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## LAMPIRAN

### Lampiran 1 Kuesioner

Variabel	Pertanyaan	Pilihan Jawaban				
		1	2	3	4	5
Promosi	Saya sering melihat iklan tentang kegiatan wakaf di media lokal.					
	Lembaga wakaf di Makassar memiliki reputasi yang baik di masyarakat.					
	Saya mendapatkan informasi yang memadai dan jelas dari staf lembaga wakaf.					
	Saya sering menerima undangan langsung (melalui <i>advertising social media</i> ) untuk berpartisipasi dalam kegiatan wakaf.					
Religiuitas	Saya mendapatkan cukup informasi tentang pentingnya niat suci sebelum berwakaf dari lembaga wakaf.					
	Saya percaya bahwa lembaga wakaf di Makassar selalu mematuhi prinsip syariah.					
	Saya merasa lembaga wakaf sangat bertanggung jawab dalam mengelola pendapatan wakaf.					
	Transparansi lembaga wakaf meningkatkan kepercayaan saya untuk berpartisipasi dalam wakaf.					

Kepercayaan	Saya percaya bahwa lembaga wakaf di Makassar selalu menyelesaikan masalah sesuai dengan syariat Islam.					
	Kegiatan dan kebijakan lembaga wakaf menunjukkan komitmen yang kuat terhadap nilai-nilai Islam.					
	Lembaga wakaf di Makassar mengajarkan dan mempraktikkan ketaatan terhadap Islam secara konsisten.					
	Saya yakin bahwa semua pihak merasa diperlakukan secara adil oleh lembaga wakaf ketika terjadi konflik.					
Intensi wakaf	Saya merasa termotivasi untuk berwakaf karena saya tahu hasil yang akan dicapai dengan sumbangan saya.					
	Media dan informasi yang saya terima tentang kebutuhan wakaf mempengaruhi intensi saya untuk berwakaf.					
	Saya mempertimbangkan waktu yang tepat sebelum memutuskan untuk berwakaf.					

## Lampiran 2 Tabulasi data

Promosi (X1)

No	X1.1	X1.2	X1.3	X1.4	TOTALX1
1	4	4	4	4	16
2	4	4	4	4	16
3	4	4	5	4	17
4	5	4	3	4	16
5	4	4	4	5	17
6	4	4	4	5	17
7	5	5	4	4	18
8	4	5	5	5	19
9	4	4	3	4	15
10	4	4	4	4	16
11	5	4	5	2	16
12	5	5	4	5	19
13	5	5	4	5	19
14	5	5	5	5	20
15	4	5	4	5	18
16	5	5	5	4	19
17	5	4	5	5	19
18	5	5	5	5	20
19	5	4	4	4	17
20	4	3	4	4	15
21	5	5	4	4	18
22	4	3	4	3	14
23	5	5	5	5	20
24	4	5	5	5	19
25	5	4	5	5	19
26	5	5	5	5	20
27	4	4	3	4	15
28	4	4	5	5	18
29	3	4	3	3	13

<b>No</b>	<b>X1.1</b>	<b>X1.2</b>	<b>X1.3</b>	<b>X1.4</b>	<b>TOTALX1</b>
30	3	4	4	3	14
31	4	4	3	4	15
32	4	5	3	5	17
33	5	5	3	4	17
34	5	4	5	5	19
35	3	3	3	3	12
36	4	4	4	4	16
37	3	3	3	3	12
38	3	3	4	4	14
39	5	5	5	5	20
40	5	4	3	3	15
41	5	4	5	4	18
42	5	5	3	3	16
43	5	3	5	5	18
44	4	4	4	4	16
45	3	4	4	5	16
46	4	4	4	4	16
47	5	5	4	4	18
48	5	5	5	5	20
49	3	3	3	3	12
50	4	4	3	5	16
51	3	3	3	3	12
52	4	4	4	4	16
53	5	5	5	5	20
54	4	4	5	5	18
55	4	4	4	5	17
56	5	5	5	5	20
57	2	2	2	2	8
58	5	4	5	5	19
59	5	5	5	5	20
60	5	5	3	5	18

No	X1.1	X1.2	X1.3	X1.4	TOTALX1
61	4	4	4	4	16
62	5	5	5	5	20
63	4	4	2	5	15
64	5	5	5	5	20
65	5	4	5	5	19
66	4	4	4	4	16
67	3	4	4	5	16
68	5	5	5	5	20
69	4	3	4	5	16
70	3	3	3	3	12
71	2	1	2	2	7
72	4	4	4	4	16
73	4	5	2	5	16
74	5	5	4	5	19
75	4	3	3	5	15
76	5	5	5	5	20
77	4	4	4	4	16
78	4	4	5	5	18
79	2	4	3	3	12
80	4	4	4	4	16
81	4	4	4	4	16
82	4	4	4	4	16
83	5	4	4	5	18
84	5	5	5	5	20
85	3	3	3	3	12
86	4	4	4	4	16
87	5	5	5	5	20
88	3	4	4	5	16
89	4	4	4	4	16
90	3	2	3	2	10
91	4	2	5	5	16

<b>No</b>	<b>X1.1</b>	<b>X1.2</b>	<b>X1.3</b>	<b>X1.4</b>	<b>TOTALX1</b>
92	4	4	4	4	16
93	5	5	5	5	20
94	4	3	3	3	13
95	4	4	5	4	17
96	4	4	3	5	16
97	4	3	4	4	15
98	4	4	4	4	16
99	5	5	5	5	20
100	4	4	4	4	16
101	5	5	4	5	19
102	5	5	4	4	18
103	4	4	4	4	16
104	5	4	4	4	17
105	5	5	4	5	19
106	5	5	5	5	20
107	5	4	4	3	16
108	2	4	4	5	15
109	5	5	5	5	20
110	4	5	5	5	19
111	5	5	4	4	18
112	5	5	5	5	20
113	4	5	4	5	18
114	4	5	5	4	18
115	4	5	4	4	17
116	5	5	5	4	19
117	4	3	4	5	16
118	4	4	4	4	16
119	5	5	4	5	19
120	4	5	4	5	18
121	5	5	5	4	19
122	5	5	4	4	18

No	X1.1	X1.2	X1.3	X1.4	TOTALX1
123	5	5	4	4	18
124	5	5	4	4	18
125	4	4	4	4	16
126	5	5	4	4	18
127	4	4	4	3	15
128	4	4	4	4	16
129	4	4	4	4	16
130	4	4	5	3	16
131	4	5	5	3	17
132	5	5	5	4	19
133	5	5	5	4	19
134	4	4	5	5	18
135	4	3	4	3	14
136	4	4	4	4	16
137	5	5	5	4	19
138	4	5	5	3	17
139	5	5	4	4	18
140	5	5	5	4	19
141	4	5	5	4	18
142	5	5	4	4	18
143	5	5	4	5	19
144	4	4	5	4	17
145	4	5	4	4	17
146	4	5	5	4	18
147	4	4	4	3	15
148	4	4	4	3	15
149	4	3	4	3	14
150	4	4	4	5	17
151	4	5	5	5	19
152	4	4	4	5	17
153	4	4	4	4	16



No	X1.1	X1.2	X1.3	X1.4	TOTALX1
154	5	5	5	5	20
155	4	4	4	4	16
156	4	5	4	4	17
157	5	5	5	4	19
158	4	5	5	3	17
159	4	4	4	5	17
160	5	5	5	5	20
161	4	4	4	3	15
162	5	5	5	3	18
163	4	5	4	4	17
164	3	3	3	4	13
165	3	4	3	3	13
166	3	3	3	3	12
167	3	4	5	3	15
168	4	4	5	4	17
169	3	4	5	4	16
170	3	4	5	4	16
171	3	3	5	4	15
172	3	5	3	3	14
173	3	4	3	4	14
174	4	4	4	3	15
175	4	3	3	3	13
176	4	3	5	4	16
177	5	3	4	3	15
178	5	4	3	5	17
179	3	3	5	5	16
180	4	5	5	3	17
181	3	4	5	4	16
182	4	4	3	3	14
183	3	3	5	3	14
184	4	3	4	4	15

No	X1.1	X1.2	X1.3	X1.4	TOTALX1
185	3	4	3	3	13
186	3	3	3	3	12
187	3	4	4	3	14
188	4	4	4	4	16
189	3	3	5	3	14
190	4	3	3	4	14
191	4	5	5	3	17
192	4	4	3	3	14
193	3	3	5	4	15
194	4	4	4	4	16
195	3	3	4	3	13
196	3	3	3	3	12
197	5	4	3	3	15
198	3	3	5	3	14
199	3	4	3	4	14
200	5	3	5	4	17
201	4	5	5	3	17
202	3	5	5	3	16
203	3	3	5	4	15
204	3	3	3	3	12
205	3	4	4	3	14
206	4	4	4	4	16
207	3	3	5	3	14
208	4	3	3	4	14
209	4	5	5	3	17
210	4	4	3	3	14
211	3	3	5	4	15
212	3	3	4	3	13
213	3	5	5	5	18
214	3	3	3	3	12
215	5	4	3	3	15

No	X1.1	X1.2	X1.3	X1.4	TOTALX1
216	3	3	3	3	12
217	3	4	4	3	14
218	4	4	4	4	16
219	3	3	4	3	13
220	3	4	3	4	14
221	3	3	5	4	15
222	3	4	3	4	14
223	4	4	4	3	15
224	4	3	3	3	13
225	4	3	4	4	15
226	5	3	4	3	15
227	5	4	3	5	17
228	3	3	4	5	15
229	4	5	5	3	17
230	2	3	4	3	12
231	4	4	3	3	14
232	3	3	3	3	12
233	4	3	4	4	15
234	3	4	3	3	13
235	3	3	3	3	12
236	3	4	4	3	14
237	3	3	3	3	12
238	3	3	5	3	14
239	4	3	3	4	14
240	3	4	4	2	13
241	4	4	4	3	15
242	3	3	5	4	15
243	4	4	4	4	16
244	3	3	4	3	13
245	3	3	4	3	13
246	5	4	4	3	16

No	X1.1	X1.2	X1.3	X1.4	TOTALX1
247	3	3	5	3	14
248	3	4	4	4	15
249	5	3	5	4	17
250	5	4	4	3	16
251	4	3	5	5	17
252	2	4	4	4	14
253	3	4	4	4	15
254	3	4	5	5	17
255	2	2	3	3	10
256	3	3	4	3	13
257	3	3	4	3	13
258	3	3	4	4	14
259	3	2	3	4	12
260	3	2	3	4	12
261	4	2	4	4	14
262	3	3	3	4	13
263	3	3	4	4	14
264	3	4	3	3	13
265	3	2	3	3	11
266	3	2	3	3	11
267	3	3	3	3	12
268	3	3	3	3	12
269	3	2	3	3	11
270	3	3	3	3	12
271	3	2	3	3	11
272	3	3	4	4	14

## Religiuitas (X2)

No	X2.1	X2.2	X2.3	X2.4	TOTALX2
1	5	5	5	5	20

No	X2.1	X2.2	X2.3	X2.4	TOTALX2
2	4	4	3	2	13
3	5	3	4	3	15
4	5	5	4	2	16
5	5	4	4	3	16
6	3	3	3	2	11
7	5	5	5	5	20
8	4	5	4	4	17
9	4	4	4	2	14
10	4	3	2	4	13
11	2	3	3	3	11
12	5	5	4	3	17
13	5	5	5	5	20
14	5	5	5	4	19
15	5	5	5	5	20
16	5	5	5	2	17
17	5	5	5	3	18
18	5	4	5	4	18
19	4	4	4	3	15
20	4	4	4	2	14
21	5	5	5	5	20
22	4	4	4	2	14
23	5	4	4	2	15
24	5	5	5	4	19
25	3	4	4	2	13
26	5	5	5	3	18
27	4	4	4	4	16
28	5	5	5	4	19
29	3	4	4	2	13
30	4	5	4	4	17
31	4	4	4	4	16
32	5	4	3	3	15

No	X2.1	X2.2	X2.3	X2.4	TOTALX2
33	5	4	5	3	17
34	5	4	4	3	16
35	5	5	5	5	20
36	4	4	4	4	16
37	3	3	3	3	12
38	4	4	4	4	16
39	4	4	4	4	16
40	5	2	3	4	14
41	4	5	5	4	18
42	5	5	5	3	18
43	5	5	4	4	18
44	5	5	5	5	20
45	5	4	4	3	16
46	4	4	4	4	16
47	4	4	4	4	16
48	5	4	5	4	18
49	3	3	3	3	12
50	4	3	4	2	13
51	3	3	3	3	12
52	4	4	4	3	15
53	5	5	5	3	18
54	4	4	4	2	14
55	4	4	4	3	15
56	5	5	5	4	19
57	2	2	2	5	11
58	5	4	5	4	18
59	5	5	5	5	20
60	5	5	4	2	16
61	4	4	3	4	15
62	5	5	4	4	18
63	5	5	4	2	16

No	X2.1	X2.2	X2.3	X2.4	TOTALX2
64	5	5	5	5	20
65	5	4	4	3	16
66	4	4	3	3	14
67	4	4	5	4	17
68	5	5	5	3	18
69	3	5	5	3	16
70	3	3	3	3	12
71	1	1	2	3	7
72	4	4	4	4	16
73	3	4	4	3	14
74	4	4	4	4	16
75	5	4	3	3	15
76	5	5	5	5	20
77	4	3	5	2	14
78	3	3	3	2	11
79	4	4	1	4	13
80	4	4	4	4	16
81	5	5	5	5	20
82	4	4	4	2	14
83	5	4	4	3	16
84	5	5	5	5	20
85	3	3	3	4	13
86	4	4	4	2	14
87	5	5	5	4	19
88	5	3	2	2	12
89	4	3	4	5	16
90	2	2	2	4	10
91	5	5	5	4	19
92	5	3	5	5	18
93	5	5	5	5	20
94	3	3	3	3	12

No	X2.1	X2.2	X2.3	X2.4	TOTALX2
95	4	5	4	4	17
96	4	3	3	2	12
97	4	4	3	3	14
98	4	4	4	5	17
99	4	5	5	3	17
100	4	4	4	3	15
101	4	5	5	5	19
102	5	4	4	3	16
103	5	5	5	3	18
104	4	4	4	1	13
105	4	5	5	4	18
106	5	4	4	2	15
107	5	5	5	3	18
108	5	4	4	5	18
109	4	4	4	3	15
110	4	5	5	4	18
111	5	4	4	3	16
112	4	4	4	1	13
113	5	5	5	3	18
114	4	4	4	4	16
115	4	4	4	4	16
116	3	3	3	3	12
117	5	5	5	5	20
118	5	4	4	5	18
119	4	5	5	3	17
120	4	4	4	4	16
121	4	3	3	2	12
122	5	5	5	3	18
123	5	5	5	3	18
124	4	4	4	4	16
125	5	5	5	4	19



No	X2.1	X2.2	X2.3	X2.4	TOTALX2
126	5	5	5	5	20
127	3	5	5	3	16
128	4	4	4	5	17
129	5	4	4	3	16
130	5	5	5	4	19
131	4	5	5	3	17
132	5	3	3	3	14
133	5	4	4	4	17
134	3	3	4	3	13
135	4	4	4	3	15
136	5	4	4	4	17
137	5	5	5	2	17
138	5	5	5	3	18
139	4	4	4	4	16
140	4	5	4	5	18
141	4	4	4	3	15
142	4	4	4	2	14
143	4	4	4	2	14
144	4	4	5	4	17
145	3	4	4	2	13
146	4	4	4	5	17
147	3	4	3	4	14
148	5	4	4	3	16
149	4	4	3	4	15
150	4	5	5	4	18
151	4	4	4	4	16
152	4	4	4	3	15
153	5	5	4	5	19
154	3	4	4	3	14
155	4	5	4	3	16
156	4	5	4	3	16

No	X2.1	X2.2	X2.3	X2.4	TOTALX2
157	4	3	3	2	12
158	4	4	4	3	15
159	4	4	4	4	16
160	4	5	4	5	18
161	4	4	4	5	17
162	4	4	4	3	15
163	3	3	3	4	13
164	3	3	5	3	14
165	3	3	5	3	14
166	4	3	3	3	13
167	3	3	4	3	13
168	4	3	4	4	15
169	4	3	5	3	15
170	3	4	5	3	15
171	3	3	5	3	14
172	4	3	5	4	16
173	4	3	5	3	15
174	3	4	4	4	15
175	3	4	4	3	14
176	3	4	5	4	16
177	5	3	5	4	17
178	5	4	3	3	15
179	3	3	4	3	13
180	4	4	5	3	16
181	5	5	5	4	19
182	3	3	5	3	14
183	5	4	5	4	18
184	3	3	5	3	14
185	3	3	4	4	14
186	4	4	3	4	15
187	5	5	3	5	18

No	X2.1	X2.2	X2.3	X2.4	TOTALX2
188	5	4	3	3	15
189	4	3	3	3	13
190	3	5	4	4	16
191	3	4	3	3	13
192	3	4	4	4	15
193	4	3	3	3	13
194	4	4	4	4	16
195	4	4	4	4	16
196	3	4	5	3	15
197	5	3	4	3	15
198	4	4	4	3	15
199	3	4	3	4	14
200	5	3	3	3	14
201	3	3	4	4	14
202	3	4	3	3	13
203	4	3	3	3	13
204	4	4	3	4	15
205	5	5	5	4	19
206	5	4	5	3	17
207	4	3	5	3	15
208	3	5	4	4	16
209	3	4	4	3	14
210	3	4	4	4	15
211	4	3	4	5	16
212	4	4	4	3	15
213	4	4	4	3	15
214	3	4	5	3	15
215	5	3	4	5	17
216	4	3	4	3	14
217	3	3	4	3	13
218	4	3	5	4	16

No	X2.1	X2.2	X2.3	X2.4	TOTALX2
219	4	3	5	3	15
220	3	4	4	3	14
221	3	3	4	3	13
222	4	3	5	3	15
223	3	4	4	3	14
224	3	4	5	3	15
225	3	4	5	4	16
226	5	3	4	4	16
227	5	4	5	3	17
228	3	3	5	3	14
229	4	4	3	5	16
230	5	5	3	4	17
231	3	3	3	3	12
232	5	4	3	4	16
233	3	3	3	5	14
234	3	3	4	5	15
235	4	4	4	4	16
236	5	5	5	5	20
237	5	4	5	5	19
238	4	3	5	5	17
239	3	5	4	4	16
240	3	4	4	3	14
241	3	4	4	5	16
242	4	3	4	4	15
243	4	4	4	5	17
244	4	4	4	4	16
245	3	4	5	5	17
246	5	3	4	3	15
247	4	4	4	5	17
248	3	4	4	5	16
249	5	3	5	5	18

No	X2.1	X2.2	X2.3	X2.4	TOTALX2
250	5	5	5	5	20
251	5	3	4	5	17
252	5	3	3	3	14
253	4	5	3	4	16
254	5	5	3	5	18
255	2	2	3	2	9
256	3	3	4	3	13
257	3	3	3	3	12
258	2	3	3	3	11
259	3	3	3	3	12
260	3	4	3	3	13
261	3	4	3	3	13
262	3	3	3	2	11
263	2	3	3	3	11
264	3	4	3	3	13
265	2	4	3	2	11
266	2	3	3	2	10
267	3	3	3	3	12
268	3	4	3	3	13
269	3	2	3	2	10
270	3	4	3	3	13
271	3	2	2	2	9
272	3	4	4	3	14

## Kepercayaan (Y1)

No	Y1.1	Y1.2	Y1.3	Y1.4	TOTALY1
1	5	5	5	5	20
2	4	4	4	4	16
3	3	5	5	5	18
4	4	4	4	4	16

No	Y1.1	Y1.2	Y1.3	Y1.4	TOTALY1
5	5	5	4	5	19
6	4	5	5	5	19
7	5	5	5	5	20
8	5	5	5	4	19
9	4	4	4	4	16
10	3	3	4	3	13
11	3	5	2	5	15
12	3	3	4	5	15
13	5	3	4	4	16
14	5	5	4	5	19
15	5	5	5	5	20
16	3	5	4	3	15
17	5	5	5	5	20
18	4	4	5	5	18
19	4	4	4	4	16
20	4	4	4	3	15
21	5	5	5	5	20
22	3	3	3	3	12
23	5	5	5	5	20
24	5	5	5	5	20
25	3	5	3	5	16
26	3	4	4	4	15
27	4	4	2	3	13
28	1	3	5	5	14
29	4	4	4	5	17
30	4	3	4	4	15
31	4	3	4	4	15
32	2	3	3	3	11
33	5	5	4	4	18
34	5	3	5	3	16
35	5	5	5	5	20

No	Y1.1	Y1.2	Y1.3	Y1.4	TOTALY1
36	3	3	3	4	13
37	3	3	3	3	12
38	4	4	4	4	16
39	3	3	3	3	12
40	3	4	5	3	15
41	4	4	5	4	17
42	5	5	5	5	20
43	5	5	5	5	20
44	5	5	5	5	20
45	3	3	4	4	14
46	4	2	4	4	14
47	4	4	4	4	16
48	5	5	5	5	20
49	3	3	3	3	12
50	4	3	4	4	15
51	3	3	3	3	12
52	4	4	4	4	16
53	3	3	5	5	16
54	4	4	4	4	16
55	4	4	4	4	16
56	3	5	5	5	18
57	2	2	2	2	8
58	5	5	3	5	18
59	5	5	5	5	20
60	1	3	5	5	14
61	4	4	4	4	16
62	5	5	5	5	20
63	3	3	4	4	14
64	5	5	5	5	20
65	4	5	4	4	17
66	3	3	3	4	13

No	Y1.1	Y1.2	Y1.3	Y1.4	TOTALY1
67	3	3	4	3	13
68	5	4	5	5	19
69	3	5	3	5	16
70	3	3	3	3	12
71	1	2	2	2	7
72	4	4	4	4	16
73	3	5	4	3	15
74	4	3	3	5	15
75	4	3	4	4	15
76	5	5	5	5	20
77	3	4	4	4	15
78	3	3	3	3	12
79	4	4	4	4	16
80	2	2	4	4	12
81	5	5	5	5	20
82	3	3	3	4	13
83	4	4	4	4	16
84	5	5	5	5	20
85	3	3	3	3	12
86	3	4	4	4	15
87	5	5	5	5	20
88	1	4	4	4	13
89	5	5	4	5	19
90	2	3	2	2	9
91	5	5	5	5	20
92	4	5	5	5	19
93	5	5	5	5	20
94	3	3	3	3	12
95	4	4	4	4	16
96	4	3	4	4	15
97	3	3	3	4	13



<b>No</b>	<b>Y1.1</b>	<b>Y1.2</b>	<b>Y1.3</b>	<b>Y1.4</b>	<b>TOTALY1</b>
98	3	3	3	3	12
99	5	5	5	4	19
100	4	4	4	4	16
101	5	5	4	3	17
102	4	4	4	5	17
103	5	4	4	4	17
104	5	3	2	3	13
105	5	5	4	4	18
106	5	4	4	4	17
107	4	4	4	4	16
108	4	3	4	3	14
109	4	5	4	3	16
110	4	5	5	5	19
111	4	5	4	4	17
112	5	5	5	4	19
113	4	5	4	4	17
114	4	5	4	4	17
115	4	5	4	5	18
116	4	4	5	4	17
117	4	3	4	4	15
118	4	3	4	4	15
119	5	5	4	4	18
120	3	3	4	4	14
121	5	3	4	4	16
122	4	5	5	5	19
123	5	4	4	4	17
124	4	5	4	5	18
125	5	4	4	4	17
126	5	5	4	5	19
127	3	2	4	4	13
128	4	5	4	5	18

No	Y1.1	Y1.2	Y1.3	Y1.4	TOTALY1
129	4	4	4	4	16
130	5	4	4	4	17
131	4	4	4	4	16
132	5	5	5	4	19
133	5	5	5	4	19
134	4	4	4	4	16
135	4	4	2	3	13
136	4	4	4	4	16
137	5	4	4	4	17
138	4	4	5	2	15
139	4	5	4	4	17
140	5	5	4	4	18
141	5	5	4	4	18
142	5	5	4	4	18
143	5	5	5	4	19
144	4	4	5	3	16
145	4	5	4	4	17
146	5	4	4	3	16
147	4	4	5	4	17
148	5	4	5	3	17
149	4	4	3	3	14
150	4	4	5	3	16
151	5	5	5	5	20
152	5	5	4	3	17
153	5	4	4	3	16
154	5	5	4	4	18
155	4	4	4	4	16
156	5	5	5	3	18
157	5	5	4	5	19
158	5	4	4	5	18
159	4	4	4	3	15

No	Y1.1	Y1.2	Y1.3	Y1.4	TOTALY1
160	5	4	5	5	19
161	5	4	5	5	19
162	5	4	4	5	18
163	5	4	5	4	18
164	3	3	5	3	14
165	3	3	5	3	14
166	4	3	3	3	13
167	3	3	4	3	13
168	4	3	4	4	15
169	4	3	5	3	15
170	3	4	5	3	15
171	3	3	5	3	14
172	4	3	5	4	16
173	4	3	5	3	15
174	3	4	4	4	15
175	3	4	4	3	14
176	3	4	5	4	16
177	5	3	5	4	17
178	5	4	3	3	15
179	3	3	4	3	13
180	4	4	5	3	16
181	5	5	5	4	19
182	3	3	5	3	14
183	5	4	5	4	18
184	3	3	5	3	14
185	3	3	4	4	14
186	4	4	3	4	15
187	5	5	3	5	18
188	5	4	3	3	15
189	4	3	3	3	13
190	3	5	4	4	16

No	Y1.1	Y1.2	Y1.3	Y1.4	TOTALY1
191	3	4	3	3	13
192	3	4	4	4	15
193	4	3	3	3	13
194	4	4	4	4	16
195	4	4	4	4	16
196	3	4	5	3	15
197	5	3	4	3	15
198	4	4	4	3	15
199	3	4	3	4	14
200	5	3	3	3	14
201	3	3	4	4	14
202	3	4	3	3	13
203	4	3	3	3	13
204	4	4	3	4	15
205	5	5	5	4	19
206	5	4	5	3	17
207	4	3	5	3	15
208	3	5	4	4	16
209	3	4	4	3	14
210	3	4	4	4	15
211	4	3	4	5	16
212	4	4	4	3	15
213	4	4	4	3	15
214	3	4	5	3	15
215	5	3	4	5	17
216	4	3	4	3	14
217	3	3	4	3	13
218	4	3	5	4	16
219	4	3	5	3	15
220	3	4	4	3	14
221	3	3	4	3	13

No	Y1.1	Y1.2	Y1.3	Y1.4	TOTALY1
222	4	3	5	3	15
223	3	4	4	3	14
224	3	4	5	3	15
225	3	4	5	4	16
226	5	3	4	4	16
227	5	4	5	3	17
228	3	3	5	3	14
229	4	4	3	5	16
230	5	5	3	4	17
231	3	3	3	3	12
232	5	4	3	4	16
233	3	3	3	5	14
234	3	3	4	5	15
235	4	4	4	4	16
236	5	5	5	5	20
237	5	4	5	5	19
238	4	3	5	5	17
239	3	5	4	4	16
240	3	4	4	3	14
241	3	4	4	5	16
242	4	3	4	4	15
243	4	4	4	5	17
244	4	4	4	4	16
245	3	4	5	5	17
246	5	3	4	3	15
247	4	4	4	5	17
248	3	4	4	5	16
249	5	3	5	5	18
250	5	5	5	5	20
251	5	3	4	5	17
252	5	3	3	3	14

No	Y1.1	Y1.2	Y1.3	Y1.4	TOTALY1
253	4	5	3	4	16
254	5	5	3	5	18
255	3	2	3	3	11
256	4	4	3	3	14
257	4	4	3	4	15
258	4	4	3	4	15
259	3	3	3	3	12
260	3	3	4	4	14
261	4	4	3	4	15
262	3	4	4	3	14
263	4	4	4	4	16
264	3	4	3	4	14
265	3	4	3	3	13
266	3	3	3	3	12
267	3	3	3	4	13
268	3	4	3	3	13
269	3	3	3	3	12
270	3	4	3	4	14
271	3	2	3	3	11
272	4	4	4	3	15

### Intensi wakaf (Y2)

No	Y2.1	Y2.2	Y2.3	TOTALY2
1	5	5	5	15
2	4	4	4	12
3	5	5	4	14
4	5	5	4	14
5	4	4	4	12
6	5	4	4	13
7	5	5	4	14

<b>No</b>	<b>Y2.1</b>	<b>Y2.2</b>	<b>Y2.3</b>	<b>TOTALY2</b>
8	5	5	5	15
9	5	4	4	13
10	2	4	4	10
11	5	5	5	15
12	4	5	5	14
13	5	5	4	14
14	5	5	5	15
15	4	5	4	13
16	4	5	5	14
17	4	5	4	13
18	5	5	5	15
19	4	3	4	11
20	4	4	4	12
21	5	5	4	14
22	4	5	4	13
23	5	5	5	15
24	5	5	4	14
25	5	5	4	14
26	5	5	4	14
27	4	4	4	12
28	5	5	4	14
29	4	4	4	12
30	4	4	4	12
31	4	4	4	12
32	4	4	5	13
33	4	5	5	14
34	5	5	5	15
35	5	5	5	15
36	4	4	5	13
37	4	3	4	11
38	4	4	4	12

No	Y2.1	Y2.2	Y2.3	TOTALY2
39	5	5	5	15
40	4	5	5	14
41	5	5	4	14
42	5	5	5	15
43	4	5	5	14
44	5	5	4	14
45	5	5	4	14
46	4	4	5	13
47	4	5	4	13
48	4	5	5	14
49	4	4	4	12
50	4	4	4	12
51	4	3	4	11
52	4	4	4	12
53	4	5	5	14
54	4	4	4	12
55	4	4	4	12
56	5	5	5	15
57	4	4	4	12
58	4	5	4	13
59	5	5	5	15
60	4	5	5	14
61	4	4	4	12
62	5	5	5	15
63	4	4	4	12
64	5	5	5	15
65	4	5	4	13
66	4	5	5	14
67	4	4	4	12
68	4	5	5	14
69	5	4	4	13



No	Y2.1	Y2.2	Y2.3	TOTALY2
70	5	5	5	15
71	4	4	4	12
72	4	5	5	14
73	5	4	4	13
74	5	5	5	15
75	5	4	4	13
76	4	4	4	12
77	4	5	5	14
78	5	4	4	13
79	4	4	4	12
80	5	5	5	15
81	4	4	4	12
82	4	4	4	12
83	3	3	3	9
84	5	5	5	15
85	5	4	4	13
86	4	5	5	14
87	4	4	4	12
88	4	3	3	10
89	5	5	5	15
90	5	5	5	15
91	4	4	4	12
92	5	5	5	15
93	5	5	5	15
94	3	5	5	13
95	4	4	4	12
96	5	4	4	13
97	5	5	5	15
98	4	5	5	14
99	5	3	3	11
100	5	4	4	13

<b>No</b>	<b>Y2.1</b>	<b>Y2.2</b>	<b>Y2.3</b>	<b>TOTALY2</b>
101	3	3	4	10
102	4	4	4	12
103	5	4	4	13
104	5	5	5	15
105	5	5	5	15
106	4	4	4	12
107	4	5	4	13
108	4	4	4	12
109	4	4	4	12
110	4	4	4	12
111	4	4	5	13
112	3	4	4	11
113	4	4	4	12
114	3	4	3	10
115	5	4	4	13
116	4	4	3	11
117	4	5	5	14
118	4	4	4	12
119	4	4	4	12
120	5	5	4	14
121	3	4	4	11
122	4	5	4	13
123	4	5	4	13
124	4	3	3	10
125	4	4	4	12
126	4	4	4	12
127	4	5	4	13
128	4	4	4	12
129	4	4	4	12
130	3	3	3	9
131	5	5	5	15

No	Y2.1	Y2.2	Y2.3	TOTALY2
132	4	4	4	12
133	5	5	4	14
134	4	4	4	12
135	5	4	4	13
136	5	3	2	10
137	5	5	4	14
138	5	4	4	13
139	4	4	4	12
140	4	3	4	11
141	4	5	4	13
142	4	5	5	14
143	4	5	4	13
144	5	5	5	15
145	4	5	4	13
146	4	5	4	13
147	4	5	4	13
148	4	4	5	13
149	4	3	4	11
150	4	3	4	11
151	5	5	4	14
152	4	4	5	13
153	5	3	4	12
154	4	5	5	14
155	5	4	4	13
156	4	5	4	13
157	5	4	4	13
158	5	5	4	14
159	3	2	4	9
160	4	5	4	13
161	4	4	4	12
162	5	4	4	13

No	Y2.1	Y2.2	Y2.3	TOTALY2
163	4	4	4	12
164	5	5	5	15
165	5	5	5	15
166	4	4	4	12
167	5	5	3	13
168	4	4	4	12
169	5	4	4	13
170	4	4	5	13
171	4	5	4	13
172	5	5	4	14
173	5	5	4	14
174	5	5	4	14
175	5	5	5	15
176	4	4	5	13
177	4	5	4	13
178	5	4	4	13
179	4	4	5	13
180	5	4	5	14
181	5	5	4	14
182	4	4	5	13
183	5	5	5	15
184	5	5	4	14
185	5	4	4	13
186	5	5	4	14
187	4	4	4	12
188	5	5	5	15
189	5	5	4	14
190	5	4	4	13
191	4	4	4	12
192	5	4	5	14
193	5	4	5	14

No	Y2.1	Y2.2	Y2.3	TOTALY2
194	5	4	4	13
195	5	4	5	14
196	5	5	5	15
197	4	4	5	13
198	5	5	5	15
199	5	5	5	15
200	5	4	4	13
201	5	5	5	15
202	5	5	5	15
203	4	5	4	13
204	4	4	4	12
205	4	4	4	12
206	4	4	4	12
207	4	4	5	13
208	3	4	4	11
209	4	4	4	12
210	4	5	4	13
211	5	4	4	13
212	5	5	4	14
213	4	5	5	14
214	4	4	4	12
215	4	4	4	12
216	5	5	4	14
217	3	4	4	11
218	4	5	4	13
219	4	5	4	13
220	5	4	4	13
221	4	4	4	12
222	4	4	4	12
223	4	5	4	13
224	4	4	4	12

No	Y2.1	Y2.2	Y2.3	TOTALY2
225	4	4	4	12
226	4	4	4	12
227	5	4	4	13
228	4	4	4	12
229	4	5	5	14
230	5	5	4	14
231	4	4	4	12
232	4	4	4	12
233	4	4	4	12
234	4	4	4	12
235	4	5	5	14
236	4	5	5	14
237	5	5	5	15
238	4	5	5	14
239	5	5	5	15
240	4	4	4	12
241	4	4	4	12
242	4	4	4	12
243	4	5	5	14
244	5	4	4	13
245	5	4	4	13
246	4	4	4	12
247	4	4	4	12
248	4	5	5	14
249	4	4	4	12
250	4	4	4	12
251	5	5	5	15
252	5	4	4	13
253	5	4	4	13
254	5	5	5	15
255	4	5	5	14

<b>No</b>	<b>Y2.1</b>	<b>Y2.2</b>	<b>Y2.3</b>	<b>TOTALY2</b>
256	4	4	4	12
257	5	5	5	15
258	5	4	4	13
259	5	5	5	15
260	5	4	4	13
261	5	5	5	15
262	4	4	4	12
263	4	4	4	12
264	4	4	4	12
265	2	4	5	11
266	3	3	5	11
267	5	5	4	14
268	5	5	4	14
269	3	4	4	11
270	2	4	5	11
271	3	5	4	12
272	4	4	4	12

### Lampiran 3 Data Uji Validitas dan Reliabilitas

#### Correlations

		X1.1	X1.2	X1.3	X1.4	Promosi
X1.1	Pearson Correlation	1	.615**	.354**	.456**	.800**
	Sig. (2-tailed)		.000	.000	.000	.000
	N	272	272	272	272	272
X1.2	Pearson Correlation	.615**	1	.407**	.430**	.815**
	Sig. (2-tailed)	.000		.000	.000	.000
	N	272	272	272	272	272
X1.3	Pearson Correlation	.354**	.407**	1	.359**	.688**
	Sig. (2-tailed)	.000	.000		.000	.000
	N	272	272	272	272	272
X1.4	Pearson Correlation	.456**	.430**	.359**	1	.736**
	Sig. (2-tailed)	.000	.000	.000		.000
	N	272	272	272	272	272
Promosi	Pearson Correlation	.800**	.815**	.688**	.736**	1
	Sig. (2-tailed)	.000	.000	.000	.000	
	N	272	272	272	272	272

\*\* . Correlation is significant at the 0.01 level (2-tailed).

#### Correlations

		X2.1	X2.2	X2.3	X2.4	Religiuitas
X2.1	Pearson Correlation	1	.501**	.399**	.234**	.744**
	Sig. (2-tailed)		.000	.000	.000	.000
	N	272	272	272	272	272
X2.2	Pearson Correlation	.501**	1	.491**	.252**	.768**
	Sig. (2-tailed)	.000		.000	.000	.000
	N	272	272	272	272	272
X2.3	Pearson Correlation	.399**	.491**	1	.226**	.724**
	Sig. (2-tailed)	.000	.000		.000	.000
	N	272	272	272	272	272
X2.4	Pearson Correlation	.234**	.252**	.226**	1	.627**
	Sig. (2-tailed)					
	N	272	272	272	272	272



	Sig. (2-tailed)	.000	.000	.000		.000
	N	272	272	272	272	272
Religuitas	Pearson Correlation	.744**	.768**	.724**	.627**	1
	Sig. (2-tailed)	.000	.000	.000	.000	
	N	272	272	272	272	272

\*\* . Correlation is significant at the 0.01 level (2-tailed).

#### Correlations

		Y1.1	Y1.2	Y1.3	Y1.4	Kepercayaan
Y1.1	Pearson Correlation	1	.484**	.319**	.342**	.755**
	Sig. (2-tailed)		.000	.000	.000	.000
	N	272	272	272	272	272
Y1.2	Pearson Correlation	.484**	1	.314**	.460**	.777**
	Sig. (2-tailed)	.000		.000	.000	.000
	N	272	272	272	272	272
Y1.3	Pearson Correlation	.319**	.314**	1	.327**	.659**
	Sig. (2-tailed)	.000	.000		.000	.000
	N	272	272	272	272	272
Y1.4	Pearson Correlation	.342**	.460**	.327**	1	.721**
	Sig. (2-tailed)	.000	.000	.000		.000
	N	272	272	272	272	272
Kepercayaan	Pearson Correlation	.755**	.777**	.659**	.721**	1
	Sig. (2-tailed)	.000	.000	.000	.000	
	N	272	272	272	272	272

\*\* . Correlation is significant at the 0.01 level (2-tailed).

#### Correlations

		Y2.1	Y2.2	Y2.3	Intensi wakaf
Y2.1	Pearson Correlation	1	.371**	.158**	.704**
	Sig. (2-tailed)		.000	.009	.000
	N	272	272	272	272
Y2.2	Pearson Correlation	.371**	1	.493**	.834**
	Sig. (2-tailed)	.000		.000	.000
	N	272	272	272	272

Y2.3	Pearson Correlation	.158**	.493**	1	.706**
	Sig. (2-tailed)	.009	.000		.000
	N	272	272	272	272
Intensi wakaf	Pearson Correlation	.704**	.834**	.706**	1
	Sig. (2-tailed)	.000	.000	.000	
	N	272	272	272	272

\*\* . Correlation is significant at the 0.01 level (2-tailed).

#### Reliability Statistics X1

Cronbach's Alpha	N of Items
.803	5

#### Reliability Statistics X2

Cronbach's Alpha	N of Items
.783	5

#### Reliability Statistics Y1

Cronbach's Alpha	N of Items
.790	5

#### Reliability Statistics Y2

Cronbach's Alpha	N of Items
.801	4

## Lampiran 4 Data Tanggapan Responden

### Descriptive Statistics

	N	Minimum	Maximum	Mean	Std. Deviation
X1.1	272	2	5	3.93	.821
X1.2	272	1	5	3.94	.861
X1.3	272	2	5	4.06	.788
X1.4	272	2	5	3.92	.813
X2.1	272	1	5	4.01	.865
X2.2	272	1	5	3.94	.802
X2.3	272	1	5	4.04	.812
X2.4	272	1	5	3.49	.937
Y1.1	272	1	5	3.94	.901
Y1.2	272	2	5	3.92	.827
Y1.3	272	2	5	4.06	.783
Y1.4	272	2	5	3.91	.796
Y2.1	272	2	5	4.35	.624
Y2.2	272	2	5	4.40	.611
Y2.3	272	2	5	4.29	.538
Valid N (listwise)	272				

### Frequency Table

#### X1.1

		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	tidak setuju	7	2.6	2.6	2.6
	ragu-ragu	80	29.4	29.4	32.0
	setuju	109	40.1	40.1	72.1
	sangat setuju	76	27.9	27.9	100.0
	Total	272	100.0	100.0	

#### X1.2

		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	sangat tidak setuju	1	.4	.4	.4
	tidak setuju	11	4.0	4.0	4.4
	ragu-ragu	70	25.7	25.7	30.1

setuju	111	40.8	40.8	71.0
sangat setuju	79	29.0	29.0	100.0
Total	272	100.0	100.0	

## X1.3

	Frequency	Percent	Valid Percent	Cumulative Percent
Valid tidak setuju	4	1.5	1.5	1.5
ragu-ragu	65	23.9	23.9	25.4
setuju	115	42.3	42.3	67.6
sangat setuju	88	32.4	32.4	100.0
Total	272	100.0	100.0	

## X1.4

	Frequency	Percent	Valid Percent	Cumulative Percent
Valid tidak setuju	5	1.8	1.8	1.8
ragu-ragu	87	32.0	32.0	33.8
setuju	106	39.0	39.0	72.8
sangat setuju	74	27.2	27.2	100.0
Total	272	100.0	100.0	

## X2.1

	Frequency	Percent	Valid Percent	Cumulative Percent
Valid sangat tidak setuju	1	.4	.4	.4
tidak setuju	8	2.9	2.9	3.3
ragu-ragu	70	25.7	25.7	29.0
setuju	101	37.1	37.1	66.2
sangat setuju	92	33.8	33.8	100.0
Total	272	100.0	100.0	

## X2.2

		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	sangat ridak setuju	1	.4	.4	.4
	tidak setuju	6	2.2	2.2	2.6
	ragu-ragu	71	26.1	26.1	28.7
	setuju	123	45.2	45.2	73.9
	sangat setuju	71	26.1	26.1	100.0
	Total	272	100.0	100.0	

## X2.3

		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	sangat ridak setuju	1	.4	.4	.4
	tidak setuju	6	2.2	2.2	2.6
	ragu-ragu	60	22.1	22.1	24.6
	setuju	119	43.8	43.8	68.4
	sangat setuju	86	31.6	31.6	100.0
	Total	272	100.0	100.0	

## X2.4

		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	sangat ridak setuju	2	.7	.7	.7
	tidak setuju	33	12.1	12.1	12.9
	ragu-ragu	112	41.2	41.2	54.0
	setuju	79	29.0	29.0	83.1
	sangat setuju	46	16.9	16.9	100.0
	Total	272	100.0	100.0	

Y1.1

		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	sangat ridak setuju	4	1.5	1.5	1.5
	tidak setuju	4	1.5	1.5	2.9
	ragu-ragu	83	30.5	30.5	33.5
	setuju	95	34.9	34.9	68.4
	sangat setuju	86	31.6	31.6	100.0
	Total	272	100.0	100.0	

Y1.2

		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	tidak setuju	7	2.6	2.6	2.6
	ragu-ragu	83	30.5	30.5	33.1
	setuju	106	39.0	39.0	72.1
	sangat setuju	76	27.9	27.9	100.0
	Total	272	100.0	100.0	

Y1.3

		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	tidak setuju	7	2.6	2.6	2.6
	ragu-ragu	55	20.2	20.2	22.8
	setuju	126	46.3	46.3	69.1
	sangat setuju	84	30.9	30.9	100.0
	Total	272	100.0	100.0	

Y1.4

		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	tidak setuju	4	1.5	1.5	1.5
	ragu-ragu	87	32.0	32.0	33.5
	setuju	110	40.4	40.4	73.9
	sangat setuju	71	26.1	26.1	100.0
	Total	272	100.0	100.0	

Y2.1

		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	tidak setuju	3	1.1	1.1	1.1
	ragu-ragu	13	4.8	4.8	5.9
	setuju	143	52.6	52.6	58.5
	sangat setuju	113	41.5	41.5	100.0
	Total	272	100.0	100.0	

Y2.2

		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	tidak setuju	1	.4	.4	.4
	ragu-ragu	15	5.5	5.5	5.9
	setuju	130	47.8	47.8	53.7
	sangat setuju	126	46.3	46.3	100.0
	Total	272	100.0	100.0	

## Y2.3

	Frequency	Percent	Valid Percent	Cumulative Percent
Valid tidak setuju	1	.4	.4	.4
ragu-ragu	8	2.9	2.9	3.3
setuju	173	63.6	63.6	66.9
sangat setuju	90	33.1	33.1	100.0
Total	272	100.0	100.0	



## Lampiran 5 Regresi

**Variables Entered/Removed<sup>a</sup>**

Model	Variables Entered	Variables Removed	Method
1	Religiuitas, Promosi <sup>b</sup>		Enter

a. Dependent Variable: Kepercayaan

b. All requested variables entered.

**Model Summary**

Model	R	R Square	Adjusted R Square	Std. Error of the Estimate
1	.748 <sup>a</sup>	.560	.556	1.607

a. Predictors: (Constant), Religiuitas, Promosi

**ANOVA<sup>a</sup>**

Model		Sum of Squares	df	Mean Square	F	Sig.
1	Regression	883.807	2	441.903	171.021	.000 <sup>b</sup>
	Residual	695.072	269	2.584		
	Total	1578.879	271			

a. Dependent Variable: Kepercayaan

b. Predictors: (Constant), Religiuitas, Promosi

**Coefficients<sup>a</sup>**

Model		Unstandardized Coefficients		Standardized Coefficients	t	Sig.
		B	Std. Error	Beta		
1	(Constant)	2.715	.722		3.760	.000
	Promosi	.314	.045	.325	6.953	.000
	Religiuitas	.525	.046	.530	11.315	.000

a. Dependent Variable: Kepercayaan

**Variables Entered/Removed<sup>a</sup>**

Model	Variables Entered	Variables Removed	Method
1	Kepercayaan, Promosi, Religiuitas <sup>b</sup>		Enter

a. Dependent Variable: Intensi wakaf

b. All requested variables entered.

**Model Summary**

Model	R	R Square	Adjusted R Square	Std. Error of the Estimate
1	.166 <sup>a</sup>	.027	.017	1.318

a. Predictors: (Constant), Kepercayaan, Promosi, Religiuitas

**ANOVA<sup>a</sup>**

Model		Sum of Squares	df	Mean Square	F	Sig.
1	Regression	13.142	3	4.381	2.523	.058 <sup>b</sup>
	Residual	465.413	268	1.737		
	Total	478.555	271			

a. Dependent Variable: Intensi wakaf

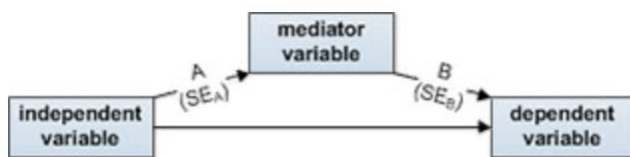
b. Predictors: (Constant), Kepercayaan, Promosi, Religiuitas

**Coefficients<sup>a</sup>**

Model		Unstandardized Coefficients		Standardized Coefficients	t	Sig.
		B	Std. Error	Beta		
1	(Constant)	11.562	.607		19.041	.000
	Promosi	.007	.040	.013	.171	.865
	Religuitas	.083	.046	.151	1.785	.075
	Kepercayaan	.006	.050	.011	.116	.908

a. Dependent Variable: Intensi wakaf

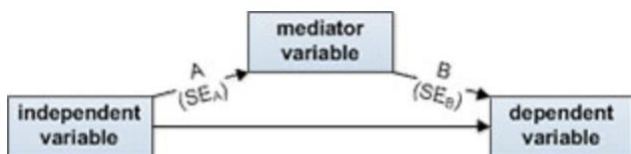
## Lampiran 6 Sobel Test Calculator

A:  ?B:  ?SE<sub>A</sub>:  ?SE<sub>B</sub>:  ?**Calculate!**

Sobel test statistic: 0.11998226

One-tailed probability: 0.45224860

Two-tailed probability: 0.90449720

A:  ?B:  ?SE<sub>A</sub>:  ?SE<sub>B</sub>:  ?**Calculate!**

Sobel test statistic: 0.11999337

One-tailed probability: 0.45224420

Two-tailed probability: 0.90448840