

REFERENCES

- Amelia, S. *Pengaruh Citra Merek, Harga, dan Kualitas Produk terhadap Keputusan Pembelian Handphone Merek Xiaomi di Kota Langsa*. *Management and Finance Journal*, 6 (1): 663-664.
- Ardianti, N.A. dan Widiartanto. *Pengaruh Online Customer Review dan Online Customer Rating terhadap Keputusan Pembelian melalui Marketplace Shopee*. Semarang: Faculty of Social Science and Political Science, Diponegoro University.
- Bps. 2022. Jumlah Penduduk Menurut Kecamatan dan Jenis Kelamin di Kota Makassar (Jiwa), 2020-2022 (Online). <https://makassarkota.bps.go.id/indicator/12/72/1/jumlah-penduduk-menurut-kecamatan-dan-jenis-kelamin-di-kota-makassar.html>. [Accessed 10 April 2023].
- Daga, R. 2017. *Citra, Kualitas Produk, dan Kepuasan Pelanggan*. Gowa: Global Research and Consulting Institute.
- Damayanti, R. 2018. *Pengaruh Sikap terhadap Keputusan Konsumen dalam Menggunakan Kosmetik Korea*. Jakarta: Faculty of Engineering, State University of Jakarta.
- Devi, L.K.I. 2019. *Pengaruh Kualitas Produk, Harga, dan Promosi terhadap Keputusan Pembelian pada Marketplace Shopee*. Surabaya: Faculty of Islamic Economics and Business, State Islamic University of Sunan Ampel.
- Fimela. 2022. Survey Menunjukkan 90% Perempuan Indonesia Memilih Brand Make Up Lokal (Online). <https://www.fimela.com/beauty/read/5059290/survei-menunjukkan-90-perempuan-indonesia-pilih-brand-makeup-lokal>, [accessed on 8 February 2023].
- Indasari, M. 2019. *Pemasaran dan Kepuasan Pelanggan*. Surabaya: Unitomo Press.
- Irach, H. 2022. Brand Kecantikan Local Somethinc Cetak Rekor MURI, Buat Menara Serum Pertama di Indonesia (Online). <https://www.fimela.com/beauty/read/5058520/brand-kecantikan-lokal-somethinc-cetak-rekor-muri-buat-menara-serum-pertama-di-indonesia>, [accessed on 8 February 2023].
- Karoline, S. 2022. *Pengaruh Citra Merek, Kualitas Produk, dan Harga terhadap Keputusan pembelian Produk Somethinc Pada Era Pandemi Covid-19*. Yogyakarta: Faculty of Economic, Sanata Dharma Univeristy.
- Kompas. 2021. Mengenal Irene Ursula, Perempuan di Balik Kesuksesan Produk Kecantikan Local Somethinc. <https://www.kompas.com/parapuan/read/532665005/mengenal->

irene%20ursula-perempuan-di-balik-kesuksesan-produk-kecantikan-lokal-Somethinc (Online), [accessed 20 August 2023].

- Khoirunnisa, J. 2021. Ada Somethinc-HMNS, Ini Dia Pemenang Tokopedia Beauty Awards 2021 (Online). <https://wolipop.detik.com/makeup-and-skincare/d-5867916/ada-somethinc-hmns-ini-dia-pemenang-tokopedia-beauty-awards-2021>, [accessed 8 February 2023].
- Kotler, P. and Armstrong, G. 2017. *Principle of Marketing (17th ed.)*. New Jersey: Pearson.
- Kotler, P. and Keller, K. L. 2016. *Marketing Management (15 ed.)*. Edinburch Gate: Pearson.
- Kotler, P., Armstrong, G., Trifts, V., and Buchwitz, L. A. 2016. *Marketing An Introduction (6 ed.)*. Canada: Pearson.
- Kotler, P., Armstrong, G., and Opresnik, M. 2017. *Marketing An Introduction (13 ed.)*. Edinburch Gate: Pearson.
- Kusuma, E. P. 2016. *Olah Data Skripsi dengan SPSS 22*, Pangkalpinang: Lab Kom Manajemen FE UBB.
- Larasati, D. 2019. Persepsi Mahasiswa Terhadap Produk Kosmetik yang Tidak Terdaftar pada BPOM Ditinjau dari Prilaku *Konsumen*, Lampung: Faculty of Economic and Business Islamic. Metro State Institute of Islamic Religion (iain).
- Nurwariza. 2021. *Pengaruh Persepsi Kemanfaatan, Persepsi Risiko, dan Social Influence terhadap Persentase Komsumsi Mahasiswa Menggunakan E-Wallet*. Makassar: Faculty of Economics and Business, Hasanuddin University.
- Pangastuti, J. Et.al, 2019. *Pengaruh Kualitas Produk dan Harga terhadap Keputusan Pembelian Produk Kosmetik Wardah pada Counter Wardah di Borobudur Kediri*. East Jawa: Faculty of Economics, Kadiri University.
- Primadasa, Y.G, 2019. *Pengaruh Harga, Kualitas Produk, dan Promosi Terhadap Keputusan Pembelian Produk pada Marktetplace Shopee*. Bekasi: Faculty of Economics and Business and Social Sciences, Pelita Bangsa University.
- Rahmawati (Eds). 2016. *Manajemen Pemasaran*. Samarinda: Mulawarman University Press.
- Rustiani, D. 2022. Meningkatnya Minat Skincare Lokal di Indonesia (Online). <https://kumparan.com/dina-rustiani/meningkatnya-minat-skincare-lokal-di-indonesia-1zSRQCbXGsR/2>. [accessed 8 February 2023].
- Wulandari, R.D and Iskandar, D.A. 2018. *Pengaruh Citra Merek dan Kualitas Produk terhadap Keputusan Pembelian pada Produk Kosmetik*. Jakarta: Faculty of Business, Kalbis Institute of Technology and Business.

- Saidani, B. and Arifin, S. *Pengaruh Kualitas Produk dan Kualitas Layanan Terhadap Kepuasan Konsumen dan Minta Beli pada Ranch Market. Indonesian Science Management Research Journal*. 3 (1): 9.
- Somethinc. 2023. Ingredients Product Sometinc (Online). <https://somethinc.com/en/collection/skincare>. [accessed 20 August 2023].
- Sugiyono. 2013. *Metode Penelitian Kuantitatif, Kualitatif, dan R&D*. Bandung: Alfabeta.
- Sugiyono. 2016. *Metode Penelitian Kuantitatif, Kualitatif, dan R&D*. Bandung: Alfabeta.
- Sulselprov.go.id. Potensi Daerah Kota Makassar (online). https://sulselprov.go.id/pages/info_lain/22. [accessed 4 December 2023].
- Syahrum. and Salim (Ed). 2012. *Metodologi Penelitian Kuantitatif*. Bandung: Citapustaka Media.
- wqa.co.id. 2019. Seberapa pentingnya kualitas, (Online), <https://wqa.co.id/seberapa-pentingnya-kualitas/>, [accessed on 23 May 2022].
- Zap. 2023. Zap Beauty Index 2023 (Online). <https://zapclinic.com/zapbeautyindex>. [accessed on 8 February 2023].

APPENDIX

Appendix 1: Author's Curriculum Vitae**BIODATA****Personal Details**

Name : Andi Tika Widiastuti
Date of birth : 30 September 2000
Gender : Female
Address : Tanjung Bunga, Taman Masamba Utara No.32
Cellphone : 082192874726
E-mail : widihalid@gmail.com
Nationality : Indonesian
Religion : Muslim

Education Details

2006 – 2012 : SD ISLAM ATHIRAH MAKASSAR
2012 – 2015 : SMP ISLAM ATHIRAH MAKASSAR
2015 – 2018 : SMA ISLAM ATHIRAH MAKASSAR
2018 – Untill Now : UNIVERSITAS HASANUDDIN

Training and Courses

1. Basic learning skilss, Character, and Creativity (BALANCE) Universitas Hasanuddin 2018
2. Humber Virtual Global Summer School: Transformational Leadership and Advocacy Courses 2021

Thus this data is made with truth,

Makassar, 15 November 2023

Andi Tika Widiastuti

Appendix 2: Research Questionnaire

KUSIONER PENELITIAN: PENGARUH KUALITAS PRODUK DAN HARGA TERI ☆

Pertanyaan Jawaban 75 Setelan

75 jawaban [Lihat di Spreadsheet](#)

Menerima jawaban

Ringkasan Pertanyaan Individual

hisrawatiwati@gmail.com < 1 dari 75 >

Jawaban tidak dapat diedit

KUSIONER PENELITIAN: PENGARUH KUALITAS PRODUK DAN HARGA TERHADAP KEPUTUSAN PEMBELIAN PADA PRODUK SKINCARE SOMETHINC

Dengan hormat,

KUSIONER PENELITIAN: PENGA x 8 Cara Screenshot di Laptop Wi x | +

docs.google.com/forms/d/15iLManYroJUe9zrZh3z1MMXB3YIVuBZ6wpo98AkSJ14/edit

KUSIONER PENELITIAN: PENGARUH KUALITAS PRODUK DAN HARGA TERI ☆

Pertanyaan Jawaban 75 Setelan

dengan judul Pengaruh Kualitas Produk dan Harga Terhadap Keputusan Pembelian Pada Produk Skincare Somethinc Oleh karena itu diperlukan dukungan dan partisipasi dari saudara(i) untuk meluangkan waktu mengisi kuisisioner ini.

Adapun Kriteria Responden dalam penelitian ini:

1. Responden berdomisili di Kota Makassar
2. Responden Perempuan, berusia 17-50 tahun keatas
3. Responden aktif menggunakan produk skincare Somethinc.
4. Responden aktif yang telah membeli produk skincare Somethinc

Pilihlah salah satu jawaban yang menurut saudara(i) anggap paling tepat dan sesuai dengan pengalaman saudara(i). Adapun skala yang digunakan dalam penelitian ini:

Sangat Tidak Setuju (STS) : 1 Poin
 Tidak Setuju (TS) : 2 Poin
 Netral (N) : 3 Poin
 Setuju (S) : 4 Poin
 Sangat Setuju (SS) : 5 Poin

Jika saudara(i) memenuhi kriteria diatas, saya sebagai peneliti mohon kesediaannya untuk menjawab kuisisioner ini dengan sejujur-jujurnya. Semua informasi yang diberikan akan dirahasiakan dan hanya digunakan untuk kepentingan ilmiah.

Atas partisipasi dan waktu saudara(i) dalam mengisi kuisisioner, saya ucapkan terima kasih.

**KUSIONER PENELITIAN: PENGARUH KUALITAS PRODUK DAN
HARGA TERHADAP KEPUTUSAN PEMBELIAN PADA PRODUK
SKINCARE SOMETHINC DI KOTA MAKASSAR**

Dengan hormat,

Saya Andi Tika Widiastuti (NIM: A021181804), Mahasiswi Program Studi Manajemen S1 Universitas Hasanuddin sedang melakukan penelitian (Tugas Akhir/Skripsi) dengan judul Pengaruh Kualitas Produk dan Harga Terhadap Keputusan Pembelian Pada Produk Skincare Somethinc di Kota Makassar. Oleh karena itu diperlukan dukungan dan partisipasi dari saudara(i) untuk meluangkan waktu mengisi kusioner ini.

Adapun Kriteria Responden dalam penelitian ini:

1. Responden berdomisili di Kota Makassar
2. Responden Perempuan, berusia 17-40 tahun keatas
3. Responden aktif menggunakan produk skincare Somethinc.
4. Responden aktif yang telah membeli produk skincare Somethinc

Pilihlah salah satu jawaban yang menurut saudara(i) anggap paling tepat dan sesuai dengan pengalaman saudara(i). Adapun skala yang digunakan dalam penelitian ini.

Sangat Tidak Setuju (STS) : 1 Poin

Tidak Setuju (TS) : 2 Poin

Netral (N) : 3 Poin

Setuju (S) : 4 Poin

Sangat Setuju (SS) : 5 Poin

Jika saudara(i) memenuhi kriteria diatas, saya sebagai peneliti mohon kesediaannya untuk menjawab kusioner ini dengan sejujur-jujurnya. Semua informasi yang diberikan akan dirahasiakan dan hanya digunakan untuk kepentingan Ilmiah.

Atas partisipasi dan waktu saudara(i) dalam mengisi kusioner, saya ucapkan terima kasih.

Hormat Saya,

Andi Tika Widiastuti

Respondent Identity

Name/initials:

Age:

District of Origin:

How long have you been using Somethinc products?

- 3 months - 6 months
- 6 months - 12 months
- More than 12 months

Quality Product (X1)

| Item | Question | SD | D | N | A | SA |
|------|---|----|---|---|---|----|
| X1.1 | Form | | | | | |
| | 1. Somethinc skincare products have two product sizes | | | | | |
| | 2. I agree that Somethinc products are visually appealing. | | | | | |
| X1.2 | Feature | | | | | |
| | 3. Somethinc skincare products have the ingredient Niacinamide which can control oil production and shrink pores. | | | | | |
| | 1. Somethinc skincare products have anti-aging ingredients that can treat wrinkled skin, fine lines, and sagging faces. | | | | | |
| X1.3 | Performance Quality | | | | | |
| | 2. Somethinc skincare products have high performance on moisturize and brighten your face. | | | | | |
| | 3. My skin feels fresh and healthy after using Somethinc skincare products. | | | | | |
| X1.4 | Conformance Quality | | | | | |
| | 4. Somethinc skincare products are proven to remove acne scars on the skin. | | | | | |
| | 5. Somethinc skincare products are proven to brighten up the skin | | | | | |
| X1.5 | Reliability | | | | | |
| | 6. Somethinc skincare products are suitable for all your facial skin. | | | | | |

| | | | | | | |
|------|--|--|--|--|--|--|
| | 7. Trusted Somethinc Skincare products have no side effects of use | | | | | |
| X1.6 | Durability | | | | | |
| | 8. Somethinc skincare products have a long expiration date. | | | | | |
| | 9. Somethinc skincare products have good packaging so that the durability of the product is well maintained. | | | | | |
| X1.7 | Repairability | | | | | |
| | 10. Somethinc skincare products have a warranty if the product is damaged. | | | | | |
| | 11. Somethinc responds quickly when there is damage to the product | | | | | |
| | Style | | | | | |
| | 12. The Packaging of Somethinc skincare products has a suitable size, so that it can be easily carried everywhere. | | | | | |
| | 13. Somethinc skincare products have aesthetic and attractive packaging. | | | | | |
| X1.9 | Customization | | | | | |
| | 14. Somethinc skincare gives you the option to customize products according to your preferences. | | | | | |

Price (X2)

| Item | Question | SA | A | N | DA | SD |
|------|--|----|---|---|----|----|
| X2.1 | Affordability Price | | | | | |
| | 1. Somethinc skincare products have affordable prices | | | | | |
| | 2. I bought Somethinc skincare products because they are affordable | | | | | |
| X2.2 | Compatibility Price with Quality | | | | | |
| | 3. The price of Somethinc skincare products is in accordance with the quality of the product | | | | | |
| | 4. The price of Somethinc skincare products varies according to the quality of the product. | | | | | |
| X2.3 | Compatibility Price with Benefit | | | | | |
| | 5. The content of the Somethinc skincare product is in accordance with the price | | | | | |
| | 6. The price I spend is in accordance with the benefits | | | | | |

| | | | | | | |
|------|---|--|--|--|--|--|
| X2.4 | Competitiveness | | | | | |
| | 7. Somethinc skincare products can compete with other local brands | | | | | |
| | 8. Somethinc skincare product prices are cheaper compared to other local brands | | | | | |

Purchase Decision (Y)

| Variable | Question | SA | A | N | DA | SD |
|----------|---|----|---|---|----|----|
| Y.1 | Need Recognition | | | | | |
| | I bought somethinc skincare products because I needed them | | | | | |
| | I use somethinc skincare products to treat/maintain my skin. | | | | | |
| Y.2 | Information Search | | | | | |
| | I got information about somethinc skincare products from social media/e-commerce | | | | | |
| | I bought skincare products somethinc because I got information from friends or family | | | | | |
| Y.3 | Alternative assessment | | | | | |
| | Before purchasing Somethinc skincare products, I assessed other products | | | | | |
| | I feel the need to look for other alternatives before making a purchase | | | | | |
| Y.4 | Purchase Decision | | | | | |
| | I bought Somethinc skincare products because they are suitable for my skin's needs | | | | | |
| | I buy skincare products somethinc because I am confident in my buying decision | | | | | |
| Y.5 | Post-Purchase Decision | | | | | |
| | I made a repurchase after using skincare products somethinc | | | | | |
| | I will feel dissatisfied if somethinc skincare product does not suit my skin's needs. | | | | | |

Appendix: Questionnaire Tabulation

| No | Quality Product (X1) | | | | | | | | | | | | | | | | | Total |
|----|----------------------|------|------|------|------|------|------|------|------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| | X1.1 | X1.2 | X1.3 | X1.4 | X1.5 | X1.6 | X1.7 | X1.8 | X1.9 | X1.10 | X1.11 | X1.12 | X1.13 | X1.14 | X1.15 | X1.16 | X1.17 | |
| 1 | 3 | 5 | 5 | 5 | 5 | 5 | 4 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 82 |
| 2 | 4 | 4 | 4 | 3 | 4 | 3 | 2 | 3 | 3 | 2 | 5 | 4 | 4 | 3 | 4 | 4 | 4 | 60 |
| 3 | 4 | 5 | 5 | 4 | 3 | 4 | 4 | 3 | 4 | 5 | 3 | 4 | 5 | 4 | 5 | 4 | 3 | 69 |
| 4 | 4 | 4 | 4 | 4 | 4 | 4 | 3 | 4 | 4 | 4 | 4 | 4 | 3 | 4 | 4 | 4 | 4 | 66 |
| 5 | 4 | 4 | 4 | 4 | 3 | 3 | 3 | 3 | 3 | 3 | 4 | 4 | 3 | 3 | 4 | 4 | 4 | 60 |
| 6 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 68 |
| 7 | 5 | 5 | 4 | 5 | 5 | 5 | 4 | 4 | 5 | 5 | 4 | 5 | 2 | 2 | 5 | 5 | 4 | 74 |
| 8 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 3 | 4 | 4 | 4 | 67 |
| 9 | 4 | 4 | 5 | 5 | 4 | 4 | 4 | 4 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 4 | 4 | 77 |
| 10 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 85 |
| 11 | 4 | 4 | 4 | 3 | 3 | 3 | 3 | 3 | 2 | 3 | 3 | 4 | 4 | 3 | 4 | 4 | 4 | 58 |
| 12 | 3 | 4 | 4 | 4 | 4 | 4 | 4 | 5 | 4 | 4 | 5 | 5 | 5 | 4 | 4 | 4 | 4 | 71 |
| 13 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 68 |
| 14 | 4 | 4 | 4 | 4 | 5 | 5 | 4 | 5 | 4 | 4 | 4 | 4 | 4 | 3 | 4 | 4 | 4 | 70 |
| 15 | 4 | 4 | 5 | 4 | 4 | 4 | 5 | 5 | 4 | 4 | 5 | 4 | 4 | 4 | 4 | 4 | 4 | 72 |
| 16 | 5 | 5 | 5 | 5 | 4 | 4 | 5 | 5 | 4 | 3 | 4 | 5 | 5 | 5 | 4 | 4 | 5 | 77 |
| 17 | 4 | 5 | 4 | 5 | 5 | 5 | 3 | 4 | 5 | 4 | 4 | 4 | 3 | 3 | 4 | 5 | 4 | 71 |
| 18 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 3 | 4 | 4 | 3 | 4 | 4 | 4 | 4 | 66 |
| 19 | 4 | 4 | 4 | 4 | 4 | 4 | 5 | 5 | 3 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 69 |
| 20 | 4 | 4 | 4 | 4 | 4 | 4 | 5 | 5 | 3 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 69 |
| 21 | 4 | 4 | 4 | 5 | 4 | 4 | 3 | 3 | 3 | 4 | 4 | 4 | 3 | 3 | 5 | 3 | 3 | 63 |
| 22 | 4 | 4 | 5 | 5 | 4 | 5 | 4 | 4 | 4 | 4 | 4 | 5 | 3 | 3 | 5 | 4 | 4 | 71 |
| 23 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 51 |
| 24 | 5 | 5 | 5 | 5 | 5 | 4 | 3 | 4 | 4 | 3 | 5 | 5 | 3 | 3 | 4 | 4 | 4 | 71 |
| 25 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 85 |
| 26 | 5 | 5 | 5 | 5 | 4 | 5 | 5 | 5 | 5 | 5 | 4 | 5 | 5 | 5 | 5 | 5 | 5 | 83 |
| 27 | 4 | 5 | 4 | 5 | 4 | 5 | 4 | 5 | 5 | 4 | 4 | 5 | 5 | 5 | 5 | 5 | 5 | 79 |
| 28 | 4 | 5 | 4 | 5 | 5 | 5 | 5 | 5 | 5 | 4 | 5 | 5 | 5 | 5 | 5 | 5 | 4 | 81 |
| 29 | 5 | 5 | 4 | 4 | 5 | 4 | 5 | 5 | 4 | 5 | 5 | 5 | 4 | 5 | 5 | 5 | 5 | 80 |
| 30 | 4 | 5 | 4 | 5 | 5 | 5 | 4 | 4 | 5 | 4 | 4 | 4 | 4 | 4 | 5 | 4 | 4 | 74 |
| 31 | 4 | 5 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 5 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 70 |
| 32 | 4 | 5 | 4 | 4 | 4 | 4 | 4 | 3 | 5 | 5 | 5 | 4 | 4 | 4 | 4 | 4 | 4 | 71 |
| 33 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 85 |
| 34 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 4 | 4 | 4 | 4 | 4 | 4 | 5 | 4 | 78 |
| 35 | 4 | 4 | 4 | 4 | 4 | 4 | 3 | 3 | 4 | 4 | 3 | 4 | 3 | 3 | 4 | 3 | 4 | 62 |
| 36 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 51 |
| 37 | 5 | 5 | 5 | 4 | 4 | 5 | 5 | 5 | 4 | 5 | 5 | 4 | 5 | 5 | 5 | 4 | 5 | 80 |

| | | | | | | | | | | | | | | | | | | |
|----|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|----|
| 38 | 3 | 4 | 4 | 4 | 4 | 3 | 4 | 4 | 4 | 4 | 4 | 4 | 3 | 3 | 3 | 4 | 4 | 63 |
| 39 | 5 | 5 | 4 | 4 | 5 | 5 | 4 | 5 | 5 | 5 | 5 | 5 | 5 | 4 | 5 | 5 | 5 | 81 |
| 40 | 5 | 5 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 5 | 4 | 5 | 4 | 4 | 4 | 4 | 5 | 73 |
| 41 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 3 | 4 | 4 | 3 | 66 |
| 42 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 85 |
| 43 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 4 | 5 | 4 | 4 | 4 | 5 | 81 |
| 44 | 3 | 4 | 3 | 3 | 3 | 3 | 4 | 4 | 3 | 3 | 4 | 3 | 4 | 4 | 4 | 4 | 4 | 60 |
| 45 | 5 | 5 | 4 | 2 | 5 | 4 | 4 | 4 | 5 | 4 | 4 | 5 | 4 | 4 | 5 | 5 | 4 | 73 |
| 46 | 5 | 4 | 3 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 68 |
| 47 | 4 | 3 | 4 | 4 | 4 | 3 | 4 | 4 | 4 | 3 | 4 | 4 | 3 | 3 | 4 | 3 | 4 | 62 |
| 48 | 5 | 5 | 5 | 5 | 4 | 4 | 4 | 3 | 4 | 3 | 5 | 5 | 4 | 4 | 4 | 5 | 3 | 72 |
| 49 | 4 | 4 | 4 | 4 | 4 | 3 | 5 | 5 | 3 | 5 | 5 | 4 | 4 | 3 | 5 | 5 | 4 | 71 |
| 50 | 5 | 4 | 4 | 5 | 4 | 4 | 4 | 4 | 4 | 5 | 5 | 4 | 4 | 4 | 5 | 5 | 4 | 74 |
| 51 | 4 | 4 | 4 | 5 | 4 | 5 | 5 | 5 | 4 | 4 | 4 | 4 | 5 | 5 | 4 | 4 | 4 | 74 |
| 52 | 4 | 4 | 4 | 4 | 5 | 5 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 70 |
| 53 | 5 | 4 | 5 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 70 |
| 54 | 5 | 5 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 70 |
| 55 | 5 | 4 | 4 | 5 | 4 | 4 | 4 | 4 | 5 | 4 | 3 | 4 | 4 | 4 | 5 | 4 | 4 | 71 |
| 56 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 3 | 4 | 4 | 3 | 4 | 4 | 4 | 4 | 66 |
| 57 | 5 | 5 | 4 | 4 | 4 | 4 | 5 | 5 | 4 | 4 | 5 | 3 | 3 | 4 | 4 | 4 | 4 | 71 |
| 58 | 4 | 4 | 4 | 4 | 3 | 3 | 3 | 3 | 4 | 4 | 4 | 4 | 3 | 3 | 3 | 4 | 4 | 61 |
| 59 | 5 | 5 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 70 |
| 60 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 68 |
| 61 | 4 | 4 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 53 |
| 62 | 5 | 5 | 5 | 5 | 5 | 4 | 5 | 3 | 5 | 4 | 3 | 5 | 5 | 4 | 5 | 4 | 5 | 77 |
| 63 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 3 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 67 |
| 64 | 4 | 3 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 3 | 3 | 4 | 4 | 4 | 4 | 4 | 4 | 65 |
| 65 | 4 | 4 | 4 | 3 | 4 | 4 | 4 | 3 | 3 | 3 | 5 | 5 | 4 | 3 | 4 | 4 | 5 | 66 |
| 66 | 4 | 4 | 5 | 4 | 4 | 4 | 4 | 4 | 4 | 3 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 68 |
| 67 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 3 | 4 | 3 | 4 | 3 | 4 | 4 | 4 | 4 | 4 | 65 |
| 68 | 5 | 5 | 3 | 3 | 4 | 4 | 3 | 3 | 4 | 3 | 4 | 4 | 3 | 3 | 3 | 5 | 4 | 63 |
| 69 | 3 | 5 | 4 | 4 | 4 | 4 | 3 | 4 | 4 | 2 | 4 | 5 | 3 | 3 | 5 | 5 | 4 | 66 |
| 70 | 3 | 4 | 4 | 4 | 5 | 5 | 5 | 5 | 4 | 4 | 4 | 4 | 5 | 3 | 3 | 5 | 4 | 71 |
| 71 | 3 | 4 | 4 | 4 | 4 | 4 | 3 | 4 | 3 | 4 | 4 | 5 | 3 | 4 | 4 | 4 | 3 | 64 |
| 72 | 5 | 5 | 4 | 5 | 4 | 5 | 5 | 2 | 4 | 5 | 5 | 5 | 4 | 4 | 5 | 5 | 2 | 74 |
| 73 | 5 | 5 | 5 | 4 | 5 | 5 | 4 | 4 | 5 | 4 | 5 | 5 | 5 | 5 | 4 | 3 | 3 | 76 |
| 74 | 5 | 5 | 4 | 4 | 4 | 4 | 3 | 4 | 3 | 2 | 3 | 4 | 4 | 3 | 4 | 4 | 3 | 63 |
| 75 | 5 | 5 | 5 | 5 | 5 | 5 | 4 | 4 | 4 | 2 | 3 | 5 | 5 | 4 | 4 | 5 | 4 | 74 |

| No | Price (X2) | | | | | | | | Total |
|----|------------|------|------|------|------|------|------|------|-------|
| | X2.1 | X2.2 | X2.3 | X2.4 | X2.5 | X2.6 | X2.7 | X2.8 | |
| 1 | 4 | 3 | 3 | 3 | 5 | 5 | 5 | 5 | 33 |
| 2 | 3 | 3 | 3 | 4 | 4 | 3 | 3 | 3 | 26 |
| 3 | 4 | 2 | 4 | 5 | 4 | 4 | 4 | 3 | 30 |
| 4 | 4 | 4 | 4 | 4 | 4 | 4 | 5 | 3 | 32 |
| 5 | 4 | 4 | 4 | 4 | 4 | 3 | 4 | 4 | 31 |
| 6 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 32 |
| 7 | 2 | 2 | 5 | 5 | 4 | 4 | 5 | 2 | 29 |
| 8 | 2 | 2 | 3 | 3 | 3 | 3 | 4 | 2 | 22 |
| 9 | 5 | 5 | 5 | 5 | 5 | 5 | 4 | 5 | 39 |
| 10 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 40 |
| 11 | 4 | 2 | 4 | 4 | 3 | 3 | 4 | 3 | 27 |
| 12 | 4 | 4 | 3 | 5 | 4 | 4 | 3 | 3 | 30 |
| 13 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 32 |
| 14 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 32 |
| 15 | 5 | 5 | 4 | 5 | 3 | 3 | 5 | 4 | 34 |
| 16 | 3 | 3 | 4 | 4 | 4 | 4 | 4 | 4 | 30 |
| 17 | 3 | 2 | 4 | 5 | 5 | 4 | 4 | 3 | 30 |
| 18 | 3 | 3 | 4 | 4 | 4 | 4 | 4 | 4 | 30 |
| 19 | 4 | 4 | 4 | 4 | 4 | 5 | 5 | 3 | 33 |
| 20 | 4 | 4 | 4 | 4 | 4 | 5 | 5 | 3 | 33 |
| 21 | 3 | 3 | 4 | 4 | 3 | 3 | 4 | 3 | 27 |
| 22 | 4 | 4 | 4 | 5 | 4 | 4 | 5 | 2 | 32 |
| 23 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 24 |
| 24 | 3 | 3 | 4 | 4 | 4 | 4 | 4 | 3 | 29 |
| 25 | 5 | 5 | 4 | 4 | 5 | 4 | 3 | 3 | 33 |
| 26 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 40 |
| 27 | 5 | 4 | 5 | 4 | 5 | 4 | 5 | 4 | 36 |
| 28 | 4 | 4 | 4 | 5 | 5 | 5 | 5 | 5 | 37 |
| 29 | 4 | 4 | 5 | 5 | 5 | 5 | 5 | 4 | 37 |
| 30 | 4 | 5 | 5 | 5 | 4 | 5 | 5 | 4 | 37 |
| 31 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 4 | 39 |
| 32 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 32 |
| 33 | 5 | 5 | 5 | 4 | 5 | 5 | 5 | 5 | 39 |
| 34 | 4 | 3 | 4 | 4 | 4 | 5 | 5 | 5 | 34 |
| 35 | 3 | 3 | 4 | 3 | 4 | 3 | 3 | 4 | 27 |
| 36 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 24 |
| 37 | 3 | 3 | 3 | 5 | 4 | 4 | 4 | 4 | 30 |
| 38 | 4 | 3 | 4 | 4 | 4 | 3 | 4 | 3 | 29 |
| 39 | 5 | 5 | 4 | 3 | 5 | 5 | 4 | 4 | 35 |

| | | | | | | | | | |
|----|---|---|---|---|---|---|---|---|----|
| 40 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 40 |
| 41 | 3 | 3 | 4 | 4 | 4 | 4 | 4 | 3 | 29 |
| 42 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 32 |
| 43 | 4 | 4 | 4 | 5 | 5 | 4 | 4 | 5 | 35 |
| 44 | 4 | 2 | 4 | 4 | 4 | 3 | 4 | 4 | 29 |
| 45 | 5 | 4 | 5 | 5 | 4 | 4 | 5 | 2 | 34 |
| 46 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 32 |
| 47 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 3 | 31 |
| 48 | 5 | 5 | 3 | 4 | 4 | 4 | 5 | 5 | 35 |
| 49 | 2 | 2 | 2 | 5 | 5 | 4 | 4 | 4 | 28 |
| 50 | 4 | 4 | 4 | 4 | 4 | 5 | 5 | 5 | 35 |
| 51 | 5 | 4 | 4 | 4 | 5 | 4 | 5 | 4 | 35 |
| 52 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 3 | 31 |
| 53 | 4 | 4 | 4 | 4 | 4 | 2 | 4 | 2 | 28 |
| 54 | 4 | 2 | 4 | 4 | 4 | 4 | 2 | 2 | 26 |
| 55 | 4 | 4 | 4 | 3 | 5 | 4 | 4 | 3 | 31 |
| 56 | 4 | 3 | 4 | 4 | 4 | 4 | 4 | 4 | 31 |
| 57 | 4 | 5 | 5 | 5 | 4 | 4 | 4 | 5 | 36 |
| 58 | 3 | 3 | 4 | 4 | 3 | 4 | 4 | 2 | 27 |
| 59 | 4 | 2 | 3 | 3 | 3 | 3 | 3 | 2 | 23 |
| 60 | 5 | 3 | 4 | 4 | 4 | 4 | 4 | 4 | 32 |
| 61 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 24 |
| 62 | 5 | 4 | 5 | 5 | 5 | 4 | 5 | 5 | 38 |
| 63 | 3 | 3 | 4 | 4 | 4 | 4 | 4 | 4 | 30 |
| 64 | 3 | 3 | 4 | 5 | 3 | 3 | 4 | 3 | 28 |
| 65 | 3 | 4 | 4 | 5 | 4 | 4 | 4 | 3 | 31 |
| 66 | 3 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 31 |
| 67 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 32 |
| 68 | 4 | 3 | 3 | 4 | 3 | 3 | 4 | 2 | 26 |
| 69 | 4 | 5 | 4 | 4 | 4 | 4 | 5 | 4 | 34 |
| 70 | 2 | 2 | 5 | 5 | 4 | 3 | 4 | 4 | 29 |
| 71 | 4 | 3 | 4 | 4 | 4 | 4 | 4 | 4 | 31 |
| 72 | 4 | 4 | 5 | 5 | 5 | 4 | 2 | 2 | 31 |
| 73 | 5 | 4 | 4 | 4 | 5 | 5 | 5 | 4 | 36 |
| 74 | 4 | 2 | 4 | 3 | 3 | 3 | 4 | 3 | 26 |
| 75 | 5 | 3 | 5 | 5 | 5 | 5 | 5 | 4 | 37 |

| | | | | | | | | | | | |
|----|---|---|---|---|---|---|---|---|---|---|----|
| 38 | 4 | 4 | 4 | 2 | 4 | 4 | 3 | 3 | 4 | 4 | 36 |
| 39 | 5 | 5 | 5 | 4 | 4 | 4 | 4 | 5 | 5 | 4 | 45 |
| 40 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 40 |
| 41 | 5 | 4 | 4 | 3 | 4 | 2 | 4 | 4 | 4 | 4 | 38 |
| 42 | 4 | 4 | 4 | 4 | 5 | 5 | 5 | 5 | 5 | 5 | 46 |
| 43 | 4 | 4 | 4 | 5 | 4 | 4 | 3 | 4 | 5 | 4 | 41 |
| 44 | 4 | 4 | 2 | 4 | 3 | 2 | 3 | 3 | 4 | 5 | 34 |
| 45 | 2 | 4 | 5 | 4 | 5 | 2 | 4 | 4 | 4 | 5 | 39 |
| 46 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 5 | 4 | 41 |
| 47 | 4 | 4 | 4 | 3 | 3 | 4 | 4 | 4 | 4 | 4 | 38 |
| 48 | 5 | 5 | 4 | 4 | 2 | 2 | 5 | 5 | 4 | 4 | 40 |
| 49 | 5 | 4 | 4 | 5 | 3 | 3 | 5 | 5 | 5 | 4 | 43 |
| 50 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 5 | 5 | 4 | 42 |
| 51 | 5 | 4 | 4 | 5 | 4 | 4 | 5 | 5 | 5 | 4 | 45 |
| 52 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 40 |
| 53 | 5 | 5 | 4 | 5 | 5 | 5 | 5 | 4 | 5 | 5 | 48 |
| 54 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 5 | 41 |
| 55 | 4 | 4 | 3 | 5 | 4 | 2 | 5 | 5 | 4 | 5 | 41 |
| 56 | 4 | 4 | 4 | 3 | 4 | 4 | 4 | 4 | 4 | 4 | 39 |
| 57 | 5 | 5 | 4 | 4 | 4 | 4 | 5 | 5 | 4 | 3 | 43 |
| 58 | 4 | 4 | 4 | 2 | 4 | 4 | 3 | 4 | 2 | 4 | 35 |
| 59 | 4 | 4 | 4 | 3 | 4 | 4 | 4 | 4 | 4 | 4 | 39 |
| 60 | 4 | 4 | 4 | 3 | 4 | 2 | 4 | 4 | 4 | 4 | 37 |
| 61 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 30 |
| 62 | 4 | 4 | 5 | 5 | 5 | 3 | 3 | 5 | 4 | 4 | 42 |
| 63 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 40 |
| 64 | 4 | 4 | 5 | 5 | 5 | 5 | 4 | 4 | 4 | 5 | 45 |
| 65 | 2 | 2 | 5 | 2 | 2 | 4 | 3 | 4 | 2 | 5 | 31 |
| 66 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 40 |
| 67 | 3 | 4 | 3 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 38 |
| 68 | 4 | 4 | 4 | 3 | 5 | 5 | 4 | 4 | 4 | 4 | 41 |
| 69 | 4 | 4 | 4 | 4 | 3 | 3 | 4 | 4 | 4 | 4 | 38 |
| 70 | 5 | 4 | 5 | 5 | 4 | 3 | 5 | 4 | 5 | 5 | 45 |
| 71 | 4 | 4 | 4 | 4 | 4 | 5 | 4 | 3 | 3 | 4 | 39 |
| 72 | 5 | 5 | 4 | 5 | 4 | 5 | 5 | 5 | 5 | 4 | 47 |
| 73 | 5 | 4 | 5 | 5 | 4 | 3 | 4 | 4 | 4 | 5 | 43 |
| 74 | 5 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 41 |
| 75 | 5 | 5 | 5 | 4 | 4 | 3 | 4 | 4 | 4 | 4 | 42 |