           | P         | Petani  | SD      | 2          | 6                        |
| 5  | Nurdin             | 38           | L         | Petani  | SD      | 4          | 9                        |
| 6  | Dudding            | 26           | L         | Petani  | TTSD    | 3          | 5                        |
| 7  | Amiruddin<br>Kama' | 29           | L         | Petani  | SD      | 4          | 7                        |
| 8  | Sodding. A         | 39           | L         | Petani  | SD      | 3          | 6                        |
| 9  | Sanja              | 45           | L         | Petani  | SD      | 5          | 6                        |
| 10 | Kamiseng<br>Subuh  | 45           | L         | Petani  | SD      | 5          | 5                        |
| 11 | Amir               | 31           | L         | Petani  | SD      | 2          | 7                        |
| 12 | Gassing<br>Pance   | 46           | L         | Petani  | TTSD    | 4          | 6                        |
| 13 | Kadir Subuh        | 29           | L         | Petani  | SD      | 3          | 6                        |
| 14 | Hamma              | 51           | L         | Petani  | TTSD    | 4          | 16                       |
| 15 | Asis A.            | 38           | L         | Petani  | SD      | 3          | 10                       |
| 16 | Seha               | 42           | L         | Petani  | SD      | 2          | 5                        |
| 17 | Rusli              | 36           | L         | Petani  | SD      | 1          | 7                        |
| 18 | Pudding<br>Coni    | 41           | L         | Petani  | SD      | 2          | 6                        |
| 19 | Mustari            | 41           | L         | Petani  | SD      | 4          | 6                        |
| 20 | Sainuddin          | 34           | L         | Petani  | SD      | 3          | 9                        |
| 21 | Rasia              | 47           | P         | Petani  | TTSD    | 4          | 10                       |
| 22 | Saimang            | 47           | P         | Petani  | TTSD    | 2          | 5                        |
| 23 | Sodding<br>Rabania | 41           | L         | Petani  | SD      | 5          | 5                        |
| 24 | H. Ummara          | 41           | L         | Petani  | SD      | 2          | 7                        |
| 25 | Kamiseng           | 41           | L         | Petani  | TTSD    | 1          | 6                        |
| 26 | M I s I            | 48           | L         | Petani  | TTSD    | 2          | 6                        |
| 27 | Rudding            | 32           | L         | Petani  | SD      | 3          | 9                        |
| 28 | Benggo             | 48           | L         | Petani  | TTSD    | 2          | 10                       |
| 29 | Mansur             | 34           | L         | Petani  | SD      | 3          | 5                        |
| 30 | Mani               | 36           | P         | Petani  | TTSD    | 2          | 7                        |
| 31 | Jumalla /<br>Cama' | 46           | L         | Petani  | SD      | 3          | 5                        |
| 32 | Aripin             | 41           | L         | Petani  | SD      | 2          | 7                        |

|    |                  |    |   |        |         |   |    |
|----|------------------|----|---|--------|---------|---|----|
| 33 | Jabana           | 48 | L | Petani | TTSD    | 1 | 6  |
| 34 | Tari             | 31 | L | Petani | SD      | 2 | 6  |
| 35 | Sahiri           | 37 | L | Petani | SD      | 3 | 9  |
| 36 | Anto             | 37 | L | Petani | SD      | 2 | 10 |
| 37 | Jumali           | 45 | L | Petani | SD      | 3 | 5  |
| 38 | Halibo           | 51 | L | Petani | SD      | 2 | 13 |
| 39 | Duddin           | 33 | L | Petani | SD      | 3 | 6  |
| 40 | Basir            | 39 | L | Petani | SD      | 4 | 6  |
| 41 | Yoro             | 39 | L | Petani | SD      | 1 | 9  |
| 42 | Nintan           | 31 | P | Petani | SD      | 2 | 10 |
| 43 | Harimuddin<br>SM | 39 | L | Petani | SMA     | 3 | 5  |
| 44 | Rasin            | 41 | L | Petani | SD      | 2 | 7  |
| 45 | Barin            | 44 | L | Petani | SD      | 3 | 6  |
| 46 | Juni             | 36 | L | Petani | SD      | 2 | 6  |
| 47 | Gassing          | 37 | L | Petani | SD      | 3 | 9  |
| 48 | Ramli            | 34 | L | Petani | SD      | 3 | 10 |
| 49 | Jumanai          | 34 | L | Petani | SD      | 3 | 5  |
| 50 | Samoddin         | 42 | L | Petani | TTSD    | 2 | 7  |
| 51 | Hadin            | 41 | L | Petani | TTSD    | 3 | 8  |
| 52 | Saripuddin       | 44 | L | Petani | TTSD    | 2 | 6  |
| 53 | Azis             | 36 | L | Petani | SMA     | 3 | 9  |
| 54 | Dawa             | 51 | L | Petani | SD      | 6 | 5  |
| 55 | Samsul R         | 26 | L | Petani | SD      | 3 | 7  |
| 56 | Dako             | 51 | L | Petani | SD      | 1 | 6  |
| 57 | Ridwan           | 25 | L | Petani | Sarjana | 2 | 6  |
| 58 | Jumakka          | 41 | L | Petani | SD      | 3 | 9  |
| 59 | Tahe             | 45 | L | Petani | TTSD    | 2 | 10 |
| 60 | Ansar            | 28 | L | Petani | SMA     | 3 | 5  |
| 61 | Harimuddin       | 35 | L | Petani | SD      | 2 | 5  |
| 62 | Saharuddin       | 29 | L | Petani | SMP     | 3 | 7  |
| 63 | Marzuki          | 36 | L | Petani | Sarjana | 3 | 6  |
| 64 | Saro             | 37 | L | Petani | SD      | 2 | 6  |
| 65 | Hanin. B         | 38 | L | Petani | SD      | 3 | 9  |
| 66 | Raba             | 41 | L | Petani | TTSD    | 2 | 10 |
| 67 | Rasyid           | 32 | L | Petani | SMA     | 5 | 6  |

DATA UJI VALIDITAS DAN REALIBILITAS

| inovatif |   |   |   | skor |
|----------|---|---|---|------|
| 1        | 2 | 3 | 4 |      |
| 4        | 4 | 4 | 2 | 14   |
| 4        | 4 | 4 | 4 | 16   |
| 4        | 3 | 3 | 5 | 15   |

|   |   |   |   |    |
|---|---|---|---|----|
| 4 | 4 | 4 | 2 | 14 |
| 4 | 4 | 4 | 2 | 14 |
| 4 | 5 | 4 | 5 | 18 |
| 4 | 4 | 4 | 3 | 15 |
| 4 | 5 | 4 | 2 | 15 |
| 5 | 4 | 5 | 4 | 18 |
| 3 | 4 | 3 | 4 | 14 |
| 4 | 3 | 3 | 4 | 14 |
| 4 | 4 | 4 | 3 | 15 |
| 4 | 3 | 3 | 4 | 14 |
| 4 | 3 | 5 | 4 | 16 |
| 4 | 3 | 3 | 4 | 14 |
| 4 | 3 | 4 | 4 | 15 |
| 4 | 4 | 4 | 4 | 16 |
| 4 | 4 | 4 | 5 | 17 |
| 4 | 3 | 3 | 4 | 14 |
| 4 | 4 | 4 | 3 | 15 |
| 4 | 3 | 4 | 2 | 13 |
| 4 | 3 | 3 | 5 | 15 |
| 4 | 3 | 4 | 3 | 14 |
| 4 | 3 | 4 | 2 | 13 |
| 4 | 3 | 3 | 5 | 15 |
| 4 | 3 | 3 | 4 | 14 |
| 4 | 3 | 3 | 4 | 14 |
| 4 | 3 | 4 | 3 | 14 |
| 4 | 2 | 4 | 2 | 12 |
| 4 | 4 | 4 | 5 | 17 |

| berani resiko |   |   | skor |
|---------------|---|---|------|
| 1             | 2 | 3 |      |
| 4             | 4 | 5 | 13   |
| 5             | 5 | 5 | 15   |
| 4             | 3 | 5 | 12   |
| 4             | 4 | 3 | 11   |
| 4             | 3 | 5 | 12   |
| 4             | 4 | 4 | 12   |
| 4             | 5 | 4 | 13   |
| 5             | 4 | 5 | 14   |
| 4             | 4 | 3 | 11   |
| 4             | 4 | 4 | 12   |
| 5             | 3 | 4 | 12   |
| 3             | 4 | 4 | 11   |
| 4             | 3 | 4 | 11   |
| 4             | 3 | 3 | 10   |
| 4             | 3 | 4 | 11   |
| 4             | 4 | 4 | 12   |
| 4             | 4 | 4 | 12   |
| 4             | 5 | 3 | 12   |
| 4             | 4 | 4 | 12   |
| 4             | 4 | 4 | 12   |
| 4             | 5 | 4 | 13   |
| 4             | 4 | 4 | 12   |
| 4             | 5 | 4 | 13   |
| 5             | 4 | 5 | 14   |
| 3             | 4 | 3 | 10   |
| 4             | 3 | 3 | 10   |
| 4             | 4 | 4 | 12   |
| 4             | 3 | 3 | 10   |
| 4             | 3 | 4 | 11   |
| 4             | 3 | 3 | 10   |

| tekun |   |   |   | skor |
|-------|---|---|---|------|
| 1     | 2 | 3 | 4 |      |
| 4     | 3 | 3 | 3 | 13   |
| 4     | 4 | 4 | 5 | 17   |
| 4     | 3 | 3 | 3 | 13   |
| 4     | 3 | 4 | 2 | 13   |
| 4     | 3 | 3 | 4 | 14   |
| 4     | 3 | 4 | 4 | 15   |
| 4     | 4 | 4 | 4 | 16   |
| 4     | 3 | 4 | 4 | 15   |
| 4     | 3 | 3 | 4 | 14   |
| 4     | 3 | 4 | 4 | 15   |
| 4     | 4 | 4 | 4 | 16   |
| 4     | 4 | 4 | 5 | 17   |
| 4     | 3 | 3 | 3 | 13   |
| 4     | 4 | 4 | 3 | 15   |
| 4     | 3 | 4 | 2 | 13   |
| 4     | 3 | 3 | 5 | 15   |
| 4     | 3 | 4 | 3 | 14   |
| 4     | 3 | 4 | 2 | 13   |
| 4     | 3 | 3 | 1 | 11   |
| 4     | 3 | 3 | 4 | 14   |
| 4     | 3 | 3 | 4 | 14   |
| 4     | 3 | 4 | 3 | 14   |
| 4     | 3 | 4 | 4 | 15   |
| 4     | 3 | 3 | 4 | 14   |
| 4     | 3 | 4 | 4 | 15   |
| 4     | 4 | 4 | 4 | 16   |
| 4     | 4 | 4 | 5 | 17   |
| 4     | 3 | 3 | 3 | 13   |
| 4     | 4 | 4 | 3 | 15   |
| 4     | 3 | 4 | 2 | 13   |

| tanggap |   |   | skor |
|---------|---|---|------|
| 1       | 2 | 3 |      |
| 4       | 3 | 4 | 11   |
| 4       | 4 | 5 | 13   |
| 4       | 3 | 4 | 11   |
| 4       | 3 | 3 | 10   |
| 4       | 3 | 4 | 11   |
| 4       | 3 | 4 | 11   |
| 4       | 4 | 4 | 12   |
| 5       | 3 | 5 | 13   |
| 4       | 3 | 3 | 10   |
| 4       | 3 | 4 | 11   |
| 4       | 4 | 3 | 11   |
| 4       | 4 | 4 | 12   |
| 4       | 3 | 4 | 11   |
| 4       | 4 | 4 | 12   |
| 4       | 3 | 4 | 11   |
| 4       | 3 | 3 | 10   |
| 5       | 3 | 5 | 13   |
| 4       | 3 | 3 | 10   |
| 4       | 3 | 5 | 12   |
| 4       | 3 | 4 | 11   |
| 4       | 3 | 4 | 11   |
| 4       | 3 | 4 | 11   |
| 5       | 3 | 5 | 13   |
| 4       | 3 | 3 | 10   |
| 4       | 3 | 4 | 11   |
| 5       | 4 | 4 | 13   |
| 3       | 4 | 4 | 11   |
| 4       | 3 | 4 | 11   |
| 4       | 4 | 5 | 13   |
| 4       | 3 | 4 | 11   |



| mandiri |   |   | skor |
|---------|---|---|------|
| 1       | 2 | 3 |      |
| 3       | 3 | 4 | 10   |
| 4       | 3 | 4 | 11   |
| 3       | 4 | 5 | 12   |
| 3       | 4 | 4 | 11   |
| 3       | 3 | 4 | 10   |
| 3       | 5 | 5 | 13   |
| 4       | 4 | 5 | 13   |
| 3       | 5 | 5 | 13   |
| 3       | 5 | 4 | 12   |
| 3       | 4 | 4 | 11   |
| 4       | 4 | 4 | 12   |
| 4       | 4 | 3 | 11   |
| 3       | 4 | 3 | 10   |
| 4       | 5 | 4 | 13   |
| 3       | 4 | 4 | 11   |
| 3       | 5 | 3 | 11   |
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| 3       | 4 | 4 | 11   |
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| 3       | 5 | 5 | 13   |
| 3       | 5 | 4 | 12   |
| 3       | 5 | 4 | 12   |
| 3       | 4 | 3 | 10   |
| 3       | 4 | 3 | 10   |
| 3       | 5 | 4 | 12   |
| 4       | 4 | 4 | 12   |
| 4       | 5 | 3 | 12   |
| 3       | 4 | 5 | 12   |
| 4       | 4 | 4 | 12   |
| 3       | 5 | 5 | 13   |

| per tumbuhan usaha |   |   |   | skor |
|--------------------|---|---|---|------|
| 1                  | 2 | 3 | 4 |      |
| 4                  | 3 | 4 | 4 | 15   |
| 4                  | 4 | 4 | 4 | 16   |
| 4                  | 3 | 5 | 3 | 15   |
| 4                  | 3 | 4 | 4 | 15   |
| 4                  | 3 | 4 | 4 | 15   |
| 4                  | 3 | 3 | 3 | 13   |
| 4                  | 4 | 4 | 4 | 16   |
| 4                  | 3 | 4 | 3 | 14   |
| 5                  | 3 | 5 | 4 | 17   |
| 4                  | 3 | 3 | 4 | 14   |
| 4                  | 4 | 4 | 4 | 16   |
| 4                  | 4 | 4 | 4 | 16   |
| 4                  | 3 | 4 | 4 | 15   |
| 4                  | 4 | 5 | 4 | 17   |
| 4                  | 3 | 4 | 4 | 15   |
| 5                  | 3 | 4 | 5 | 17   |
| 4                  | 3 | 4 | 4 | 15   |
| 5                  | 3 | 5 | 4 | 17   |
| 4                  | 3 | 5 | 4 | 16   |
| 4                  | 3 | 5 | 4 | 16   |
| 4                  | 3 | 5 | 4 | 16   |
| 4                  | 3 | 4 | 4 | 15   |
| 4                  | 3 | 5 | 4 | 16   |
| 4                  | 3 | 4 | 4 | 15   |
| 4                  | 3 | 5 | 4 | 16   |
| 4                  | 4 | 4 | 4 | 16   |
| 5                  | 4 | 4 | 4 | 17   |
| 4                  | 3 | 5 | 4 | 16   |
| 4                  | 4 | 4 | 4 | 16   |
| 4                  | 3 | 5 | 4 | 16   |



DATA HASIL PENELITIAN

| inovatif |   |   |   | skor | berani resiko |   |   | skor |          |    |
|----------|---|---|---|------|---------------|---|---|------|----------|----|
| 1        | 2 | 3 | 4 |      | 1             | 2 | 3 |      |          |    |
| 4        | 4 | 4 | 2 | 3.5  | 14            | 4 | 4 | 5    | 4.333333 | 13 |
| 4        | 4 | 4 | 4 | 4    | 16            | 5 | 5 | 5    | 5        | 15 |
| 4        | 3 | 3 | 5 | 3.75 | 15            | 4 | 3 | 5    | 4        | 12 |
| 4        | 4 | 4 | 2 | 3.5  | 14            | 4 | 4 | 3    | 3.666667 | 11 |
| 4        | 4 | 4 | 2 | 3.5  | 14            | 4 | 3 | 5    | 4        | 12 |
| 4        | 5 | 4 | 5 | 4.5  | 18            | 4 | 4 | 4    | 4        | 12 |
| 4        | 4 | 4 | 3 | 3.75 | 15            | 4 | 5 | 4    | 4.333333 | 13 |
| 4        | 5 | 4 | 2 | 3.75 | 15            | 5 | 4 | 5    | 4.666667 | 14 |
| 5        | 4 | 5 | 4 | 4.5  | 18            | 4 | 4 | 3    | 3.666667 | 11 |
| 3        | 4 | 3 | 4 | 3.5  | 14            | 4 | 4 | 4    | 4        | 12 |
| 4        | 3 | 3 | 4 | 3.5  | 14            | 5 | 3 | 4    | 4        | 12 |
| 4        | 4 | 4 | 3 | 3.75 | 15            | 3 | 4 | 4    | 3.666667 | 11 |
| 4        | 3 | 3 | 4 | 3.5  | 14            | 4 | 3 | 4    | 3.666667 | 11 |
| 4        | 3 | 5 | 4 | 4    | 16            | 4 | 3 | 3    | 3.333333 | 10 |
| 4        | 3 | 3 | 4 | 3.5  | 14            | 4 | 3 | 4    | 3.666667 | 11 |
| 4        | 3 | 4 | 4 | 3.75 | 15            | 4 | 4 | 4    | 4        | 12 |
| 4        | 4 | 4 | 4 | 4    | 16            | 4 | 4 | 4    | 4        | 12 |
| 4        | 4 | 4 | 5 | 4.25 | 17            | 4 | 5 | 3    | 4        | 12 |
| 4        | 3 | 3 | 4 | 3.5  | 14            | 4 | 4 | 4    | 4        | 12 |
| 4        | 4 | 4 | 3 | 3.75 | 15            | 4 | 4 | 4    | 4        | 12 |
| 4        | 3 | 4 | 2 | 3.25 | 13            | 4 | 5 | 4    | 4.333333 | 13 |
| 4        | 3 | 3 | 5 | 3.75 | 15            | 4 | 4 | 4    | 4        | 12 |
| 4        | 3 | 4 | 3 | 3.5  | 14            | 4 | 5 | 4    | 4.333333 | 13 |
| 4        | 3 | 4 | 2 | 3.25 | 13            | 5 | 4 | 5    | 4.666667 | 14 |
| 4        | 3 | 3 | 5 | 3.75 | 15            | 3 | 4 | 3    | 3.333333 | 10 |
| 4        | 3 | 3 | 4 | 3.5  | 14            | 4 | 3 | 3    | 3.333333 | 10 |
| 4        | 3 | 3 | 4 | 3.5  | 14            | 4 | 4 | 4    | 4        | 12 |
| 4        | 3 | 4 | 3 | 3.5  | 14            | 4 | 3 | 3    | 3.333333 | 10 |
| 4        | 2 | 4 | 2 | 3    | 12            | 4 | 3 | 4    | 3.666667 | 11 |
| 4        | 4 | 4 | 5 | 4.25 | 17            | 4 | 3 | 3    | 3.333333 | 10 |
| 4        | 4 | 4 | 3 | 3.75 | 15            | 4 | 3 | 4    | 3.666667 | 11 |
| 4        | 2 | 4 | 2 | 3    | 12            | 4 | 4 | 4    | 4        | 12 |
| 4        | 3 | 4 | 3 | 3.5  | 14            | 4 | 4 | 4    | 4        | 12 |
| 4        | 4 | 4 | 4 | 4    | 16            | 4 | 3 | 3    | 3.333333 | 10 |
| 4        | 3 | 3 | 4 | 3.5  | 14            | 4 | 4 | 4    | 4        | 12 |
| 4        | 2 | 3 | 3 | 3    | 12            | 4 | 3 | 4    | 3.666667 | 11 |
| 5        | 3 | 4 | 2 | 3.5  | 14            | 4 | 3 | 5    | 4        | 12 |
| 5        | 4 | 4 | 5 | 4.5  | 18            | 4 | 3 | 4    | 3.666667 | 11 |
| 5        | 3 | 3 | 3 | 3.5  | 14            | 4 | 3 | 4    | 3.666667 | 11 |

|   |   |   |   |          |    |   |   |   |          |    |  |
|---|---|---|---|----------|----|---|---|---|----------|----|--|
| 4 | 4 | 4 | 2 | 3.5      | 14 | 4 | 3 | 3 | 3.333333 | 10 |  |
| 5 | 4 | 4 | 3 | 4        | 16 | 4 | 5 | 3 | 4        | 12 |  |
| 4 | 4 | 4 | 4 | 4        | 16 | 4 | 3 | 3 | 3.333333 | 10 |  |
| 4 | 3 | 4 | 4 | 3.75     | 15 | 4 | 3 | 4 | 3.666667 | 11 |  |
| 4 | 4 | 4 | 3 | 3.75     | 15 | 4 | 5 | 4 | 4.333333 | 13 |  |
| 4 | 3 | 3 | 2 | 3        | 12 | 4 | 4 | 4 | 4        | 12 |  |
| 5 | 5 | 5 | 5 | 5        | 20 | 4 | 4 | 4 | 4        | 12 |  |
| 4 | 4 | 4 | 3 | 3.75     | 15 | 4 | 2 | 4 | 3.333333 | 10 |  |
| 4 | 3 | 3 | 2 | 3        | 12 | 4 | 3 | 4 | 3.666667 | 11 |  |
| 4 | 4 | 4 | 3 | 3.75     | 15 | 4 | 4 | 4 | 4        | 12 |  |
| 5 | 1 | 4 | 4 | 3.5      | 14 | 4 | 3 | 3 | 3.333333 | 10 |  |
| 5 | 5 | 5 | 4 | 4.75     | 19 | 4 | 2 | 3 | 3        | 9  |  |
| 4 | 3 | 3 | 3 | 3.25     | 13 | 5 | 3 | 4 | 4        | 12 |  |
| 4 | 3 | 3 | 2 | 3        | 12 | 5 | 4 | 4 | 4.333333 | 13 |  |
| 4 | 3 | 4 | 5 | 4        | 16 | 5 | 3 | 3 | 3.666667 | 11 |  |
| 4 | 3 | 3 | 3 | 3.25     | 13 | 4 | 4 | 4 | 4        | 12 |  |
| 4 | 4 | 4 | 2 | 3.5      | 14 | 5 | 4 | 4 | 4.333333 | 13 |  |
| 4 | 3 | 3 | 2 | 3        | 12 | 4 | 4 | 4 | 4        | 12 |  |
| 4 | 2 | 4 | 4 | 3.5      | 14 | 4 | 3 | 4 | 3.666667 | 11 |  |
| 4 | 3 | 4 | 4 | 3.75     | 15 | 4 | 4 | 4 | 4        | 12 |  |
| 4 | 4 | 4 | 3 | 3.75     | 15 | 4 | 3 | 3 | 3.333333 | 10 |  |
| 5 | 4 | 5 | 2 | 4        | 16 | 5 | 5 | 5 | 5        | 15 |  |
| 4 | 3 | 3 | 5 | 3.75     | 15 | 4 | 4 | 4 | 4        | 12 |  |
| 4 | 4 | 4 | 3 | 3.75     | 15 | 4 | 3 | 3 | 3.333333 | 10 |  |
| 4 | 5 | 3 | 2 | 3.5      | 14 | 4 | 4 | 4 | 4        | 12 |  |
| 4 | 3 | 4 | 4 | 3.75     | 15 | 5 | 4 | 4 | 4.333333 | 13 |  |
| 4 | 4 | 4 | 4 | 4        | 16 | 5 | 5 | 5 | 5        | 15 |  |
| 4 | 3 | 4 | 4 | 3.75     | 15 | 4 | 3 | 5 | 4        | 12 |  |
|   |   |   |   | 3.679104 |    |   |   |   | 3.900498 |    |  |

| tekun |   |   |   | skor | tanggap |   |   | skor |          |   |
|-------|---|---|---|------|---------|---|---|------|----------|---|
| 1     | 2 | 3 | 4 |      | 1       | 2 | 3 |      |          |   |
| 4     | 3 | 3 | 3 | 3.25 | 13      | 2 | 3 | 4    | 3        | 9 |
| 4     | 4 | 4 | 5 | 4.25 | 17      | 2 | 4 | 2    | 2.666667 | 8 |
| 4     | 3 | 3 | 3 | 3.25 | 13      | 2 | 2 | 2    | 2        | 6 |
| 4     | 3 | 4 | 2 | 3.25 | 13      | 2 | 2 | 2    | 2        | 6 |
| 4     | 3 | 3 | 4 | 3.5  | 14      | 2 | 2 | 2    | 2        | 6 |
| 4     | 3 | 4 | 4 | 3.75 | 15      | 2 | 2 | 2    | 2        | 6 |
| 4     | 4 | 4 | 4 | 4    | 16      | 2 | 2 | 2    | 2        | 6 |
| 4     | 3 | 4 | 4 | 3.75 | 15      | 2 | 2 | 2    | 2        | 6 |

|   |   |   |   |      |    |   |   |   |          |    |
|---|---|---|---|------|----|---|---|---|----------|----|
| 4 | 3 | 3 | 4 | 3.5  | 14 | 4 | 2 | 3 | 3        | 9  |
| 4 | 3 | 4 | 4 | 3.75 | 15 | 4 | 2 | 4 | 3.333333 | 10 |
| 4 | 4 | 4 | 4 | 4    | 16 | 4 | 2 | 3 | 3        | 9  |
| 4 | 4 | 4 | 5 | 4.25 | 17 | 4 | 2 | 2 | 2.666667 | 8  |
| 4 | 3 | 3 | 3 | 3.25 | 13 | 4 | 2 | 2 | 2.666667 | 8  |
| 4 | 4 | 4 | 3 | 3.75 | 15 | 4 | 3 | 2 | 3        | 9  |
| 4 | 3 | 4 | 2 | 3.25 | 13 | 2 | 3 | 2 | 2.333333 | 7  |
| 4 | 3 | 3 | 5 | 3.75 | 15 | 2 | 3 | 3 | 2.666667 | 8  |
| 4 | 3 | 4 | 3 | 3.5  | 14 | 2 | 2 | 2 | 2        | 6  |
| 4 | 3 | 4 | 2 | 3.25 | 13 | 2 | 2 | 3 | 2.333333 | 7  |
| 4 | 3 | 3 | 1 | 2.75 | 11 | 2 | 2 | 2 | 2        | 6  |
| 4 | 3 | 3 | 4 | 3.5  | 14 | 2 | 2 | 2 | 2        | 6  |
| 4 | 3 | 3 | 4 | 3.5  | 14 | 2 | 3 | 2 | 2.333333 | 7  |
| 4 | 3 | 4 | 3 | 3.5  | 14 | 2 | 3 | 2 | 2.333333 | 7  |
| 4 | 3 | 4 | 4 | 3.75 | 15 | 2 | 3 | 2 | 2.333333 | 7  |
| 4 | 3 | 3 | 4 | 3.5  | 14 | 4 | 3 | 2 | 3        | 9  |
| 4 | 3 | 4 | 4 | 3.75 | 15 | 4 | 3 | 2 | 3        | 9  |
| 4 | 4 | 4 | 4 | 4    | 16 | 5 | 4 | 2 | 3.666667 | 11 |
| 4 | 4 | 4 | 5 | 4.25 | 17 | 3 | 4 | 4 | 3.666667 | 11 |
| 4 | 3 | 3 | 3 | 3.25 | 13 | 4 | 3 | 4 | 3.666667 | 11 |
| 4 | 4 | 4 | 3 | 3.75 | 15 | 4 | 2 | 3 | 3        | 9  |
| 4 | 3 | 4 | 2 | 3.25 | 13 | 4 | 3 | 4 | 3.666667 | 11 |
| 4 | 3 | 3 | 5 | 3.75 | 15 | 4 | 3 | 3 | 3.333333 | 10 |
| 4 | 3 | 4 | 3 | 3.5  | 14 | 4 | 3 | 4 | 3.666667 | 11 |
| 4 | 3 | 4 | 2 | 3.25 | 13 | 2 | 3 | 4 | 3        | 9  |
| 4 | 3 | 3 | 1 | 2.75 | 11 | 4 | 3 | 4 | 3.666667 | 11 |
| 4 | 3 | 3 | 4 | 3.5  | 14 | 4 | 3 | 4 | 3.666667 | 11 |
| 4 | 3 | 3 | 4 | 3.5  | 14 | 4 | 3 | 4 | 3.666667 | 11 |
| 4 | 3 | 4 | 3 | 3.5  | 14 | 5 | 3 | 5 | 4.333333 | 13 |
| 4 | 3 | 4 | 4 | 3.75 | 15 | 3 | 3 | 3 | 3        | 9  |
| 4 | 3 | 3 | 4 | 3.5  | 14 | 4 | 3 | 3 | 3.333333 | 10 |
| 4 | 3 | 4 | 4 | 3.75 | 15 | 4 | 3 | 4 | 3.666667 | 11 |
| 4 | 4 | 4 | 4 | 4    | 16 | 4 | 4 | 3 | 3.666667 | 11 |
| 4 | 4 | 4 | 5 | 4.25 | 17 | 2 | 4 | 2 | 2.666667 | 8  |
| 4 | 3 | 3 | 3 | 3.25 | 13 | 2 | 3 | 2 | 2.333333 | 7  |
| 4 | 4 | 4 | 3 | 3.75 | 15 | 2 | 4 | 2 | 2.666667 | 8  |
| 4 | 3 | 4 | 2 | 3.25 | 13 | 2 | 3 | 2 | 2.333333 | 7  |
| 4 | 3 | 3 | 5 | 3.75 | 15 | 2 | 3 | 2 | 2.333333 | 7  |
| 4 | 3 | 4 | 3 | 3.5  | 14 | 4 | 3 | 4 | 3.666667 | 11 |
| 4 | 3 | 4 | 2 | 3.25 | 13 | 4 | 3 | 2 | 3        | 9  |
| 4 | 3 | 3 | 1 | 2.75 | 11 | 4 | 3 | 2 | 3        | 9  |
| 4 | 3 | 3 | 4 | 3.5  | 14 | 4 | 3 | 2 | 3        | 9  |
| 4 | 3 | 3 | 4 | 3.5  | 14 | 2 | 3 | 2 | 2.333333 | 7  |
| 4 | 3 | 4 | 3 | 3.5  | 14 | 2 | 3 | 2 | 2.333333 | 7  |

|   |   |   |   |          |    |   |   |   |          |   |  |
|---|---|---|---|----------|----|---|---|---|----------|---|--|
| 4 | 3 | 4 | 4 | 3.75     | 15 | 3 | 3 | 2 | 2.666667 | 8 |  |
| 4 | 3 | 3 | 4 | 3.5      | 14 | 4 | 3 | 2 | 3        | 9 |  |
| 4 | 3 | 4 | 4 | 3.75     | 15 | 2 | 3 | 2 | 2.333333 | 7 |  |
| 4 | 4 | 4 | 4 | 4        | 16 | 2 | 2 | 3 | 2.333333 | 7 |  |
| 4 | 4 | 4 | 5 | 4.25     | 17 | 2 | 2 | 2 | 2        | 6 |  |
| 4 | 3 | 3 | 3 | 3.25     | 13 | 2 | 3 | 3 | 2.666667 | 8 |  |
| 4 | 4 | 4 | 3 | 3.75     | 15 | 2 | 2 | 4 | 2.666667 | 8 |  |
| 4 | 3 | 4 | 2 | 3.25     | 13 | 2 | 3 | 2 | 2.333333 | 7 |  |
| 4 | 3 | 3 | 5 | 3.75     | 15 | 2 | 3 | 2 | 2.333333 | 7 |  |
| 4 | 3 | 4 | 3 | 3.5      | 14 | 2 | 3 | 2 | 2.333333 | 7 |  |
| 4 | 3 | 4 | 2 | 3.25     | 13 | 2 | 4 | 2 | 2.666667 | 8 |  |
| 4 | 3 | 3 | 4 | 3.5      | 14 | 2 | 3 | 2 | 2.333333 | 7 |  |
| 4 | 3 | 3 | 4 | 3.5      | 14 | 2 | 4 | 2 | 2.666667 | 8 |  |
| 4 | 3 | 3 | 4 | 3.5      | 14 | 2 | 3 | 4 | 3        | 9 |  |
| 4 | 3 | 4 | 3 | 3.5      | 14 | 3 | 3 | 3 | 3        | 9 |  |
|   |   |   |   | 3.567164 |    |   |   |   | 2.781095 |   |  |

| mandiri |   |   |          | skor | per pemasaran |   |   |   | skor |    |
|---------|---|---|----------|------|---------------|---|---|---|------|----|
| 1       | 2 | 3 |          |      | 1             | 2 | 3 | 4 |      |    |
| 3       | 3 | 4 | 3.333333 | 10   | 4             | 3 | 4 | 4 | 3.75 | 15 |
| 4       | 3 | 4 | 3.666667 | 11   | 4             | 4 | 4 | 4 | 4    | 16 |
| 3       | 4 | 5 | 4        | 12   | 4             | 3 | 5 | 3 | 3.75 | 15 |
| 3       | 4 | 4 | 3.666667 | 11   | 4             | 3 | 4 | 4 | 3.75 | 15 |
| 3       | 3 | 4 | 3.333333 | 10   | 4             | 3 | 4 | 4 | 3.75 | 15 |
| 3       | 5 | 5 | 4.333333 | 13   | 4             | 3 | 3 | 3 | 3.25 | 13 |
| 4       | 4 | 5 | 4.333333 | 13   | 4             | 4 | 4 | 4 | 4    | 16 |
| 3       | 5 | 5 | 4.333333 | 13   | 4             | 3 | 4 | 3 | 3.5  | 14 |
| 3       | 5 | 4 | 4        | 12   | 5             | 3 | 5 | 4 | 4.25 | 17 |
| 3       | 4 | 4 | 3.666667 | 11   | 4             | 3 | 3 | 4 | 3.5  | 14 |
| 4       | 4 | 4 | 4        | 12   | 4             | 4 | 4 | 4 | 4    | 16 |
| 4       | 4 | 3 | 3.666667 | 11   | 4             | 4 | 4 | 4 | 4    | 16 |
| 3       | 4 | 3 | 3.333333 | 10   | 4             | 3 | 4 | 4 | 3.75 | 15 |
| 4       | 5 | 4 | 4.333333 | 13   | 4             | 4 | 5 | 4 | 4.25 | 17 |
| 3       | 4 | 4 | 3.666667 | 11   | 4             | 3 | 4 | 4 | 3.75 | 15 |
| 3       | 5 | 3 | 3.666667 | 11   | 5             | 3 | 4 | 5 | 4.25 | 17 |
| 3       | 4 | 5 | 4        | 12   | 4             | 3 | 4 | 4 | 3.75 | 15 |
| 3       | 4 | 4 | 3.666667 | 11   | 5             | 3 | 5 | 4 | 4.25 | 17 |
| 3       | 5 | 5 | 4.333333 | 13   | 4             | 3 | 5 | 4 | 4    | 16 |
| 3       | 5 | 5 | 4.333333 | 13   | 4             | 3 | 5 | 4 | 4    | 16 |
| 3       | 5 | 4 | 4        | 12   | 4             | 3 | 5 | 4 | 4    | 16 |
| 3       | 5 | 4 | 4        | 12   | 4             | 3 | 4 | 4 | 3.75 | 15 |
| 3       | 4 | 3 | 3.333333 | 10   | 4             | 3 | 5 | 4 | 4    | 16 |
| 3       | 4 | 3 | 3.333333 | 10   | 4             | 3 | 4 | 4 | 3.75 | 15 |
| 3       | 5 | 4 | 4        | 12   | 4             | 3 | 5 | 4 | 4    | 16 |
| 4       | 4 | 4 | 4        | 12   | 4             | 4 | 4 | 4 | 4    | 16 |

|   |   |   |          |    |   |   |   |   |          |    |
|---|---|---|----------|----|---|---|---|---|----------|----|
| 4 | 5 | 3 | 4        | 12 | 5 | 4 | 4 | 4 | 4.25     | 17 |
| 3 | 4 | 5 | 4        | 12 | 4 | 3 | 5 | 4 | 4        | 16 |
| 4 | 4 | 4 | 4        | 12 | 4 | 4 | 4 | 4 | 4        | 16 |
| 3 | 5 | 5 | 4.333333 | 13 | 4 | 3 | 5 | 4 | 4        | 16 |
| 3 | 4 | 5 | 4        | 12 | 4 | 3 | 4 | 4 | 3.75     | 15 |
| 3 | 4 | 4 | 3.666667 | 11 | 5 | 3 | 4 | 4 | 4        | 16 |
| 3 | 5 | 4 | 4        | 12 | 5 | 3 | 4 | 4 | 4        | 16 |
| 3 | 5 | 3 | 3.666667 | 11 | 4 | 3 | 4 | 4 | 3.75     | 15 |
| 3 | 4 | 3 | 3.333333 | 10 | 4 | 3 | 4 | 4 | 3.75     | 15 |
| 3 | 4 | 4 | 3.666667 | 11 | 4 | 3 | 4 | 3 | 3.5      | 14 |
| 3 | 5 | 4 | 4        | 12 | 4 | 3 | 4 | 4 | 3.75     | 15 |
| 3 | 5 | 3 | 3.666667 | 11 | 4 | 3 | 5 | 4 | 4        | 16 |
| 3 | 4 | 5 | 4        | 12 | 4 | 3 | 5 | 4 | 4        | 16 |
| 3 | 4 | 4 | 3.666667 | 11 | 4 | 3 | 5 | 4 | 4        | 16 |
| 4 | 5 | 5 | 4.666667 | 14 | 4 | 4 | 5 | 4 | 4.25     | 17 |
| 4 | 4 | 5 | 4.333333 | 13 | 4 | 4 | 4 | 4 | 4        | 16 |
| 3 | 4 | 4 | 3.666667 | 11 | 3 | 3 | 4 | 4 | 3.5      | 14 |
| 4 | 4 | 4 | 4        | 12 | 4 | 4 | 5 | 4 | 4.25     | 17 |
| 3 | 4 | 3 | 3.333333 | 10 | 4 | 3 | 5 | 4 | 4        | 16 |
| 3 | 5 | 3 | 3.666667 | 11 | 4 | 3 | 4 | 4 | 3.75     | 15 |
| 3 | 5 | 4 | 4        | 12 | 4 | 3 | 4 | 2 | 3.25     | 13 |
| 3 | 4 | 4 | 3.666667 | 11 | 4 | 3 | 4 | 4 | 3.75     | 15 |
| 3 | 4 | 3 | 3.333333 | 10 | 4 | 3 | 4 | 4 | 3.75     | 15 |
| 3 | 4 | 5 | 4        | 12 | 4 | 3 | 4 | 4 | 3.75     | 15 |
| 3 | 5 | 4 | 4        | 12 | 5 | 3 | 5 | 5 | 4.5      | 18 |
| 3 | 4 | 5 | 4        | 12 | 4 | 3 | 4 | 5 | 4        | 16 |
| 3 | 4 | 5 | 4        | 12 | 4 | 3 | 4 | 4 | 3.75     | 15 |
| 3 | 4 | 4 | 3.666667 | 11 | 4 | 3 | 5 | 5 | 4.25     | 17 |
| 3 | 4 | 4 | 3.666667 | 11 | 4 | 3 | 4 | 4 | 3.75     | 15 |
| 4 | 4 | 1 | 3        | 9  | 4 | 4 | 4 | 4 | 4        | 16 |
| 4 | 5 | 2 | 3.666667 | 11 | 5 | 4 | 5 | 4 | 4.5      | 18 |
| 3 | 4 | 2 | 3        | 9  | 4 | 3 | 4 | 2 | 3.25     | 13 |
| 4 | 3 | 4 | 3.666667 | 11 | 4 | 4 | 2 | 4 | 3.5      | 14 |
| 3 | 4 | 5 | 4        | 12 | 4 | 3 | 5 | 4 | 4        | 16 |
| 3 | 4 | 5 | 4        | 12 | 4 | 3 | 5 | 4 | 4        | 16 |
| 3 | 4 | 4 | 3.666667 | 11 | 4 | 3 | 5 | 4 | 4        | 16 |
| 3 | 4 | 4 | 3.666667 | 11 | 4 | 3 | 4 | 5 | 4        | 16 |
| 3 | 4 | 1 | 2.666667 | 8  | 2 | 3 | 4 | 4 | 3.25     | 13 |
| 3 | 4 | 2 | 3        | 9  | 2 | 3 | 4 | 4 | 3.25     | 13 |
| 3 | 4 | 2 | 3        | 9  | 3 | 3 | 4 | 4 | 3.5      | 14 |
| 3 | 4 | 4 | 3.666667 | 11 | 4 | 3 | 4 | 3 | 3.5      | 14 |
|   |   |   | 3.781095 |    |   |   |   |   | 3.865672 |    |

HASIL UJI REALIBILITAS  
Variabel Perilaku Kewirausahann

(X1) Inovatif

**Case Processing Summary**

|       |                      | N  | %     |
|-------|----------------------|----|-------|
| Case  | Valid                | 30 | 100.0 |
|       | Exluded <sup>a</sup> | 0  | 0.    |
| Total |                      | 30 | 100.0 |

a Listwise deletion based on all variables in the procedure

**Reliability Statistic**

| Cronbach's alpha | N of item |
|------------------|-----------|
| .714             | 4         |

(X2) Keberanian mengambil resiko

**Case Processing Summary**

|       |                      | N  | %     |
|-------|----------------------|----|-------|
| Case  | Valid                | 30 | 100.0 |
|       | Exluded <sup>a</sup> | 0  | 0.    |
| Total |                      | 30 | 100.0 |

a Listwise deletion based on all variables in the procedure

**Reliability Statistic**

| Cronbach's alpha | N of item |
|------------------|-----------|
| .767             | 3         |

(X3) Ketekunan

**Case Processing Summary**

|       |                      | N  | %     |
|-------|----------------------|----|-------|
| Case  | Valid                | 30 | 100.0 |
|       | Exluded <sup>a</sup> | 0  | 0.    |
| Total |                      | 30 | 100.0 |

a Listwise deletion based on all variables in the procedure

**Reliability Statistic**

| Cronbach's alpha | N of item |
|------------------|-----------|
| .451             | 4         |

(X4) Ketanggapan terhadap peluang

**Case Processing Summary**

|       |                      | N  | %     |
|-------|----------------------|----|-------|
| Case  | Valid                | 30 | 100.0 |
|       | Exluded <sup>a</sup> | 0  | 0.    |
| Total |                      | 30 | 100.0 |



a Listwise deletion based on all variables in the procedure

**Reliability Statistic**

|                  |           |
|------------------|-----------|
| Cronbach's alpha | N of item |
| .532             | 3         |

(X5) Keandirian

**Case Processing Summary**

|       |                       | N  | %     |
|-------|-----------------------|----|-------|
| Case  | Valid                 | 30 | 100.0 |
|       | Excluded <sup>a</sup> | 0  | 0.    |
| Total |                       | 30 | 100.0 |

a Listwise deletion based on all variables in the procedure

**Reliability Statistic**

|                  |           |
|------------------|-----------|
| Cronbach's alpha | N of item |
| .421             | 3         |

(Y) Pertumbuhan Usaha

**Case Processing Summary**

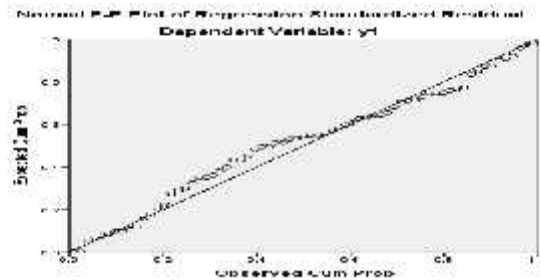
|       |                       | N  | %     |
|-------|-----------------------|----|-------|
| Case  | Valid                 | 30 | 100.0 |
|       | Excluded <sup>a</sup> | 0  | 0.    |
| Total |                       | 30 | 100.0 |

a Listwise deletion based on all variables in the procedure

**Reliability Statistic**

|                  |           |
|------------------|-----------|
| Cronbach's alpha | N of item |
| .563             | 3         |

**HASIL UJI NORMALITAS**



**HASIL UJI MULTIKOLINERITAS**

**Coefficients<sup>a</sup>**

| Model        | Collinearity Statistics |     |
|--------------|-------------------------|-----|
|              | Tolerance               | VIF |
| 1 (Constant) |                         |     |

|    |      |       |
|----|------|-------|
| x1 | .901 | 1.110 |
| x2 | .868 | 1.152 |
| x3 | .866 | 1.155 |
| x4 | .866 | 1.154 |
| x5 | .811 | 1.233 |

a. Dependent Variable: y1

### HASIL UJI HETEROKEDASITITAS



### Coefficients<sup>a</sup>

| Model |            | Unstandardized Coefficients |            | Standardized Coefficients | t     | Sig. |
|-------|------------|-----------------------------|------------|---------------------------|-------|------|
|       |            | B                           | Std. Error | Beta                      |       |      |
| 1     | (Constant) | 11.220                      | 2.699      |                           | 4.158 | .000 |
|       | x1         | -.003                       | .085       | -.004                     | -.032 | .974 |
|       | x2         | -.108                       | .112       | -.119                     | -.964 | .339 |
|       | x3         | .208                        | .106       | .241                      | 1.955 | .055 |
|       | x4         | -.090                       | .147       | -.076                     | -.615 | .541 |
|       | x5         | .316                        | .127       | .317                      | 2.484 | .016 |

a. Dependent Variable: RES2

### HASIL UJI REGRESI LINEAR BERGANDA

### Coefficients<sup>a</sup>

| Model |            | Unstandardized Coefficients |            | Standardized Coefficients | t      | Sig. |
|-------|------------|-----------------------------|------------|---------------------------|--------|------|
|       |            | B                           | Std. Error | Beta                      |        |      |
| 1     | (Constant) | -2.516                      | 2.539      |                           | .958   | .329 |
|       | x1         | .048                        | .066       | .058                      | .727   | .470 |
|       | x2         | .345                        | .048       | .644                      | 7.132  | .000 |
|       | x3         | .562                        | .162       | .282                      | 3.492  | .001 |
|       | x4         | .095                        | .057       | .090                      | 1.624  | .105 |
|       | x5         | .647                        | .058       | .617                      | 11.110 | .000 |

a. Dependent Variable: Y Pertumbuhan Usaha

### ANOVA<sup>a</sup>

| Model |            | Sum of Squares | df | Mean Square | F      | Sig.              |
|-------|------------|----------------|----|-------------|--------|-------------------|
| 1     | Regression | 572.438        | 3  | 190.183     | 45.486 | .000 <sup>b</sup> |

|          |         |    |       |
|----------|---------|----|-------|
| Residual | 237.235 | 63 | 4.162 |
| Total    | 88.657  | 66 |       |

a. Dependent Variable: Y

b. Predictors: (Constant), x5, x3, x1, x2, x4

**Model Summary<sup>b</sup>**

| Model | R                 | R Square | Adjusted R Square | Std. Error of the Estimate | Durbin-Watson |
|-------|-------------------|----------|-------------------|----------------------------|---------------|
| 1     | .841 <sup>a</sup> | .707     | .692              | 2.04010                    | 2.046         |

a. Predictors: (Constant), x5, x3, x1, x2, x4

b. Dependent Variable: Y