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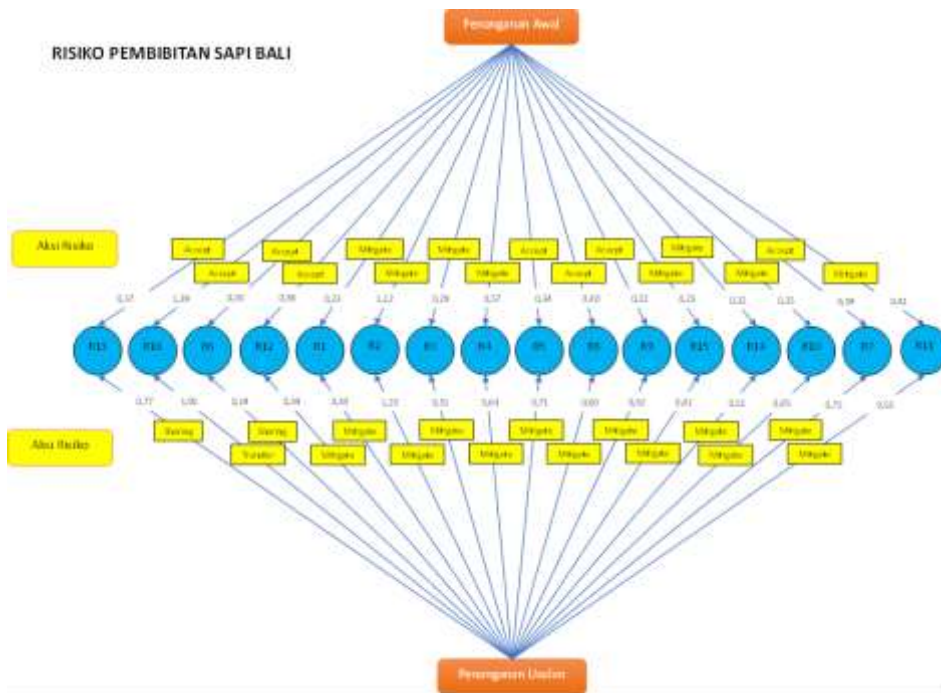
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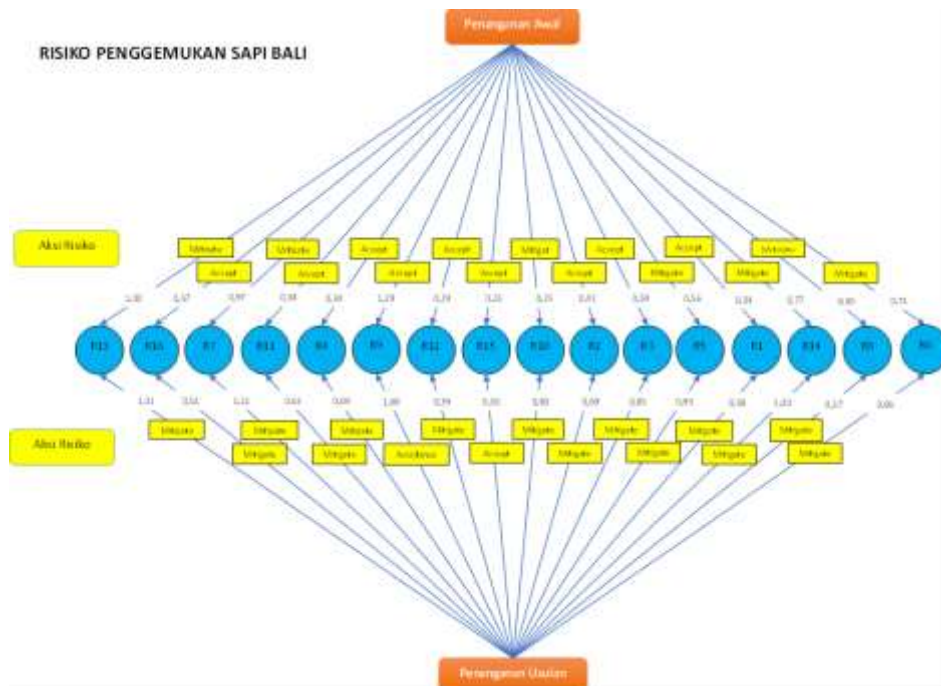


### LAMPIRAN

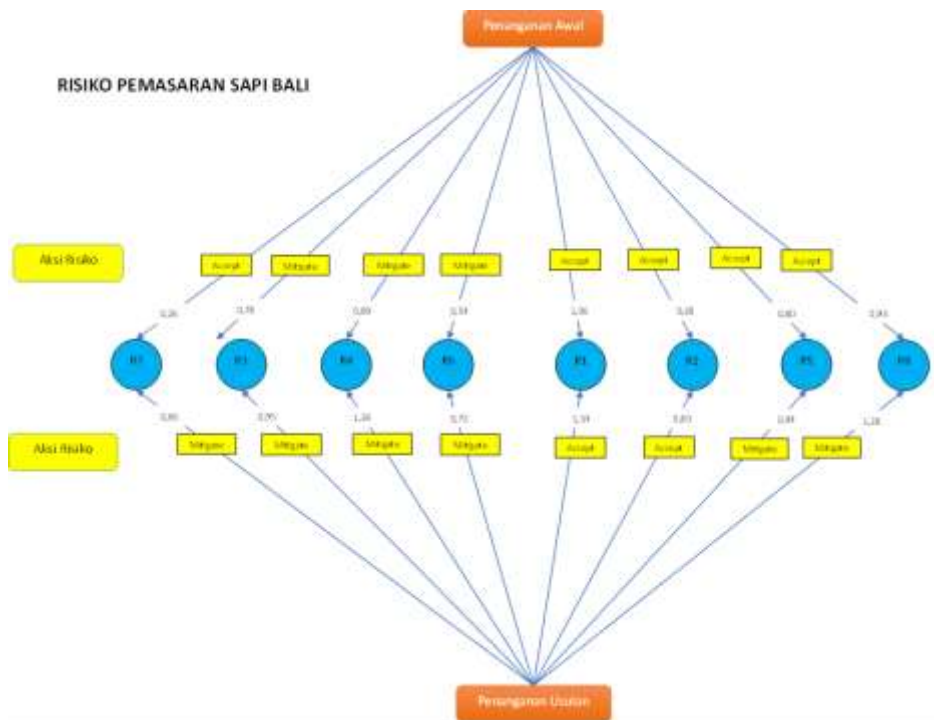
Lampiran 1. Usulan Penanganan untuk Risiko Pembibitan Sapi Bali



Lampiran 2. Usulan Penanganan untuk Risiko Penggemukan Sapi Bali.



## Lampiran 3. Usulan Penanganan untuk Risiko Pemasaran Sapi Bali



## Lampiran 4. Artikel Prosiding Internasional "Identification Internal and External Risk in Bali Cattle Business"

### Identification Internal and External Risk in Bali Cattle Business

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**Abstract.** Environmental risks in Bali cattle farming can have a detrimental impact on small farmers, losses that can be caused by the internal and external environment. This study aims to examine environmental risks that can cause potential losses for people-based Bali cattle farming in Barru Regency. The research location in Tanote Riaja Subdistrict is, Barru Regency as one of the locations with the largest population of Bali cattle. The research data collection method used a survey method with the questionnaire. The data were analyzed by using descriptive analysis. The results of the study found the risks that occur in Bali cattle farming, namely internal risks and external risks, each of which has the potential for failure, from the discussion obtained 9 internal risks with 3 extreme potential risks (Feed Management, Disease Management, and Urgent Needs), while External risk sources are 8 risks with 4 extreme potentials (Traders Buy Cattle at Low Prices, Trader Exit Regulations are Not Strict, Cattle Maintenance Supervision, and Stolen Cattle), which can cause losses to Bali cattle farms, so handling is very necessary before causing harm even greater.

**Keywords:** Risk, identification, internal, external, Bali cattle

#### INTRODUCTION

The beef cattle industry in the last period has had enormous opportunities. The reason is that this sector is still in great demand by the community, which causes the need for live cattle and beef to be very much needed in the community. The sector that has the best contribution in terms of meeting protein needs from meat is beef cattle [1]. In Indonesia, Bali cattle to be operated on a small scale, also still traditional method, but it is carried out massively in remote areas of the country [2]. The livestock population is a supporting factor in the food security of animal protein providers [3].

**TABLE 1.** Beef Cattle Population in South Sulawesi 2016-2020.

| Years | Beef Cattle Population (Ekor) |
|-------|-------------------------------|
| 2020  | 1.405.244                     |
| 2019  | 1.370.797                     |
| 2018  | 1.310.194                     |
| 2017  | 1.419.018                     |
| 2016  | 1.366.665                     |

Source: Centre of Statistic South Sulawesi, 2021.

The population of beef cattle in South Sulawesi in the last 5 years (2016-2020) fluctuated starting in 2016 with a population of 1,366,665 heads, an increase in the following year by 1,419,018 heads. However, there was a significant decrease in 2018 by 1,310,194, and gradually increased in 2019 by 1,370,797, until 2020 the beef cattle population in South Sulawesi amounted to 1,405,244 heads. On the other hand, the demand for beef due to the large number of food diversification in the form of processed beef causes the demand rate to be unable to be balanced by production capacity, as well as population growth, and public awareness of the benefits of beef protein for health. This is what causes high demand for meat in the community, this opportunity must be properly utilized by stakeholders, both breeders and policy makers in the field of beef cattle farming.

This situation presents a challenge for beef cattle farmers to further increase the acceleration of beef production. In addition to paying attention to the internal conditions of the farms being cultivated, they must also be good at seeing opportunities from external conditions where demand continues to increase every year, never decreases. External forces tend to have a stronger impact on the existence of cattle farming which can have many consequences. The state of the national economy is rocking due to a social disaster, namely the pandemic virus, which makes the economic cycle not run normally. This affects almost all dimensions of life, including beef cattle breeders, especially the Bali cattle business.

Beef cattle that are generally kept on the mainland of Sulawesi are Bali cattle, which have good productivity. However, in its maintenance there are many potential risks that hinder the development of Bali cattle farming. The low productivity of beef cattle business causes low livestock production among farmers [5]. The potential for business failure depends on how the farmer manages the sources of risk. So this research needs to be done to determine the potential risks that can harm the Bali cattle farming business, and be able to maximize the profits obtained.

## METHODOLOGY

The research location in Tanete Riaja is one of Subdistrict in Barru Regency as one of the locations with the largest population of Bali cattle. The research data collection method used a survey method with the questionnaire. This research was conducted on 30 respondents, who are Balinese cattle breeders. Then the primary data collected will be analyzed using a qualitative

descriptive analysis method. Descriptive analysis is used to identify the sources of risk in the Bali cattle business, both internally and externally. [6] recommends that descriptive statistics are the presentation of data through tables, graphs, pie charts, pictograms, mode calculations, medians, mean (central tendencies), decile calculations, percentiles, calculation of data distribution through the average value and standard deviation, and percentage calculations. Assessment of risk criteria can be seen in the following table.

| Level | Risk Criteria |
|-------|---------------|
| 5     | Extreme       |
| 4     | High          |
| 3     | Medium        |
| 2     | Low           |
| 1     | Very Low      |

## RESULT AND DISCUSSION

The results of the study were obtained using a survey method approach to Balinese cattle breeders in Tanete Riaja District, Barru Regency. Data collected through questionnaires and in-depth interviews to determine the sources of risk that exist in the internal and external Bali cattle business. Based on the results of interviews, several sources of identified risk can be described which will be described in the following table.

### a. Internal Risks of Bali Cattle Farming

Internal husbandry is closely related to the management system in raising Bali cattle in this study. Internal risks include the skills of the breeder himself, the equipment used, the housing system, feeding management, reproduction, maintenance systems, to the marketing of livestock products. Where these activities will encounter many obstacles in their implementation, both impacting livestock will also have an impact on the environment and humans themselves. The internal risk factors for Bali cattle farming will be described in the following table.

**TABLE 2.** Internal Risk of Bali Cattle Business.

| Internal Risk           | Risk Description                                     | Level | Risk Criteria |
|-------------------------|--|-------|---------------|
| Breeder Skills          | a. Maintenance logging system                        | 4     | High          |
|                         | b. Feed Management                                   | 5     | Extreme       |
|                         | c. Disease treatment                                 | 5     | Extreme       |
| Equipment               | a. Maintenance tool is too long                      | 3     | Currently     |
|                         | b. Operational tool limitations                      | 3     | Currently     |
| cage                    | a. The cage is far from the crowd                    | 4     | High          |
|                         | b. Environmental pollution due to the housing system | 2     | Low           |
| Cow Death               | a. Disease control                                   | 2     | Low           |
|                         | b. Death during childbirth                           | 2     | Low           |
| Cow Hit by Vehicle      | a. Cattle monitoring when crossing the road          | 4     | High          |
|                         | b. Supervision when cattle are looking for feed      | 4     | High          |
| Feed Management         | a. Availability of feed                              | 4     | High          |
|                         | b. Feed composition                                  | 1     | Very low      |
| Disease                 | a. Disease control                                   | 3     | Currently     |
|                         | b. Cage vaccination                                  | 3     | Currently     |
|                         | c. Giving vitamins                                   | 2     | Low           |
| Marketing               | a. Misinterpretation of weight                       | 4     | High          |
|                         | b. Urgent needs                                      | 5     | Extreme       |
| Artificial insemination | a. Delay in identification of lust                   | 4     | High          |
|                         | b. Mother failed to get pregnant                     | 3     | Currently     |

Source: Primary Data, 2021.

Based on the risk identification of the Bali cattle business, it was found that there were 9 potential failures originating from internal risks, including breeder skills, equipment, housing, cow death, cattle hit by a vehicle, feed management, disease, marketing, and Artificial Insemination. Of the several sources of risk that have been mentioned, there are still components that make up the risk.

The skills of breeders have two risk categories, namely the maintenance recording system is in the high category, and feed management is included in the extreme risk category, and the skills of farmers in dealing with diseases are in the extreme category, where this can cause losses in the form of transmission to other livestock and to humans/ breeder. Furthermore, the source of equipment risk, namely maintenance tools for too long is in the medium category, and the limitations of operational tools are also in the medium category, the equipment used is fairly traditional, so it does not pose a risk that has a serious impact. [7] mention that the causes of work accidents can come anytime and anywhere and to anyone, whether caused by intentional factors or not purely.

The cage away from the crowd is in the high category, because the potential for theft is high if it is far from the supervision of the breeder, but has the advantage of environmental

pollution that can disturb the surrounding community. While this environmental pollution is in the low category, because the housing system applied at the research location is classified as good. The source of the risk of death in cattle is disease control in the low category, due to the lack of occurrence of the spread of deadly diseases in the study area, and mortality during childbirth is also in the low category due to the low mortality rate of mothers during childbirth.

The source of the risk of cattle being hit by a vehicle, namely the supervision of livestock when crossing the road is in the high category, because the condition of the farm tends to be on the side of the provincial axis road, so the potential for being hit is high. And the supervision of livestock while grazing is in the high category, because it is prone to being hit and prone to theft. Sources of risk for feeding management, namely the availability of feed that is in the high category, and the composition of the feed in the very low category, this indicates that farmers have the ability to manage good feed for their livestock.

Sources of disease risk are disease control in the moderate category, vaccination in the moderate category, and the provision of vitamins in the low category. This shows the shrewdness of farmers in controlling the disease is quite good. In terms of sources of marketing risk, namely errors in interpreting weight before being sold, it is in the high category, while urgent needs are in the extreme category, because the marketing sector is a downstream product, it is necessary to maximize risk management to avoid losses.

The source of the risk of artificial insemination, namely the delay in the identification of estrus is in the high category, because losing the opportunity for the fertile period of the broodstock will cause time losses that hinder the calf production process, while the broodstock fails to conceive in the medium category, this is due to the potential for failure when the IB officer or the seeds are planted, used is not in the best quality.

#### **b. External Risks of Bali Cattle Farming**

External risks are directly related to the current state of the economy, policies, and weather that will have a dangerous impact on Bali cattle farming, which will be described in the following table.

**TABLE 3.** External Risk of Bali Cattle Business.

| External Risk     | Risk Description                                    | Level | Risk Criteria |
|-------------------|---|-------|---------------|
| Trader            | a. Traders buy cows at low prices                   | 5     | Extreme       |
|                   | b. Merchant mobilization is out of control          | 4     | High          |
| Weather           | a. Unpredictable weather changes                    | 2     | Low           |
|                   | b. Extreme weather                                  | 3     | Currently     |
| Technology        | a. Use of technology                                | 2     | Low           |
|                   | b. Wrong operation of technology                    | 3     | Currently     |
|                   | c. Accident while operating technology              | 4     | High          |
| Economy           | a. National economy                                 | 3     | Currently     |
|                   | b. Currency rate changes                            | 1     | Very low      |
| Policy            | a. Policy changes                                   | 3     | Currently     |
|                   | b. Trader entry and exit regulations are not strict | 5     | Extreme       |
| Consumer          | a. Purchasing power                                 | 3     | Currently     |
|                   | b. Decrease in consumer income                      | 4     | High          |
| Security System   | a. Cattle rearing supervision                       | 5     | Extreme       |
|                   | b. stolen cow                                       | 5     | Extreme       |
| Natural disasters | a. Flood  | 3     | Currently     |
|                   | b. Social Disaster                                  | 4     | High          |

Source: Primary Data, 2021.

The table above shows that there are 8 potential failures that will be caused by external risks. The first potential risk comes from traders, at the research location traders buy at low prices are in the extreme category, because this is very detrimental to farmers and reduces the profits received, will have an impact on farmers being less motivated to raise Bali cattle. While the mobilization of traders is not controlled in the high category, this will cause unrest for farmers who will sometimes be forced to sell their livestock because they are seduced by many belantik traders.

Weather risk, i.e. erratic weather changes in the low category, does not really affect the running of Bali cattle farming business. And extreme weather is also in the moderate category, because farmers can anticipate extreme weather by multiplying their cattle. But still pay attention to the health of feed due to rainy weather. Due to environmental conditions during the rainy season will be able to trigger the outbreak of *Fasciola* sp. because the rainy season is the right condition for the spread of worm eggs through snails as their hosts [9]. Sources of technology risk, namely the use of technology are in the low category, incorrect operation of technology is in the medium category, and accidents when operating technology are in the high category. This can cause death for farmers, so it needs to be anticipated early.

Economic risk, namely the national economy is in the moderate category, while changes in currency values are in the very low category. Because farmers do not pay much attention to the state of the economy and the value of the national currency, it is completely entrusted to traders who enter the livestock area.

Policy changes are in the moderate category, and entry and exit regulations are not strict in the extreme category. This disrupts the economic cycle for farmers because farmers tend to have



low prices that are not in accordance with the needs of farmers, on the other hand the security of the livestock area is not fully guaranteed, if this regulation is not issued to local governments. While consumer power is in the medium category, and the decline in consumer income is in the high category, this indicates the low demand for purchases because consumer spending is not intended to fulfill beef food completely. Food security is closely related to the availability of beef with a view to fulfilling animal protein, with the carrying capacity of nutritional content that can maintain body resistance [8]

The security system, namely the supervision of cattle maintenance is in the extreme category, as well as stolen cattle in the extreme category. In this security system, which is an extreme risk, because the intensity of cattle theft for farmers is quite high every year at the research location, this must receive special attention for those in charge of community security at the Bali cattle development location.

Sources of natural disaster risk, such as floods, are in the moderate category, because farmers are still traumatized by the flood disaster that hit this area several years ago, causing a sense of anticipation during the rainy season. Meanwhile, social disasters are in the high category, because this social disaster that hit Indonesia is in the form of a deadly virus for humans, which hampers the economic cycle and has a direct or indirect impact on the survival of Balinese cattle breeders.

## CONCLUSION

The results of the study found the risks that occur in Bali cattle farming, namely internal risks and external risks, each of which has the potential for failure, from the discussion obtained 9 internal risks with 3 extreme potential risks (Feed Management, Disease Management, and Urgent Needs), while External risk sources are 8 risks with 4 extreme potentials (Traders Buy Cattle at Low Prices, Trader Exit Regulations are Not Strict, Cattle Maintenance Supervision, and Stolen Cattle), which can cause losses to Bali cattle farms, so handling is very necessary before causing harm even greater.

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Lampiran 5. Jurnal Internasional “Risk Management: How to Avoid the Loss Potential Risk on Production of Bali Cattle Business”

## Risk Management: How to Avoid the Loss Potential Risk on Production of Bali Cattle Business

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### Abstract

The agricultural sector is the same as other fields, which has the potential to trigger risks, such as risks in the production sector, risks in the use of technology, risks in marketing, policy risks, and risks in the work security and safety system. This study aims to explore the potential risks that can cause business losses and determine the appropriate steps in production risk management on Bali cattle farms (local cattle). This study used a mixed method approach, on 100 beef cattle breeders, using a purposive sampling technique. Analysis of business risk management in Bali cattle production using the House of Risk matrix 1 and 2. The results identified 20 risk events, while 45 risk agents were found in the Bali cattle business activities. Priority risks are determined based on the highest ARP value, where in the study found 11 priority risks, and mitigation actions obtained as many as 10 preventive actions. The conclusion of the study shows that there are 4 stages in building a risk management model in the field of Bali cattle production, namely the risk identification stage, the risk analysis stage, the mitigation action determination stage, and the production risk management results reporting stage. Where the four core activities in risk management in Bali cattle production synergize with each other to form a strong unit, which can be used as a guideline for stakeholders in the beef cattle sector.

### INTRODUCTION

The agricultural sector is the same as other fields, which has the potential to trigger risks, such as risks in the production sector, risks in the use of technology, risks in marketing, policy risks, and risks in the work security and safety system. Risks can occur in all lines of life including agriculture (Noor & Kusnandar, 2018). Agriculture is a sector that is very vulnerable to risks, because it is very dependent on aspects of natural resources and even more so on human resources who will

provide treatment and handling related to fertilization, as well as other farming management. And the biggest challenge for farmers is when pests and diseases attack (Budiman et al., 2019).

Agricultural commodities have a risk to their farming business (Misqi & Karyani, 2019). Farmers are required to be more responsive to events that will be detrimental to their farming business, but farmers do not yet have the ability for that, they are not yet able to take a phenomenon that occurs in

nature and limited information that makes them far behind. Risk cannot be separated from a business, the greater the risk to the business, the greater the results to be obtained, but of course this must be supported by management in farming, especially on the issue of risks that will arise and how to handle them if the risks must be taken.

The decline in land productivity due to the use of chemical inputs in the agricultural sector puts farmers at risk of a lack of yields. Production risk in the agricultural sector is greater than in the non-agricultural sector (Hasanah et al., 2018). This is because agriculture is very vulnerable to losses starting at the production stage, all the way to marketing. In contrast to non-agricultural businesses, in general, farming always encounters problems with risk and uncertainty (Suryani et al., 2018). However, the farming business must make wise use of this situation, because behind the big risks there are also big profits. Proficiency in managing or managing risk is needed, then it can be carried out in a systematic and structured manner in order to monitor, minimize, prevent, avoid, or even take risks. Of course, this kind of thing needs detailed and critical identification, so that the determination of concrete steps in taking risk management actions can be right on target. Risk management has developed and penetrated into traditional farming businesses, but its implementation is still not known in detail by agricultural business actors.

Livestock business is an important part of the agricultural sector, which has a responsibility in maintaining the availability and adequacy of protein from animal sources.

Increased consumption of animal protein for the community must be in line with increased production of food derived from livestock (Lestari et al., 2013). The livestock business can have an impact on increasing community (farmer) income and food security for the beef commodity (Saleh et al., 2021). The beef cattle sub-sector is still one of the potential sectors, where the product of this beef cattle commodity is still in great demand by the public because of its unique taste and cannot be replaced by other commodities. The need for livestock has increased drastically along with the implementation of a traditional ceremony, both a death ceremony and a thanksgiving event, so that stock availability is always maintained (Rasyid et al., 2020). This research will discuss how the process of risk management in the Bali Cattle farming business. The high adaptability of Bali cattle provides a big advantage to cultivate (Astaman et al., 2021). The livestock business is very dependent on capital security (Rohani et al., 2021), this is because this business is mostly carried out on a small and medium scale.

Many risk studies on cattle farms have been carried out, such as (Cahyadi et al., 2019) studying beef cattle on traditional breeders, the risk of disease that can cause business losses in ruminants, which has been carried out by (Purwaningsih et al., 2018; Weny et al., 2017) found a risk of disease that could infect livestock caused by worm infections found through animal feed, (Noerdyah et al., 2020) chose to study the broiler supply chain to prevent and maintain product halalness, so (Damiaans et al., 2020) conducting risk research in the field of cattle biosecurity. Risks in strategic managerial

aspects of agriculture (Bishu et al., 2018). Risks in the technical field are reported by (Nawaz et al., 2019) that there is a link between effectiveness and the success of a construction project, besides that (Hoseini et al., 2021) also implements risk management in construction projects, study studies (Daria, 2018) apart from construction and agriculture, risks are also applied to environmental projects, and banking by (Republic & Republic, 2018). However, risk management in beef cattle production systems is rarely studied.

This research will examine the risks that will impact the Bali cattle business and will cause potential losses coming from internal and external a smallholder livestock business. Then we will develop a risk management model for the Bali cattle production business that can be used to handle potential risks in this endeavor. The study on the business development model by taking into account the risk aspects in the field of beef cattle farming has never been studied. We are trying to explore potential losses from sources of business activity that have uncertainties, in order to support increased income for farmers and food independence in terms of national beef supply can be realized. The purpose of this study is to explore the potential risks that can cause business losses and determine the appropriate steps in production risk management on Bali cattle farms (local cattle).

#### MATERIAL AND METHODS

This study uses a mixed method approach, where the hypothesis is built based on qualitative findings. Where qualitative

data is collected based on interviews with experts (experts) from stakeholders in the livestock sector to identify sources of risk from livestock business. This research was conducted to examine the Bali cattle breeding business, as one of the potential local biodiversity to be developed. The research was carried out in Barru Regency from June to October 2022, using a purposive sampling method on 100 farmers who raise Bali cattle, the location was chosen based on the consideration that this area is a center for the development of beef cattle, especially Bali cattle in South Sulawesi Province, Indonesia. The review step will refer to a risk management framework that is applied to the House of Risk method. First, mapping all production activities in the Bali Cattle business, activities ranging from procurement, farm management (animal husbandry), to products ready for harvest/sell. Second, identification of the quality of risks in all business activities, it is suspected that there are some risks that may have an adverse impact on the continuity of business activities. Risks are identified by directional observation and brainstorming methods, and then data validation is carried out to farmers and stakeholders in the livestock sector. Then evaluate the potential risk to determine its severity, likelihood and assessment of the relationship between risk factors and risk events. The result of this step is the HOR-1 matrix which contains the ranking of the risk factors (Aggregate Potential Risk), the most critical risk factors and the Pareto chart.

$$ARP_j = O_j \sum_i S(R_i) \dots \dots \dots$$

(Angrahini et al., 2015)

Where:

O<sub>j</sub> = Probability of risk agent j  
 S<sub>i</sub> = Severity of risk i  
 R<sub>ij</sub> = Correlation of risk agents with severity  
 ARP = Aggregate risk potential of the risk agent j

$$TEK = \sum_j ARP_j E_{jk} \forall k \dots\dots\dots$$

(Anggrahini et al., 2015)

$$ETDK = \frac{TEK}{DK} \dots\dots\dots$$

(Anggrahini et al., 2015)

The next step is the development of risk management. This study uses the results of the risk assessment process, the Pareto chart, to determine risk factors. Then determine the correlation value between mitigation strategies and risk factors. Company stakeholders validate the results of the score through a questionnaire. All related questions were formulated based on previous results and applied to the House of Risk II. The expected result is corrective action that is suitable to be applied to the Bali Cattle business at the research location. At the end of this research, we try to build an alternative model of risk management in the production sector for the development of Bali cattle farming business.

**RESULT AND DISCUSSION**  
**Mapping Activity of Bali Cattle Production Business**

The Bali Cattle business in carrying out production is divided into two stages of activity, namely the procurement of raw materials and maintenance management. Procurement activities consist of selecting cattle seeds, artificial insemination, procuring feed, procuring concentrates, procuring medicines, and procuring vitamins. Maintenance management activity is a key activity in the Bali cattle business because this activity covers almost all of the 80% of activities that determine the success or failure of a beef cattle business (Agustiyana, 2022).



**Picture 1.** Mapping Risk on Bali Cattle Production.

### Risks Identification

The most important phase in risk management is the critical identification process. When all potential losses and uncertainties in the business are properly identified, it can be said that more than half of the risk management work has been completed. Risk can cause losses that bring more than one risk event (Anggrahini et al., 2015), each risk has its own characteristics that are included in a business activity. Numerous dangers that affect livestock frequently result in losses for those involved in the industry, particularly small-scale beef cattle farmers (Sirajuddin, et al., 2022). This identification study was carried out by observing and brainstorming with expert informants who were directly involved in beef cattle farming activities. The procurement activity consisted of 6 risk events, while the maintenance management system identified 14 risk events.

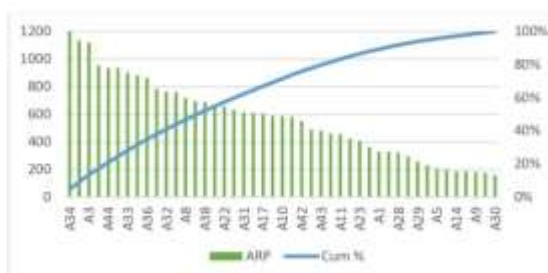
### Risk Evaluation

All potential risks identified in the previous stages will be analyzed, this is done to identify consistency in identifying ARP values with the help of the House of Risk (HOR) tool stage 1, the help of questionnaires, and Pareto diagrams. At the HOR 1 stage, an assessment of the risk agent with the highest value is carried out as a priority risk that requires special treatment, this is the first step in carrying out risk mitigation actions. The ARP rating is obtained by multiplying the severity value with the occurrence. The highest ARP value will be used as a potential risk agent for special handling. The Bali Cattle Business shows 11 risk agents that have the potential to cause harm to business activities. There is 1 risk in procurement activity and 10 potential risks in maintenance activity. The table below will describe the risk agent that has the highest ARP value.

**Tabel 1.** Identification of Critical Risk Agent

| No | Risk Agent   | Code | ARP  | Rank | Activity    |
|----|--|------|------|------|-------------|
| 1  | Abortion occurred                                      | A34  | 1200 | 1    | Maintenance |
| 2  | Calf death   | A35  | 1136 | 2    | Maintenance |
| 3  | Artificial Insemination Failure                        | A3   | 1120 | 3    | Procurement |
| 4  | Vaccine delays cause cows to be susceptible to disease | A21  | 952  | 4    | Maintenance |
| 5  | Cow stolen   | A44  | 936  | 5    | Maintenance |
| 6  | Cow hit by vehicle                                     | A45  | 936  | 5    | Maintenance |
| 7  | There is no recording of estrus cycles                 | A33  | 904  | 6    | Maintenance |
| 8  | Parent Death   | A41  | 882  | 7    | Maintenance |
| 9  | New disease threats arise                              | A36  | 864  | 8    | Maintenance |
| 10 | Delay in giving vitamins                               | A18  | 784  | 9    | Maintenance |
| 11 | Failed to detect brood heat                            | A32  | 765  | 10   | Maintenance |

Source: Research data, 2022.



**Picture 2.** Diagram Pareto for Rank of ARP Value

In the analysis of Figure 2 above, risk agents are determined based on the highest ARP value and 11 critical risk agents are found that require preventive handling or mitigation actions to avoid potential losses. However, in your critical agricultural

business system the risks can have a serious impact on the business in a significant way.

#### **Risk Mitigation on Bali Cattle Business**

Mitigation measures are taken to prevent and correct what may occur in the Bali Cattle production business activities.

**Table 2.** Mitigation Action on Risk Production of Bali Cattle

| Mitigation Action  | Code |
|--|------|
| Implement a risk-sharing partnership system                | PA1  |
| Giving vitamins regularly                                  | PA2  |
| Improved hygiene and sanitation                            | PA3  |
| Improved surveillance system                               | PA4  |
| Management of feeding and nutritional content of feed      | PA5  |
| Increasing farmer's knowledge about maintenance management | PA6  |
| Proper handling of sick cows                               | PA7  |
| Improvement of the stable system that keeps livestock safe | PA8  |
| Giving vitamins regularly                                  | PA9  |
| Insurance for livestock kept                               | PA10 |

Source: Research data, 2022.

Based on Table 2, we provide solutions in carrying out mitigation measures for risk handlers that can cover all business activities in Bali cattle production. However, in strengthening the accuracy of the analysis to provide treatment for priority risks, further

analysis will be carried out to see the inconsistency or correlational relationship between risk agents and preventive measures against a risk will be analyzed using HOR 2, which will be explained in the following table.

**Table 3.** House of Risk 2 Analysis

| Risk Agent | PA1 | PA2 | PA3 | PA4 | PA5 | PA6 | PA7 | PA8 | PA9 | PA10 | ARP |
|------------|-----|-----|-----|-----|-----|-----|-----|-----|-----|------|-----|
|            |     |     |     |     |     |     |     |     |     |      |     |



|  |           |           |           |           |           |           |           |           |           |           |      |
|--|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|------|
| 34                                       | 9         | 1         | 1         |           | 3         | 1         |           |           | 1         |           | 1200 |
| 35                                       | 1         |           | 9         | 3         |           | 9         |           |           |           |           | 1136 |
| 3  |           | 3         | 9         | 1         | 9         | 3         | 1         |           | 1         | 3         | 1120 |
| 21                                       |           | 9         | 3         | 3         |           | 3         | 1         |           | 1         | 1         | 952  |
| 44                                       | 9         |           |           | 9         | 1         |           |           | 9         |           | 9         | 936  |
| 45                                       | 3         |           |           | 9         |           | 1         |           | 9         |           | 3         | 936  |
| 33                                       | 3         |           |           | 9         |           | 9         |           |           |           | 3         | 904  |
| 41                                       | 1         | 9         | 9         | 9         | 3         | 3         | 9         |           | 9         | 9         | 882  |
| 36                                       | 9         | 3         | 3         | 3         | 1         | 9         | 3         |           | 3         | 9         | 864  |
| 18                                       |           | 3         | 3         | 3         | 1         | 3         | 1         |           | 9         | 1         | 784  |
| 32                                       |           |           |           | 9         |           | 9         |           |           |           | 1         | 765  |
| <b>Total Effectiveness</b>               | 345<br>38 | 260<br>10 | 372<br>42 | 521<br>35 | 189<br>10 | 463<br>71 | 133<br>86 | 168<br>48 | 208<br>58 | 355<br>19 |      |
| <b>Degree of Difficulties</b>            | 3         | 3         | 4         | 5         | 5         | 4         | 3         | 4         | 3         | 3         |      |
| <b>Effectiveness to difficulty Ratio</b> | 115<br>13 | 867<br>0  | 931<br>1  | 104<br>27 | 378<br>2  | 115<br>93 | 446<br>2  | 421<br>2  | 695<br>3  | 118<br>40 |      |
| <b>Rank of Priority</b>                  | 5         | 6         | 3         | 1         | 8         | 2         | 10        | 9         | 7         | 4         |      |

Source: Research data, 2022.

The results of the calculations in the previous stage are to provide a simulation of a risk mitigation plan simulation action. In the operationalization of HOR 2 there are several key criteria to produce a decision in handling a critical risk.

1. The ranking of mitigation actions is determined based on HOR 2 analysis.
2. Implementation Actions will have the impact of using an additional budget or additional methods that must be observed carefully by breeders and stakeholders in the beef cattle business world.
3. Scoring in determining connectivity is given a score of 9 for mitigation steps

4. Information generated based on historical data searches from many online reference sources.

#### **Risk Management Model on Bali Cattle Production Business**

The mitigation measures that have been determined in the previous discussion have a good impact on carrying out preventive measures and avoiding a potential risk, but this cannot be used as a reference if it has not been set forth in a model text that can be used by all stakeholders in the field of cattle farming, slaughter, especially in the Bali Cattle business. Livestock activities tend to be profitable and a source of income for farmers, but if not managed properly, they

will only produce waste (Sirajuddin, Annawaty, et al., 2022). Therefore, we try to design a model for risk in a beef cattle

production system which will be presented in Figure 3 below.

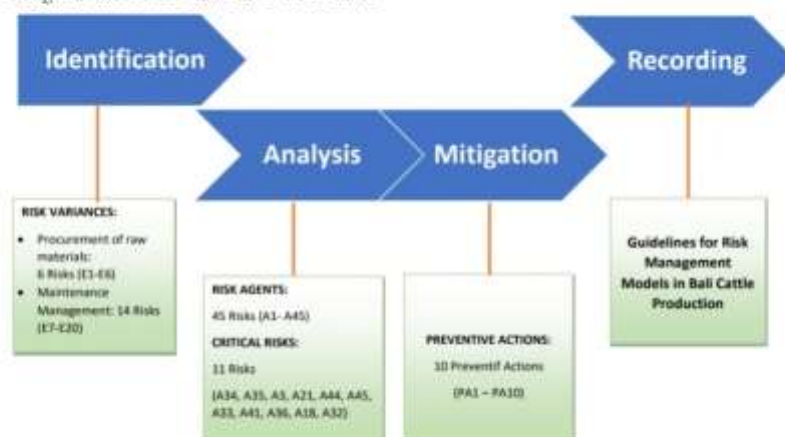


Figure 3. Risk Management Model on Production of Bali Cattle.

The process of managing the production risk of Bali Cattle involves 4 important activities, namely risk identification, analysis, mitigation measures and reporting. All of these activities are an inseparable unit to obtain maximum results in anticipating risks, both threats from outside the business and especially threats that exist in the business. The presence of risk in a business makes business actors even more creative in running their business, this is because risk cannot be underestimated, because each activity in a business has its own risk with different levels of severity if it occurs. However, apart from examining various factors from case studies, some existing concepts from the literature were revisited for their application to agricultural risk management (Singla & Sagar, 2012).

Basically the treatment of a risk is not all the same, but there are risks that can be taken, risks that should be avoided, and risks that can be exploited to gain more profit. This kind of treatment can only be seen by level managers who are able to see directly all the business activities they carry out. In the implementation of risk management at the level of traditional businesses such as Bali cattle, observations or identification are carried out by the breeders themselves, this causes the process of identifying risk sources to be not optimal. So that we need help from researchers to see the extent to which business activities contain risks, and how big the impact of the risks should they occur.

Model studies in risk management in the traditional Bali cattle business produce a reference for mitigation actions or

recommendations for improving the business to be even better, by prioritizing a risk situation in the business. In the initial identification, we were assisted by breeders who were able to see risks massively and we also conducted a literature search related to this (agricultural business risks). Therefore, in the Bali Cattle production process, as many as 20 risk events were found, which were found in two key activities, namely the procurement of raw materials and maintenance management on the Bali Cattle business. In the next stage, we conduct an analysis to assess all risk events based on their severity and occurrence. So that a total of 45 risk agents were obtained, each of which had characteristics that could damage the Bali cattle business. The next step is to establish preventive actions to avoid damage caused by risk agents. Based on this, we propose a model for managing production risk in the Bali Cattle business which is reported in the form of scientific papers so that it can assist the development of the livestock business, in order to obtain maximum profits.

#### CONCLUSION

Based on the review of the discussion on the risk management process, we can conclude that there are 4 stages in building a risk management model in the field of Bali cattle production, namely the risk identification stage, the risk analysis stage, the mitigation action determination stage, and the production risk management results reporting stage.

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